

# The Partner of Choice

Summit Park partners with owners, entrepreneurs, and superior management teams who share our mission of building companies of extraordinary value. Our capital can be used to facilitate a change in ownership, to support expansion and growth, to provide partial liquidity to current owners, or to support an industry consolidation plan.

## Investing In Growth

### INVESTMENT PROFILE

- Operations based in the Eastern half of the U.S., including Texas
- Control investments with the opportunity for meaningful seller reinvestment

**\$20 - \$100**  
MILLION IN REVENUE

**\$ 4 - 12**  
MILLION IN EBITDA

## Investment Focus



**Business &  
Consumer Services**



**Light  
Manufacturing**



**Value-Added  
Distribution**

### TRANSACTION DYNAMICS

- Recapitalizations
- Management buyouts
- Corporate divestitures
- Family succession
- Estate planning
- No startup, turnaround or distressed situations

### INVESTMENT CHARACTERISTICS

- Compelling gross profit margins
- History of stable cash flows and profitability
- Low capital intensity
- Diversified customer base
- Defensible competitive advantage
- Path for growth - organically and through acquisition

## Active Investments



Leading provider of direct-to-consumer, value-oriented travel experiences to exotic global destinations



Provider of full-service records management solutions to a highly diverse base of over 2,000 customers



Leading vehicle service contract (“VSC”) provider, specializing in the high mileage VSC segment



Leading provider of refurbished and aftermarket parts and repairs for CNC Systems



Leading manufacturer of highly engineered, site-erected and modular metal buildings

## Realized Investments



Leading provider of private label and branded laboratory equipment used to measure and monitor critical conditions



Leading supplier of electrical connectors, digital time controls and switches and wire management products



Leading provider of monitored, electric perimeter security fencing for commercial and industrial facilities



Non-asset based third party logistics provider to the petroleum industry offering port-related logistics services

## TESTIMONIALS

*Our management team could not have been more pleased to work with Summit Park on the acquisition of Arkive from Iron Mountain. It was a complicated legal transaction coupled with regulatory complexity and extraordinary timelines. In each stage of the transaction and company formation, Summit Park has been a trusted partner, and we would not want anyone else in our foxhole!*

**JUSTIN RIRIE**  
ARKIVE

*After meetings with numerous companies, I felt something special about the Summit Park team. They seemed to care about my employees and my business. After working together, my feelings have been confirmed. Summit Park has made major strides in helping us improve our company, and they have been very helpful to my team. I'm thankful for my decision to partner with Summit Park!*

**MICHAEL TEDESCO**  
CARS

*Summit Park has supported me at every turn during my time at Control. With their help and support, we have made key hires within our sales team, invested in new product development, and continued to be a strong supplier for our distributor network.*

**MIKE BLAZES**  
CONTROL

*When I referenced Summit Park prior to partnering with them, I was impressed by the clear and consistent feedback that they would be excellent value-added partners for NSI. I continue to be a significant shareholder in the company, and I have been very pleased in the progress that we have made since their investment. Summit Park has helped make the changes that needed to be made to position the company for continued success.*

**AXEL RASMUSSEN**  
NSI

**Bob Calton**

bcalton@summitparkllc.com

**Jim Johnson**

jjohnson@summitparkllc.com

**Chris Cotton**

ccotton@summitparkllc.com

**Matt Magan**

mmagan@summitparkllc.com

**Michael York**

myork@summitparkllc.com

**Rachel Hannon**

rhannon@summitparkllc.com

**Corey Millette**

cmillette@summitparkllc.com

**Stephen Stites**

sstites@summitparkllc.com

**Michael Finneran**

mfinneran@summitparkllc.com

**Peter Pritchard**

pritchard@summitparkllc.com

**Ian Morris**

imorris@summitparkllc.com

**Janell Niebuhr**

jnieuhr@summitparkllc.com