

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 300,000	1	0	NA
300,001 - 400,000	5	1	20%
400,001 - 500,000	22	3	14%
500,001 - 600,000	62	13	21%
600,001 - 700,000	85	21	25%
700,001 - 800,000	109	21	19%
800,001 - 900,000	92	15	16%
900,001 - 1,000,000	83	16	19%
1,000,001 - 1,250,000	148	24	16%
1,250,001 - 1,500,000	148	16	11%
1,500,001 - 1,750,000	117	10	9%
1,750,001 - 2,000,000	72	9	13%
2,000,001 - 2,250,000	29	3	10%
2,250,001 - 2,500,000	27	3	11%
2,500,001 - 2,750,000	10	0	NA
2,750,001 - 3,000,000	8	0	NA
3,000,001 - 3,500,000	7	0	NA
3,500,001 - 4,000,000	3	0	NA
4,000,001 - 4,500,000	2	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 & Greater	1	0	NA
TOTAL*	1032	155	15%

Bedroom	Inventory	Sales	Sales Ratio
0 to 1 Bedroom	312	55	18%
2 Bedrooms	440	68	15%
3 Bedrooms	240	30	13%
4 Bedrooms & Greater	40	2	5%
TOTAL*	1032	155	15%

SnapStats®	March	April	Variance
Inventory	892	1032	16%
Solds	152	155	2%
Sale Price	\$917,000	\$925,000	1%
Sale Price SQFT	\$996	\$1,010	1%
Sale to List Price Ratio	97%	97%	0%
Days on Market	17	16	-6%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Arbutus	0	0	NA
Cambie	137	17	12%
Dunbar	27	2	7%
Fairview	106	26	25%
Falsecreek	104	18	17%
Kerrisdale	38	5	13%
Kitsilano	117	29	25%
Mackenzie Heights	2	0	NA
Marpole	109	6	6%
Mount Pleasant	14	3	21%
Oakridge	53	3	6%
Point Grey	16	1	6%
Quilchena	17	5	29%
SW Marine	16	4	25%
Shaughnessy	10	3	30%
South Cambie	73	8	11%
South Granville	41	2	5%
Southlands	7	0	NA
University	145	23	16%
TOTAL*	1032	155	15%

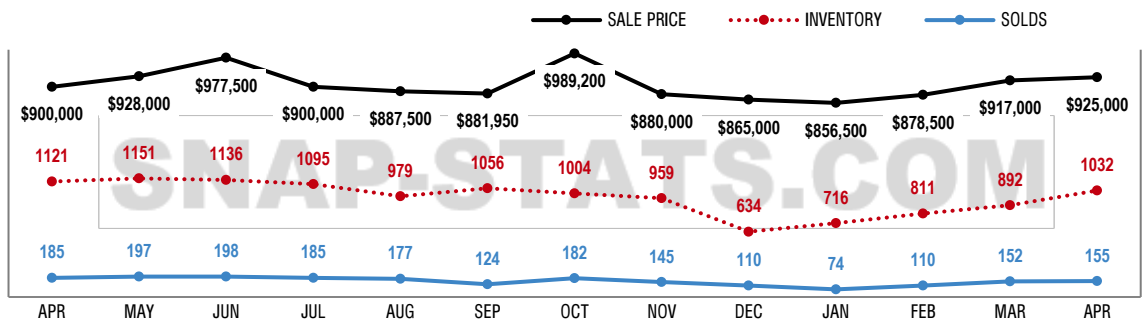
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **WESTSIDE ATTACHED**: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Sales Band** \$600,000 to \$700,000 with average 25% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Dunbar, Marpole, Oakridge, Point Grey and South Granville
- Sellers Best Bet** Selling homes in Fairview, Kitsilano, Quilchena, SW Marine, Shaughnessy and up to 1 bedroom properties

**With minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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