

ARIZONA DEPARTMENT OF TRANSPORTATION
INFRASTRUCTURE DELIVERY AND OPERATIONS DIVISION
CONTRACTS AND SPECIFICATIONS SECTION

TABULATION OF BIDS

CONTRACT # 2024077

TRACS No.		Project No.		Item	County	District	Gross Length	Net Length	Prepared By:
0000	MO LHV	T043501C	LHV-0-(215)T	103596	MOHAVE	NORTHWEST	0		Zarghami Ata

Highway Termini	Location	Work Description
• LAKE HAVASU CITY	• Various Locations	• Speed Feedback Sign Installation

BID RESULTS FOR 2024077

Bid Opening Date : 8/8/2025, Prequalification Required, Engineer Specialist : Zarghami Ata

Completion Date:

100 Working Days

The proposed project is located in Mohave County within the Lake Havasu City at various locations. The work consists of installing speed feedback signs and other related work.

Bid Rank	Compared To Department Estimat	Option #	Bid Amount	Contractor	Extended Sum of Items
	+		\$659,978.80	DEPARTMENT ESTIMATE	\$659,978.80
1	-17.5%		\$544,444.00	HAWK CONTRACTING LLC 1022 E. LOYOLA DRIVE TEMPE, AZ 85282-	\$544,444.00
2	+1.2%		\$667,849.50	AJP ELECTRIC, INC. 1920 W. CHERYL DRIVE PHOENIX, AZ 85021-	\$667,849.50

Winning Bidder is 17.5% Under Department Estimate (Difference = (\$115,534.80))

*** Bid Tabs for Proposal Pamphlet 2024077 ***

Item Number	Unit of Measure	Item Description	Quantity	Unit Price	Extended Amount	Compared To Dept Estimate
6070054	L.FT.	SIGN POST (PERFORATED) (2 S)				
Bid Rank	Department Estimate		11.000	\$30.000	\$330.00	
1	HAWK CONTRACTING LLC			\$10.000	\$110.00	-66.7%
2	AJP ELECTRIC, INC.			\$50.000	\$550.00	+66.7%
6070060	EACH	FOUNDATION FOR SIGN POST (CONCRETE)				
Bid Rank	Department Estimate		1.000	\$600.000	\$600.00	
1	HAWK CONTRACTING LLC			\$500.000	\$500.00	-16.7%
2	AJP ELECTRIC, INC.			\$300.000	\$300.00	-50.0%
6080005	SQ.FT.	REGULATORY, WARNING, OR MARKER SIGN PANEL				
Bid Rank	Department Estimate		84.000	\$35.000	\$2,940.00	
1	HAWK CONTRACTING LLC			\$30.000	\$2,520.00	-14.3%
2	AJP ELECTRIC, INC.			\$50.000	\$4,200.00	+42.9%
6080055	EACH	SIGN PANEL (RELOCATE)				
Bid Rank	Department Estimate		12.000	\$750.000	\$9,000.00	
1	HAWK CONTRACTING LLC			\$100.000	\$1,200.00	-86.7%
2	AJP ELECTRIC, INC.			\$350.000	\$4,200.00	-53.3%
6080120	EACH	SIGN (SPEED FEEDBACK SIGN)				
Bid Rank	Department Estimate		26.000	\$12,000.000	\$312,000.00	
1	HAWK CONTRACTING LLC			\$6,000.000	\$156,000.00	-50.0%
2	AJP ELECTRIC, INC.			\$11,500.000	\$299,000.00	-4.2%
7016030	EACH-DAY	BARRICADE (TYPE 1, TYPE 2, VERT.PANEL, TUBULAR MARKER)				
Bid Rank	Department Estimate		1,156.000	\$0.500	\$578.00	
1	HAWK CONTRACTING LLC			\$0.250	\$289.00	-50.0%
2	AJP ELECTRIC, INC.			\$0.500	\$578.00	+0.0%
7016031	EACH-DAY	BARRICADE (TYPE 3, HIGH LEVEL FLAG TREE)				
Bid Rank	Department Estimate		93.000	\$0.800	\$74.40	
1	HAWK CONTRACTING LLC			\$0.900	\$83.70	+12.5%
2	AJP ELECTRIC, INC.			\$1.000	\$93.00	+25.0%
7016032	EACH-DAY	PORTABLE SIGN STAND (RIGID)				
Bid Rank	Department Estimate		294.000	\$0.800	\$235.20	
1	HAWK CONTRACTING LLC			\$0.600	\$176.40	-25.0%
2	AJP ELECTRIC, INC.			\$1.000	\$294.00	+25.0%
7016033	EACH-DAY	PORTABLE SIGN STAND (SPRING TYPE)				
Bid Rank	Department Estimate		285.000	\$1.000	\$285.00	
1	HAWK CONTRACTING LLC			\$0.900	\$256.50	-10.0%
2	AJP ELECTRIC, INC.			\$2.000	\$570.00	+100.0%

*** Bid Tabs for Proposal Pamphlet 2024077 ***

Item Number	Unit of Measure	Item Description	Quantity	Unit Price	Extended Amount	Compared To Dept Estimate
7016035	EACH-DAY	WARNING LIGHT (TYPE A)				
Bid Rank	Department Estimate		146.000	\$0.400	\$58.40	
1	HAWK CONTRACTING LLC			\$0.100	\$14.60	-75.0%
2	AJP ELECTRIC, INC.			\$1.000	\$146.00	+150.0%
7016037	EACH-DAY	WARNING LIGHT (TYPE C)				
Bid Rank	Department Estimate		347.000	\$0.500	\$173.50	
1	HAWK CONTRACTING LLC			\$0.100	\$34.70	-80.0%
2	AJP ELECTRIC, INC.			\$0.500	\$173.50	+0.0%
7016050	EACH-DAY	TRUCK-MOUNTED ATTENUATOR				
Bid Rank	Department Estimate		69.000	\$900.000	\$62,100.00	
1	HAWK CONTRACTING LLC			\$250.000	\$17,250.00	-72.2%
2	AJP ELECTRIC, INC.			\$200.000	\$13,800.00	-77.8%
7016051	EACH-DAY	TEMPORARY SIGN (LESS THAN 10 S.F.)				
Bid Rank	Department Estimate		459.000	\$1.100	\$504.90	
1	HAWK CONTRACTING LLC			\$0.700	\$321.30	-36.4%
2	AJP ELECTRIC, INC.			\$1.000	\$459.00	-9.1%
7016052	EACH-DAY	TEMPORARY SIGN (10 S.F. OR MORE)				
Bid Rank	Department Estimate		138.000	\$1.300	\$179.40	
1	HAWK CONTRACTING LLC			\$0.900	\$124.20	-30.8%
2	AJP ELECTRIC, INC.			\$2.000	\$276.00	+53.8%
7016061	EACH-DAY	FLASHING ARROW PANEL				
Bid Rank	Department Estimate		21.000	\$60.000	\$1,260.00	
1	HAWK CONTRACTING LLC			\$25.000	\$525.00	-58.3%
2	AJP ELECTRIC, INC.			\$20.000	\$420.00	-66.7%
7016067	EACH-DAY	CHANGEABLE MESSAGE BOARD (CONTRACTOR FURNISHED)				
Bid Rank	Department Estimate		18.000	\$90.000	\$1,620.00	
1	HAWK CONTRACTING LLC			\$45.000	\$810.00	-50.0%
2	AJP ELECTRIC, INC.			\$30.000	\$540.00	-66.7%
7016075	HOURLY	FLAGGING SERVICES (CIVILIAN)				
Bid Rank	Department Estimate		384.000	\$75.000	\$28,800.00	
1	HAWK CONTRACTING LLC			\$65.000	\$24,960.00	-13.3%
2	AJP ELECTRIC, INC.			\$20.000	\$7,680.00	-73.3%
7016079	HOURLY	FLAGGING SERVICES (UNIFORMED OFFICER)				
Bid Rank	Department Estimate		144.000	\$110.000	\$15,840.00	
1	HAWK CONTRACTING LLC			\$70.000	\$10,080.00	-36.4%
2	AJP ELECTRIC, INC.			\$135.000	\$19,440.00	+22.7%

*** Bid Tabs for Proposal Pamphlet 2024077 ***

Item Number	Unit of Measure	Item Description	Quantity	Unit Price	Extended Amount	Compared To Dept Estimate
7310012	EACH	POLE (TYPE A) (15')				
Bid Rank	Department Estimate		26.000	\$2,300.000	\$59,800.00	
1	HAWK CONTRACTING LLC			\$1,750.000	\$45,500.00	-23.9%
2	AJP ELECTRIC, INC.			\$1,605.000	\$41,730.00	-30.2%
7310197	EACH	BREAKAWAY BASE FOR LIGHTING POLE OR SIGNAL FLASHER				
Bid Rank	Department Estimate		26.000	\$1,600.000	\$41,600.00	
1	HAWK CONTRACTING LLC			\$1,750.000	\$45,500.00	+9.4%
2	AJP ELECTRIC, INC.			\$900.000	\$23,400.00	-43.8%
7310200	EACH	POLE FOUNDATION (TYPE A)				
Bid Rank	Department Estimate		26.000	\$2,000.000	\$52,000.00	
1	HAWK CONTRACTING LLC			\$4,000.000	\$104,000.00	+100.0%
2	AJP ELECTRIC, INC.			\$5,000.000	\$130,000.00	+150.0%
9010001	L.SUM	MOBILIZATION				
Bid Rank	Department Estimate		1.000	\$70,000.000	\$70,000.00	
1	HAWK CONTRACTING LLC			\$134,188.600	\$134,188.60	+91.7%
2	AJP ELECTRIC, INC.			\$120,000.000	\$120,000.00	+71.4%