

Summit Park is a Charlotte-based private investment firm focused exclusively on the lower middle market. We seek to be the partner of choice for owners, entrepreneurs, and superior management teams who share our mission of building companies of extraordinary value. Our capital can be used to facilitate a change in ownership, to support expansion and growth, to provide partial liquidity to current owners, or to support an industry consolidation plan.

Investing In Growth

Investment Profile

- \$20 to \$100 million in revenue
- \$4 to \$12 million in EBITDA
- Operations primarily based in the Southeast, Mid-South, and Mid-Atlantic regions of the U.S.
- Control investments with the opportunity for the former shareholders and the current management to reinvest in a meaningful way
- Typically first institutional capital

Transaction Dynamics

- Recapitalizations
- Management buyouts
- Estate planning
- Family succession
- Corporate divestitures
- No startup, turnaround, or distressed situations

Investment Characteristics

- Compelling gross profit margins
- History of stable cash flows and profitability
- Low capital intensity
- Diversified customer base
- Defensible competitive advantage
- Clear path for growth – both internally and through acquisition

Add-On Opportunities

- Strategic fit for our current portfolio
- No geographic or size limitations



Industry Focus

Business & Outsourced Services

- Maintenance and repair
- Training and compliance
- Utility and energy infrastructure
- Testing, certification, and calibration services

Value-Added Distribution

- Asset light business models
- Time and temperature control
- Transportation management and 3PL
- Reverse logistics

Light Manufacturing

- Industrial products and critical components
- Test and measurement products and equipment
- Products for measuring and monitoring data
- Food ingredients, additives, and food safety products

Current Investments



C.A.R.S. Protection Plus is a leading vehicle service contract (“VSC”) provider, specializing in the high mileage VSC segment. The company sells contracts at wholesale to over 10,000 used car dealerships across the U.S.



Control Company is a leading supplier of digital analytical and measurement products to the scientific laboratory community in North America and a growing provider to the international market.



Tennessee Industrial Electronics (“TIE”) is a leading provider of parts and repairs for CNC Systems. TIE specializes in refurbished FANUC aftermarket parts such as controls, motors, and drives and holds an extensive inventory of over 50,000 parts.



Parkline is a leading manufacturer of highly engineered, site-erected and modular metal buildings utilized for a variety of applications in the electrical utility, oil and gas transmission and distribution, wind energy, self-storage, wastewater treatment, and telecommunications industries.



TESTIMONIALS

Summit Park has supported me at every turn during my time at Control. With their help and support, we have made key hires within our sales team, invested in new product development, and continued to be a strong supplier for our distributor network.

MIKE BLAZES
CONTROL

After meetings with numerous companies, I felt something special about the Summit Park team. They seemed to care about my employees and my business. After working together, my feelings have been confirmed. Summit Park has made major strides in helping us improve our company, and they have been very helpful to my team. I'm thankful for my decision to partner with Summit Park!

MICHAEL TEDESCO
CARS

When I referenced Summit Park prior to partnering with them, I was impressed by the clear and consistent feedback that they would be excellent value-added partners for NSi. I continue to be a significant shareholder in the company, and I have been very pleased in the progress that we have made since their investment. Summit Park has helped make the changes that needed to be made to position the company for continued success.

AXEL RASMUSSEN
NSI

We chose to partner with the Summit Park team because of their proven ability to support high growth businesses like Charter. They took the time to understand our business and industry and were instrumental in helping us achieve outstanding growth.

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