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Brenda Bouw

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John Licata

Blue Phoenix Inc.

Matthew Hill

MiningWeekly.com

Greg Barnes

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PRESENTATION

Operator

Good morning ladies and gentlemen and welcome to the Cameco Corporation Third Quarter Conference Call. I would now like to turn the meeting over to Mr. Bob Lillie, Director, Investor Relations. Please go ahead Mr. Lillie.

Bob Lillie, Director, Investor Relations

Thank you, operator, and good morning everyone. Welcome to Cameco's third quarter conference call to discuss the financial results. Thanks for joining us.

With us today are four of Cameco's senior management team. They are Tim Gitzel, President and CEO; Bob Steane, Senior Vice-President and Chief Operating Officer; Grant Isaac, Senior VP and Chief Financial Officer; and Ken Seitz, Senior Vice-President, Marketing and Business Development. We're also joined by our colleague, Rachelle Girard, Manager, Investor Relations.

Tim will begin with brief comments on the quarter and outlook for the remainder of 2011 and comments on current industry conditions. Then we'll open it up for your questions.

Today's conference call is open to all members of the investment community, including the media. During the Q&A session please limit yourself to two questions and then return to the queue.

Please note that this conference call will include forward-looking information which is based on a number of assumptions and actual results could differ materially. Please refer to our annual information form and MD&A for more information about the factors that could cause these different results and the assumptions we have made.

With that I'll turn it over to Tim.

Tim Gitzel, President & Chief Executive Officer

Thank you, Bob, and thanks to everyone for joining us on our third quarter call today. I'm going to start with an overview of our significant developments this quarter.

As you may know, we recently signed a non-binding memorandum of understanding with our Cigar Lake partners which will significantly improve the economics of the Cigar Lake project and sustain our status as a low-

cost producer. The agreement will see all of the Cigar Lake ore processed at the McClean Lake mill, resulting in a significantly lower operating cost for the Cigar Lake partners, dropping from the expected \$23.14 a pound to about \$18.60 per pound. The impact of this agreement and other changes to the project will be detailed in the next Cigar Lake technical report, which will be available in February of 2012.

We also signed a memorandum of agreement with our partner Kazatomprom, which is an important step toward increasing production from Blocks 1 and 2 at our Inkai project to 5.2 million pounds. The agreement is indicative of our strong relationship with Kazatomprom and is another step toward our Double U strategy.

Looking beyond Double U, we also made an offer for Hathor Exploration, which has been extended to November 14th in order to preserve our options in relation to this potential transaction. Today there is nothing new to report on this. We will let you know when any decisions have been made.

As for the results this quarter, they were strong and in line with what we projected, even with the volatility in the markets lately. Our fuel services facilities continued to operate well and revenue from that segment was up \$16 million this quarter. However, unfavourable market conditions for UF₆ conversion have caused us to reduce production for this year.

In the uranium segment sales, revenue, and gross profit were all up this quarter compared to Q3 last year; however, we have revised our uranium production outlook for the year down slightly by about 1 percent. Production is not quite where we wanted it to be, mostly because of maturing well fields at Inkai and permitting delays at Smith Ranch in Wyoming.

The U.S. regulator is somewhat backlogged so we continue to work with them to secure permits to bring new well fields into production. However, we are pleased to report that we expect production at our McArthur River Key Lake project to increase, which offsets some of the shortfall in the U.S. and in Kazakhstan.

Our sales outlook remains unchanged and our sales volume was up 29 percent for the quarter compared to the same time last year. The number would have been a little bit higher but one delivery was moved to the fourth quarter. Now over one-third of our deliveries are expected to occur in Q4.

The higher volume of deliveries this quarter also contributed to the higher uranium revenue and gross

profit we saw. Those increases are also a result of the higher realized prices we're starting to see in our contracts as we come to the end of older contracts and move into those at higher prices.

Our contracting strategy is one of the primary reasons that our financial performance remains strong, even while the uranium market and the rest of the industry is experiencing some upheaval. Our mix of market-related and fixed-price contracts is designed to let us benefit when prices rise and protect us when prices decline. We're seeing the benefit of that approach now and will continue to do so as we expect the current uncertainty in the uranium market to linger for the near to medium term.

The drivers of this uncertainty are threefold: First, there remains speculation around surplus inventories from Germany and Japan coming to market; secondly, there's some expectation that customers are going to be requesting deferrals in deliveries; and third, the general economic turmoil occurring around the globe continues.

I had a chance to visit Japan a few weeks ago to witness firsthand how the situation is evolving with regard to their nuclear program. With the political flux they've been experiencing, the mixed public sentiment toward nuclear and the difficult and emotional clean up from the earthquake and tsunami, it is certainly not what you could call an easy situation in Japan. However, the country is taking a responsible approach toward their nuclear program, focusing on their safety reviews and determining what will be the best energy plan for the country going forward. Progress on the nuclear front is being made but currently only 11 out of their 54 reactors are operating and it's not clear when any more will be approved for restart.

I also visited China, a country where the nuclear industry is expecting a lot of growth over the next ten years. Work on their reactors is progressing but some new projects have been delayed due to the time required to undertake the necessary safety reviews. Because of this, it has been reported that the nuclear generation they had expected to have ready for 2020 has dropped from around 80 gigawatt electric to somewhere between 60 and 70 gigawatt. That's not to say that the new units won't be built, just that some of those new units won't be operational within that 2020 window. That kind of increase though, from the 12 gigawatt they currently have operating, is still astounding growth for one country in one decade.

And China's not the only country with aggressive nuclear plans. India, Russia, and South Korea are all areas of growth and others, like the United Arab Emirates, Saudi

Arabia and Vietnam, are all starting up new nuclear programs. Among the long-established operator countries, the United States, the United Kingdom, Czech Republic and Finland, are all making strong commitments to renew or increase their programs. So the strong long-term fundamentals that we were seeing previously have not gone away and, in fact, we continue to see a very strong and promising future growth profile. This view is shared with others in industry, including utilities. In a recent conversation with one of our customers, a U.S. utility, they emphasized that nuclear is and will remain an important part of their energy portfolio. The advantage of nuclear for them, they said, is that it is safe, clean, reliable, and has limited exposure to fuel cost spikes, a claim few other energy sources can make.

So as we've said before, we remain confident in the long-term outlook for the industry and we are also confident in our own financial strength within the uncertain market environment currently around us. Our size, experience, focus on efficiencies and contracting strategy give us the tools we need to stay on track in order to prepare for the long-term growth we see coming down the road. So with that I would again thank you for your participation and we would be pleased to answer any questions you might have.

QUESTION AND ANSWER SESSION

Operator

Thank you. We will now take questions from investors, analysts and media. In order to respect everyone's time on the call today we will take your question and allow one follow-up question. Then if you have further questions please return to the queue and we will get to them after others have had their chance.

If you have a question, please press star one on your telephone keypad. If you are using a speakerphone, please lift the handset and then press star one. To cancel your question, please press the pound sign. Please press star one at this time if you have a question. There will be a brief pause while participants register. Thank you for your patience.

[Question requested in error]

Operator

Thank you. Our next question is from Brian MacArthur with UBS Securities. Please go ahead.

Brian MacArthur, UBS Securities

Good morning. I was wondering if you could expand a little bit more, you talked about the delays in the U.S. for permitting ISL operations but I also see in your longer-term forecast it's been cut fairly dramatically out in 2014-ish. Is that all just permitting delays and the ramp-up or is there something else going on there now?

Tim Gitzel, President & Chief Executive Officer

Hi, Brian. It really is related to permitting delays. I think we've said it before on some of our conference calls it's complicated, I would say, in the U.S. We find it, and I know our competitors and the juniors are finding it, the plethora of regulatory agencies, I think the Wyoming DEQ, the BLM and the NRC and the ERA, just a lot of different agencies that are getting involved and which is delaying the projects. So that's why we've pushed back a bit; we just see that it's going to take us a little longer to get the permitting in place before we can bring these projects into production.

Brian MacArthur, UBS Securities

And maybe just on Inkai same question. You sort of talked about it. Originally I guess it was going to be 3.1 million pounds off the 5.2 expansion, now you've got, you know, a production of 2.9 and I guess profits of 3.0. I guess was that, um, I guess that contractor expansion change in this recent MOU? Is that effectively what happened?

Tim Gitzel, President & Chief Executive Officer

So what it was was for that last 500 tonne to move from 1,500 to 2,000 tonne, we made a deal with the partners, which is normal in the business I think. We changed the equity to 50-50 split and then the marketing to 40-60 in favour of Kazatomprom. And that is, as I say, a normal give and take in our business and we're happy to have that deal. It needs a few more government approvals before it's finalized but we think it's a good deal for both sides.

Brian MacArthur, UBS Securities

And at one time you were talking about going from 5.2 to 10.4 and that was going to be a 50-50 split as well. Is that still there or is that just going to likely be renegotiated in the future?

Tim Gitzel, President & Chief Executive Officer

Yeah, no, Brian, that's the same deal that's in place. That's been in place from the start. The first 2,000 tonne was 60-40 or some combination. As I say, we made a little bit of an adjustment on last 500 tonne. But for anything going forward it was a 50-50 split.

Brian MacArthur, UBS Securities

Great. Thanks very much.

Operator

Thank you. The next question is from Greg Barnes with TD Securities. Please go ahead.

Greg Barnes, TD Securities

Thank you. Tim, in the Canadian operations you talk about costs going up because of standby charges related to the McClean Lake mill. And I assume that's related to processing the Cigar Lake materials through McClean Lake but you're paying standby charges already. Is that correct?

Tim Gitzel, President & Chief Executive Officer

So, Greg, we had a deal in place with the McClean Lake partners or even in partners, even before, to mill half of the ore, before this latest deal we made to mill half of the ore, to have their mill ready on standby to accept the Cigar Lake ore, and so in the counterparty for that was that we would pay some portion of standby costs. So those are the standby costs we're seeing now. You know, their mill is down. They took it down in, I believe, the summer of 2010 when they ran short on some of their own ore, and so they're keeping the mill ready for us for Cigar Lake ore, which is extremely important for us, especially now that we're going to take all of the ore there, and so those are the fees we're paying to AREVA and the McClean partners to have that mill ready to go.

Greg Barnes, TD Securities

But how substantial are the fees, Tim?

Tim Gitzel, President & Chief Executive Officer

I think in the—sorry, we're just looking at each other. We believe it's in the range of \$20 million per year and that's shared among the partners.

Greg Barnes, TD Securities

Thank you.

Operator

Thank you. Once again, if you have a question, please press star one at this time.

The next question is from Edward Sterck with BMO Capital Markets. Please go ahead.

Edward Sterck, BMO Capital Markets

Good morning, gentlemen. I noticed that you made a comment on page 16 of the MD&A basically saying that you've increased one of your credit facilities from \$500 million to \$1.25 billion and extended its lifespan from November 2012 through to November 2016. As yet that facility remains completely undrawn according to what you've written in the report here. I was just wondering if you could comment on why the increase there, you know, what that facility might be allocated for, and so on and so forth.

Tim Gitzel, President & Chief Executive Officer

Thanks, Edward. I'm going to ask Grant Isaac to answer that, as he was the architect of the change here. Grant?

Grant Isaac, Senior Vice-President & Chief Financial Officer

Yeah, happy to do that. You'll recall that we had two credit facilities in the past. We had a \$500 million credit facility and then we had a \$100 million credit facility. Both were set to expire in 2012 and the \$100 million credit facility was actually expiring in early 2012, in February. So that really became the timing we were working towards because we had an interest in not having two facilities but having one broader syndicated facility. So with that February timing in mind we then looked at what was going on in the capital markets and really wanted to

take advantage of some favourable macroeconomic conditions. So we moved ahead with the renewal of it. We both amended and extended the line of credit and, really, as I say, it was to take advantage of some favourable conditions. And you've seen a number of players in the resource sector do the same. So timing driven by the expiry of the first facility and we're quite happy to have that done.

Edward Sterck, BMO Capital Markets

And is there any reason for the fairly significant uplift in terms of the total facility that's available?

Grant Isaac, Senior Vice-President & Chief Financial Officer

Well I suppose when you think about these facilities you always want to, you know, have a good offense and a good defence. You want to come up with a number that allows you to take advantage of opportunities that might be presenting themselves in the market right now given the conditions in our sector. And also you want to be able to plan for price uncertainty. You want to be able to plan for different conditions that might adversely affect your plans. So you factor all of that in and a line of credit of that size is both a good offense and a good defence.

Edward Sterck, BMO Capital Markets

Thank you very much. And just one follow-up question. You know, the guidance for future production is a little bit reduced from where we were previously, not that significantly. Are there any fears at the moment that reaching that sort of doubling of production by 2018 is now becoming a bit of a stretch target?

Tim Gitzel, President & Chief Executive Officer

Edward, I don't think that's changed at all. That's some issues we're dealing with in the U.S. and at Inkai and, as we said, we're recovering some of those pounds by better production at McArthur Key. So, you know, I don't think we're going to be absolutely bang-on every time but, you know, the slight reduction of 1 percent isn't causing us any concern.

Edward Sterck, BMO Capital Markets

Super. All right, thank you very much.

Operator

Thank you. The next question is from Brenda Bouw with The Globe and Mail. Please go ahead.

Brenda Bouw, The Globe and Mail

Hi. I was wondering if you could give some more details on the decision-making process you're going through right now related to your next move for Hathor? The expectation is you need to top Rio's bid maybe to meet growth objectives. I wonder if you can comment on that. And also what are the chances that you might team up with Rio for Hathor? Is that one of the options on the table?

Tim Gitzel, President & Chief Executive Officer

Thanks, Brenda. We're really not in a position to really discuss our actions, either planned or otherwise. All I can say is that our bid was expiring, our initial bid was expiring on October 31st, and we have extended that to November 14th. So you'll hear from us in due course.

Operator

Thank you. Our next question is from Chris Donville with Bloomberg News. Please go ahead.

Chris Donville, Bloomberg News

Hi. Good morning. I just wondered if you could clarify on the volumes, the sales, the delivery, sorry, that was deferred into the fourth quarter, was that for uranium and what was the reason for the deferral?

Tim Gitzel, President & Chief Executive Officer

Thanks, Chris. I'm going to ask Ken Seitz to answer that.

Ken Seitz, Senior Vice-President, Marketing & Business Development

Yep, absolutely. It was a delivery that, a uranium delivery that we deferred from earlier this year into the fourth quarter. We are at the moment delivering material into China and through some discussions with our Chinese customer just elected to move that delivery into the fourth quarter. And certainly we do this all the time, moving material around, really working with our customers to meet their delivery needs, so nothing unusual there.

Chris Donville, Bloomberg News

Okay. And how much was the volume?

Ken Seitz, Senior Vice-President, Marketing & Business Development

Um, I guess the total deferred volume with that particular customer was about 1.5 million pounds.

Chris Donville, Bloomberg News

And does the 1.5 million represent the entire deferral? Or the entire volumes that were deferred?

Ken Seitz, Senior Vice-President, Marketing & Business Development

No. We have done one other as well. I think total deferrals into the quarter would be about 2.5 million.

Chris Donville, Bloomberg News

Okay. Thank you very much.

Operator

Thank you. Once again, if you have a question, please press star one at this time.

The next question is from Ben Elias with Sterne Agee. Please go ahead.

Ben Elias, Sterne Agee

Thank you. Good morning. Ben Elias, Sterne Agee. You know, just a question. You guys adjusted your production, your uranium production very slightly, bigger adjustment in fuel services, and you commented about UF₆ conversion.

When I look at the supply chain out there, you know, USEC is talking about maybe even shutting down GDP next year because utility demand is so weak and the pricing environment isn't very good. AREVA has taken, I think, 300 million in deferrals or cancellations for uranium. How are we to—can you tell us about some of the conversations you're having with your utility customers? You said you have about 300 million pounds in long-term contracts. How do we get a high level of confidence right now given the scepticism, given the uncertainty?

Tim Gitzel, President & Chief Executive Officer

Ben, I'd say if you separate the two pieces, uranium, you know, our uranium portfolio is strong. We're quite happy with it. As you say, we have about 300 million pounds under contract right now that we plan to deliver to on the pricing formulas that you can probably see in our table. So we're quite strong in that position.

The conversion market, at least in the short term, is soft, and I think you've seen that from other producers, and we, you know, we had some inventory, and so that's the reason behind our slight reduction in production of UF₆ conversion this year.

Ben Elias, Sterne Agee

Okay. Just to follow-up, you did mention that pricing table. I noticed some of the prices moved to the left. Anything to read into that?

Tim Gitzel, President & Chief Executive Officer

On the pricing table first I should just say that you will have seen that we had some issues with that in the last quarter, and so we've rectified those and certainly put in place procedures and people to ensure that we don't make that mistake again. And so we've got that corrected. I think there are some small movements on the margins. Ken, do you have anything to add on that pricing table?

Ken Seitz, Senior Vice-President, Marketing & Business Development

No, nothing I think noteworthy there. As you said, just some very small movements. So I think it accurately reflects how our portfolio will perform under those various prices.

Ben Elias, Sterne Agee

All right. Thank you.

Operator

Thank you. The next question is from Edward Sterck with BMO Capital Markets. Please go ahead.

Edward Sterck, BMO Capital Markets

Hi there. I just wanted to ask a follow-up question, and I apologize because I dialled in a tiny bit late and I only caught the end of this, so I'm not sure if you've already mentioned it. There was a statement at beginning of the call on China's targets for installed nuclear capacity by 2020. Could you just repeat that for me and also give an indication of the source for that as well please?

Tim Gitzel, President & Chief Executive Officer

Yeah, Edward, I was over there for the WNA conference about two weeks ago and so this was a presentation by, ah, I don't remember exactly the fellow's name that said, you know, the Chinese nuclear program is still going very strong. They have, I think, 14 units in operation and another 26 or 27 under construction that they plan to have in production by 2015, which is breathtaking for us on the growth side. It's that next chunk that we are looking at, 2015 to 2020, and we think now that they'll build another 20 units in that period, which would get them somewhere between 60 and 70 gigawatt electric installed capacity. You'd, ah, if you remember some months ago there were prognostications that it would be way higher than that, 80, 90, we even saw triple digits. So I think 60 to 70 are the latest numbers we've seen and still represents strong growth in China.

Edward Sterck, BMO Capital Markets

And, just to be specific, are these your forecast based upon what you can see out there or are they official sort of government sort of targets?

Tim Gitzel, President & Chief Executive Officer

Those would be our forecast based on all the information we've collected over the past weeks and months.

Edward Sterck, BMO Capital Markets

Okay, great. Thank you. That's fantastic. Thank you very much.

Operator

Thank you. The next question is from John Licata with Blue Phoenix Inc. Please go ahead.

John Licata, Blue Phoenix Inc.

Hey, Tim. Thank you very much for your candid view of Cameco going forward. A two-part question: I'm just curious, if Cameco believes that the HEU agreement between United States and Russia goes astray in 2013 is there growing confidence within Cameco that you can offset some of the supply gap, especially coming from Cigar Lake? And, if so, does that make you think possibly looking into a stock repurchase program similar to what was in place in 2007 makes a lot of sense now with the equity down 50 percent?

Tim Gitzel, President & Chief Executive Officer

John, I think I heard two different pronged questions there. One was HEU coming off in 2013, which we absolutely believe will happen, and whether we can make up that production, which we think we can over time. I was just thinking this morning that HEU, total agreement, when it does come off, that would equal the production I think from McArthur, Rabbit, Smith Ranch and Crow Butte all put together. That would be about the equivalent. I think it's 24-ish, 22, 23, 24 million pounds of production. So, yeah, that will have to be made up by the market somewhere. We have, of course, our projects coming on, Cigar Lake coming on in the period and

ramping up, so we believe our sales will ramp up with the new production.

Your other question was, I believe, related to a possible share buyback. Not in our plans at the moment. We plan to continue to grow the company, grow the production, and so we're not planning on that right now.

John Licata, Blue Phoenix Inc.

Okay, fair enough. And a quick follow-up on a more macro level. President Obama has stated that by 2015 he has expectations of the electric vehicle market to reach one million vehicles here in the United States and I was curious to see if Cameco is starting to explore some non-traditional alliances with either the charging station companies or utility companies, because obviously the need for baseload power can quickly start to make a very interesting conversation over the next couple of years.

Tim Gitzel, President & Chief Executive Officer

It's an interesting question, John, because over the years we have watched that quite closely, the electric vehicle market, just to see what effect it would have on the electricity market and the need for more safe clean secure nuclear energy, and so we're not directly involved in that and, quite frankly, I hope he's right, I hope that's the way the market goes. I don't know personally where the technology is at now but if it does, certainly nuclear could play a big role in supplying the electricity to fuel those cars.

John Licata, Blue Phoenix Inc.

Great. Thank you very much for the time.

Operator

Thank you. The next question is from Matthew Hill with MiningWeekly.com. Please go ahead.

Matthew Hill, MiningWeekly.com

Good morning everyone. I've just got a quick question regarding India and a potential supply deal between Cameco and that country. I know previously the company said that you were hoping to ink some sort of pact, but then obviously talks between the two governments got interrupted by the federal election year. What's the

situation there and when are you hoping to have something done by?

Tim Gitzel, President & Chief Executive Officer

Matthew, thanks for the question. We do still see India as a strong growth country for nuclear. They have aggressive nuclear growth plans and, having seen that, we decided to make some moves and open a very small representative office in Hyderabad and have a very solid gentleman in charge of that office.

That said, going has been a bit slow I would say for—one of the reasons being the nuclear cooperation agreement between Canada and India is not yet finalized. We continue to push both sides to get that done. There's some administrative arrangements that is still have to be worked out. So we're there, we're present, I think some of us will be heading over there in the not-too-distant future to, again, press the case, and we continue to press the NCA case with the federal government in Canada.

Matthew Hill, MiningWeekly.com

Okay, great. Do you have any sort of indication as to when the cooperation agreement might be finalized by?

Tim Gitzel, President & Chief Executive Officer

Well, we have a few of them in the hopper, as we've stated before. The Chinese one for us is very important and there's an agreement in place actually, it just needs an amendment, and so that's probably the one we've been pushing the hardest. And then of course the Indian one is not far behind. I wish I could tell you when they will be completed. We hope it's not too far in the future. We've been spending a lot of time encouraging, as I say, both governments to get them done, because it's very important for our company, and so...and we get good indications that the goodwill is there but we just need the final papers signed.

Matthew Hill, MiningWeekly.com

Okay, great. Thank you.

Operator

Thank you. The next question is from Ben Elias with Sterne Agee. Please go ahead.

Ben Elias, Sterne Agee

Hi. Thanks for the second go-around. Just a modeling question. What is the tax rate assumption for the year?

Tim Gitzel, President & Chief Executive Officer

I'll ask Grant Isaac to give us that.

Grant Isaac, Senior Vice-President & Chief Financial Officer

Yeah, so our outlook table is still calling for a recovery in our consolidated tax position, 0 to 5 percent.

Ben Elias, Sterne Agee

Thank you.

Operator

Thank you. The next question is from Greg Barnes with TD Securities. Please go ahead.

Greg Barnes, TD Securities

Thanks a lot. Ken, what are your conversations like with utilities right now? What are they thinking? Where are their heads that? Is there still a chill? What do they want to do?

Ken Seitz, Senior Vice-President, Marketing & Business Development

It's an excellent question, Greg. We're talking to all of our customers at the moment, as you can imagine, and I would say that our traditional western utility customers continue to be well covered. You know, we've said that we're heavily committed through 2016 and, similarly, they're well covered through that period. So purchasing is still a bit discretionary among that group. And so with the uncertainty in price and the market, they do, they are able

to sit out a little and watch how this is going to unfold. So those conversations with western utilities are going along those lines.

With respect to other parts of the world, places like India and China, certainly Japan and Germany, you know, looking at their programs, and especially Japan and Germany, obviously having deferral discussions with those utilities given that their needs are down, but even in places like China and India where I think, as Tim said in his opening remarks, the new build has been pushed out a bit and so those customers, while they'll be back in the market, we haven't seen them heavily in the market this year as they just are re-evaluating their overall needs given their inventory position. So I would say overall the mood among our utility customers is still optimistic and positive and, I think, becoming more positive all the time, and I think we'll see in 2012 some additional contracting which will, I think, help to reinforce that we're still in a growing business here.

Greg Barnes, TD Securities

What about the issue of non-strategic inventories for places like Germany and Japan? Do you have any sense of how big they are or what's going to happen to them?

Ken Seitz, Senior Vice-President, Marketing & Business Development

Yes, we do have a sense of how big they are and, um, just in number of units in Japan and Germany, and we've always said that those utility customers will hold one or two years' worth of inventory. And the situations in Japan and Germany are a little bit different because in Japan we're still of the view that those units will be back, or at least the majority of them. In Germany, there's a planned phase out there.

In terms of what's happening to those inventories, we've talked about it a little bit in our disclosure. So far it appears as though the utilities are having conversations with producers about quite simply deferring volumes, because they do have units that will continue to run, and so those volumes are typically tacked on to the end of the contract. The thinking there is uranium prices suffered a little bit under the events in Japan and those responsible utilities don't want to damage the price further.

Greg Barnes, TD Securities

Okay, good. Thank you, Ken.

Operator

Thank you. The next question is from Orest Wowkodaw with Canaccord Genuity. Please go ahead.

Orest Wowkodaw, Canaccord Genuity

Good morning. Thanks for taking my question. Just following up a little bit more on Greg's question, how much visibility do you have at this point in terms of 2012 uranium deliveries? Like should we be anticipating that deliveries will be lower than they were this year, you know, in the 31 to 33 million pound range?

Tim Gitzel, President & Chief Executive Officer

Hi, Orest. No, I think we would plan to be in the same range as we are this year for 2012.

Orest Wowkodaw, Canaccord Genuity

And at what point, you know, in terms of customers being able to defer material say from 2012 to future periods, how much time do they have to sort of make those decisions? Or is that do they really have until the end of next year?

Tim Gitzel, President & Chief Executive Officer

Well those are really mutual decisions to be made and, you know, we treat them case by case and depending on which customer and what the circumstances are we do or don't do that. I think it's got to be by mutual agreement. And so we, you know, we said I think off the hop with some of our long-term Japanese customers that we've been operating with or we've been dealing with for 20, 30 years that if they came to us and had some requests for deferrals we would look really seriously at those. And we've done that. But other than that, you know, we plan to deliver our contract portfolio.

Orest Wowkodaw, Canaccord Genuity

Okay, great. Thanks very much.

Operator

Thank you. This will conclude the questions from the telephone lines. I would like to turn the meeting back over to Mr. Tim Gitzel for his closing remarks.

Tim Gitzel, President & Chief Executive Officer

Thank you, operator, and thank you to everyone who joined us on the call today.

In closing, I'd just add that one of our biggest strengths right now is our reliable and predictable cash flow, which is underpinned by our strong contract portfolio. We are heavily committed through 2016 with a contract mix that provides an attractive realized price, whether the market rises or continues to soften. That fact combined with our excellent operational performance is why we can and will continue to benefit all of our stakeholders.

So, again, today I say thank you for joining us and have a great day everyone. Thank you.

Operator

Thank you. The Cameco Corporation Third Quarter Results Conference Call has now ended. Please disconnect your lines at this time. We thank you for your participation and have a great day.
