

Why I Work By Referral

When it comes to finding a great service provider, there is nothing like getting a referral from someone you know and trust who has used that provider and received great service. That's why I choose to work by referral. Trust is a big deal, especially when it comes to the professional you choose to handle the largest purchase you'll ever make — the purchase (or sale) of a home. Here are the benefits to you:



More Time to Serve You.

Unlike many real estate agents, my primary source of new business is referrals from people who know and trust me. That means I don't have to spend time prospecting for new business and promoting myself. This allows me to dedicate myself fully to the activities that benefit you most and deliver truly exceptional service.



Service That Continues After the Sale.

I devote myself to serving the needs of my clients before, during and after each sale. Instead of disappearing after the closing, you can expect me to keep in touch. I will send you valuable information each month, and will also call from time to time just to check in and see if you need anything.



Service That Will Exceed Your Expectations.

I know that I must earn your future referrals, so I aim to exceed your expectations. I have a vested interest in making sure that you are completely satisfied at the end of our transaction together. I want you to be so "fired-up" that you can't wait to tell your friends and family about me and the fantastic service you received! When you come across an opportunity, I'd appreciate you referring me to great people like yourself, who would benefit from the excellent service and personal attention I provide.



Working by referral is all about trust. And let's face it, when we're seeking a service, we look for someone we can trust.