

Chart Of Accounts For Amazon FBA Sellers

Income:

Amazon FBA Sales	Net total for Amazon sales (including shipping and gift wrap)	Gross Receipts Or Sales
Cash Back Bonuses	Any income received from cashback sites like eBates	Other Income
Amazon FBA Returns	Any Amazon sales that have been refunded to the buyer	Returns & Allowances
Sales Tax Collected	Any sales tax Amazon has collected from your sales	Taxes & Licenses

Expenses:

Advertising	Advertising fees paid, things like Facebook Ads to your products	Advertising
Amazon Fees	All fees paid to Amazon for selling there	Commissions & Fees
Contractors & Freelancers	Any payments made to a person doing work for your Amazon business	Contract Labor
Cost of Goods Sold	Inventory items you are selling on Amazon	Cost of Goods Sold
Insurance - Business General Liability	Liability insurance expenses	Insurance (other than health)
Licenses & Permit Fees	Licences or permits needed for your Amazon Business (business licence, etc)	Taxes & Licenses
Meals While Working	Any meals purchased while working your business, paid with business funds	Travel, Meals & Entertainment



Office Supplies	Supplies for office, such as paper, pens, labels, ink, etc.	Office Expense
Sales Tax Submitted	Amounts you have paid to Sales Tax Authority	Taxes & Licenses
Shipping Costs	Any shipping expenses incurred outside of Amazon directly	Other Expense
Shipping Supplies	Any supplies used for sending products to Amazon (boxes, box labels, packing tape)	Supplies
Subscription Based Services	Recurring subscriptions for services like Inventory Lab, Profit Bandit, Tax Jar, etc	Office Expense
Training & Education	Any courses - online or in person or conferences you attend for business education	Other Expense
Travel Expenses	Expenses related to business travel - flights, hotels, taxis, etc.	Travel, Meals & Entertainment
Travel Expenses	Expenses related to business travel - flights, hotels, taxis, etc.	Travel, Meals & Entertainment
Uncategorized	All items needing to be moved to proper category	Other Expense

The names used on this sheet are simple category names. On my account I use more details so that I can remember what goes where. Feel free to change the names to include any information that you want. This is for your use and to make it easiest for you to keep track of your income and expenses.