



## **VP Product Development**

Location: San Francisco, CA with up to 35% international travel

Reports to: CEO

### **About D-Rev**

D-Rev believes that good health is a human right. The need for quality healthcare spans the economic spectrum. Regardless of where you are from and what you do, health is critical to well-being, productivity, and autonomy. For people to live their best lives, they must be healthy. We exist to design and deliver medical technologies that close the quality healthcare gap for underserved populations.

We are a portfolio design company that prioritizes the user in the development of products, and have been recognized by Fast Company as one of the World's Most Innovative organizations and the World Economic Forum as a Technology Pioneer. The scaling of our first product, Brilliance, is monumental in global health – it is one of the earliest examples of a nonprofit-developed global health product scaling through the market and impacting the world's poorest patients. D-Rev now has a portfolio addressing four critical health issues. To date, over 500,000 patients have used a D-Rev device, and we have had sales in 60+ countries.

Over the next three years, D-Rev is expanding our product portfolio to 6+ product lines that will address critical health needs and close the gap in quality newborn health. After that, we will accelerate portfolio expansion to close ten globally critical health gaps by the year 2030, the target year of the UN's Sustainable Development Goals.

### **About the Position**

We are looking for an outstanding Vice President of Product Development to be responsible for D-Rev's product operations and development. The right candidate will have broad technical, design, and business experience and thrive working in a startup environment. You will be as comfortable in a room of engineers as you are when with a key funder or onsite in an Indian Neonatal Intensive Care Unit, building relationships and understanding user needs.

We need teammates with both the foresight and experience to avoid roadblocks, and the drive and creativity to steer around those that inevitably appear. We seek those who will unabashedly and relentlessly join with us to close urgent healthcare gaps with medical technology. Reporting to the CEO, you will be a key member of the leadership team and critical to the future success of the business.

### **Primary responsibilities**

In order to close multiple healthcare gaps by 2030, D-Rev plans to rapidly expand its portfolio through in-house development, acquisitions, and partnerships that promise to address key global health issues. You will be instrumental in executing this strategy by:

- Collaborating with D-Rev's CEO and leadership team to define and implement product vision and strategy from need identification through manufacturing scale up and ongoing post-market support.



- Owning product roadmaps - defining, documenting, prioritizing, and communicating product and customer requirements and working closely across D-Rev's functions to deliver world-class products.
- Evaluating the assets and liabilities of a potential target acquisitions from the product point of view; IP; tech maturity; market characteristics; targets' insights into the problem; people; and resources.
- Building relationships with customers and managing external partnerships internationally.

#### **Requirements:**

- Experience bringing at least two successful medical devices or health technologies from need identification through post-launch commercialization and scale
- Background in engineering (mechanical or biomedical)
- Skilled in human-centered design, particularly need-finding in cross-cultural settings
- Track record of identifying, hiring, managing, engaging, and retaining great people, as well as effectively managing external partners
- Excellent analytical communications skills—both oral and written
- Entrepreneurial spirit and ability to adapt to changing priorities in a fast-paced environment
- Knowledge of relevant emerging market segments, with an understanding of technologies and operational challenges related to working in global health, is a plus

#### **How to Apply:**

- Please send cover letter and resume to [jobs@d-rev.org](mailto:jobs@d-rev.org), and indicate "VP of Product Development" in the subject line of the email.

D-Rev is an equal opportunity employer. We value a diverse workforce and an inclusive culture. D-Rev encourages applications from all qualified individuals without regard to race, color, religion, gender, sexual orientation, age, national origin, marital status, citizenship, disability, or veteran status.