

# The Partner of Choice

Summit Park partners with owners, entrepreneurs, and superior management teams who share our mission of building companies of extraordinary value. Our capital can be used to facilitate a change in ownership, to support expansion and growth, to provide partial liquidity to current owners, or to support an industry consolidation plan.

## Investing In Growth

### INVESTMENT PROFILE

- Operations based in the Eastern half of the U.S., including Texas
- Control investments with the opportunity for meaningful seller reinvestment

**\$20 - \$100**  
MILLION IN REVENUE

**\$ 4 - 12**  
MILLION IN EBITDA

## Investment Focus



Business &  
Consumer Services



Light  
Manufacturing



Value-Added  
Distribution

### TRANSACTION DYNAMICS

- Recapitalizations
- Management buyouts
- Corporate divestitures
- Family succession
- Estate planning
- No startup, turnaround or distressed situations

### INVESTMENT CHARACTERISTICS

- Compelling gross profit margins
- History of stable cash flows and profitability
- Low capital intensity
- Diversified customer base
- Defensible competitive advantage
- Path for growth - organically and through acquisition

## Active Investments



Leading provider of land surveys and field management services used to facilitate the purchasing, selling, and development of residential real estate



Leading provider of aftermarket electronic components for use in fuel dispensing and point-of-sale systems across the U.S. and Canada



Leading direct-to-consumer e-commerce retailer of trees and shrubs



Leading provider of direct-to-consumer, value-oriented travel experiences to exotic global destinations



Leading vehicle service contract (“VSC”) provider, specializing in the high mileage VSC segment



Leading provider of refurbished and aftermarket parts and repairs for CNC Systems



Leading manufacturer of highly engineered, site-erected and modular metal buildings

## Realized Investments



Provider of full-service records management solutions to a highly diverse base of over 2,000 customers



Leading provider of private label and branded laboratory equipment used to measure and monitor critical conditions



Leading supplier of electrical connectors, digital time controls and switches and wire management products



Leading provider of monitored, electric perimeter security fencing for commercial and industrial facilities



Non-asset based third party logistics provider to the petroleum industry offering port-related logistics services

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