

February 5, 1962

Julian F. Janowitz, M.D.
Director of Mental Health
University of Massachusetts
Amherst, Massachusetts

Dear Dr. Janowitz:

Thank you for your kind words about transactional analysis. I am very much interested to hear that you and your Staff are using it. My books on "Games" and on group dynamics are both being considered for publication and I will let you know when they come out.

In the meantime, if you want to keep up with transactional analysis, I am enclosing a copy of our bulletin, which we hope will appear regularly from now on. My experience is that it is difficult for people to transfer what they read in the book into practice without some additional assistance. I have two tape recordings, which might interest you: 1. The use of structural analysis during an individual interview, and 2. The use of transactional analysis in a therapy group. If you and your Staff would like to listen to these tapes, I can have copies made and send you the first one, and when you return that, I can send you the second one. This would be done as an educational service of the San Francisco Social Psychiatry Seminars. If, after listening to the tapes, you would like to copy them or buy them, let me know. I don't know what we should charge for these. If you have any ideas as to what would be a reasonable charge, tell me. In any case, I would be glad to lend you the tapes.

Best regards,

Eric Berne, M.D.

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