



ARIZONA DEPARTMENT OF TRANSPORTATION  
 PROJECT DELIVERY AND OPERATIONS DIVISION  
 CONTRACTS AND SPECIFICATIONS SECTION

## TABULATION OF BIDS

### CONTRACT # 2025100

TRACS No.	Project No.	Item	County	District	Gross Length	Net Length	Prepared By:
0000 MO KNG T048701C	KNG-0-(213)T	103627	MOHAVE	NORTHWEST		0	Mike Wechselberger

Highway Termini	Location	Work Description
• City of Kingman	• Airway Ave and Bank St	• Install Flashing Yellow Arrow

## BID RESULTS FOR 2025100

Bid Opening Date : 1/16/2026, Prequalification Required, Engineer Specialist : Mike Wechselberger

**Completion Date:**

120 Working Days

The proposed project is located in Mohave County within the City of Kingman at the intersection of Airway Avenue and Bank Street. The work consists of installing flashing yellow arrow signal heads and other related work.

Bid Rank	Compared To Department Estimat	Option #	Bid Amount	Contractor	Extended Sum of Items
	+%		\$112,550.40	DEPARTMENT ESTIMATE	\$112,550.40
1	-7.7%		\$103,910.00	MICHIANA CONTRACTING, INC. 7843 LILAC ROAD PLYMOUTH, IN 46563-	\$103,910.00
2	+7.6%		\$121,121.00	HAWK CONTRACTING LLC 1022 E. LOYOLA DRIVE TEMPE, AZ 85282-	\$121,121.00
3	+39.3%		\$156,797.20	AJP ELECTRIC, INC. 1920 W. CHERYL DRIVE PHOENIX, AZ 85021-	\$156,797.20

**Winning Bidder is 7.7% Under Department Estimate (Difference = (\$8,640.40))**

\*\*\* Bid Tabs for Proposal Pamphlet 2025100 \*\*\*

Item Number	Unit of Measure	Item Description	Quantity	Unit Price	Extended Amount	Compared To Dept Estimate
6080005	SQ.FT.	REGULATORY, WARNING, OR MARKER SIGN PANEL				
Bid Rank		Department Estimate	30.000	\$35.000	\$1,050.00	
1		MICHIANA CONTRACTING, INC.		\$123.000	\$3,690.00	+251.4%
2		HAWK CONTRACTING LLC		\$42.000	\$1,260.00	+20.0%
3		AJP ELECTRIC, INC.		\$50.000	\$1,500.00	+42.9%
6080055	EACH	SIGN PANEL (Relocate)				
Bid Rank		Department Estimate	4.000	\$750.000	\$3,000.00	
1		MICHIANA CONTRACTING, INC.		\$175.000	\$700.00	-76.7%
2		HAWK CONTRACTING LLC		\$300.000	\$1,200.00	-60.0%
3		AJP ELECTRIC, INC.		\$1,000.000	\$4,000.00	+33.3%
7016030	EACH-DAY	BARRICADE (TYPE 1, TYPE 2, VERT.PANEL, TUBULAR MARKER)				
Bid Rank		Department Estimate	246.000	\$1.000	\$246.00	
1		MICHIANA CONTRACTING, INC.		\$2.000	\$492.00	+100.0%
2		HAWK CONTRACTING LLC		\$0.700	\$172.20	-30.0%
3		AJP ELECTRIC, INC.		\$0.500	\$123.00	-50.0%
7016031	EACH-DAY	BARRICADE (TYPE 3, HIGH LEVEL FLAG TREE)				
Bid Rank		Department Estimate	48.000	\$1.500	\$72.00	
1		MICHIANA CONTRACTING, INC.		\$2.000	\$96.00	+33.3%
2		HAWK CONTRACTING LLC		\$1.000	\$48.00	-33.3%
3		AJP ELECTRIC, INC.		\$1.500	\$72.00	+0.0%
7016032	EACH-DAY	PORTABLE SIGN STAND (RIGID)				
Bid Rank		Department Estimate	56.000	\$1.000	\$56.00	
1		MICHIANA CONTRACTING, INC.		\$2.000	\$112.00	+100.0%
2		HAWK CONTRACTING LLC		\$1.000	\$56.00	+0.0%
3		AJP ELECTRIC, INC.		\$0.800	\$44.80	-20.0%
7016033	EACH-DAY	PORTABLE SIGN STAND (SPRING TYPE)				
Bid Rank		Department Estimate	296.000	\$3.400	\$1,006.40	
1		MICHIANA CONTRACTING, INC.		\$2.000	\$592.00	-41.2%
2		HAWK CONTRACTING LLC		\$1.000	\$296.00	-70.6%
3		AJP ELECTRIC, INC.		\$3.000	\$888.00	-11.8%
7016035	EACH-DAY	WARNING LIGHT (TYPE A)				
Bid Rank		Department Estimate	448.000	\$0.500	\$224.00	
1		MICHIANA CONTRACTING, INC.		\$0.500	\$224.00	+0.0%
2		HAWK CONTRACTING LLC		\$0.350	\$156.80	-30.0%
3		AJP ELECTRIC, INC.		\$0.300	\$134.40	-40.0%
7016037	EACH-DAY	WARNING LIGHT (TYPE C)				
Bid Rank		Department Estimate	246.000	\$1.000	\$246.00	
1		MICHIANA CONTRACTING, INC.		\$0.500	\$123.00	-50.0%

\*\*\* Bid Tabs for Proposal Pamphlet 2025100 \*\*\*

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7016037	EACH-DAY	WARNING LIGHT (TYPE C)				
Bid Rank	Department Estimate		246.000	\$1.000	\$246.00	
2	HAWK CONTRACTING LLC			\$0.350	\$86.10	-65.0%
3	AJP ELECTRIC, INC.			\$0.300	\$73.80	-70.0%
7016051	EACH-DAY	TEMPORARY SIGN (LESS THAN 10 S.F.)				
Bid Rank	Department Estimate		232.000	\$0.750	\$174.00	
1	MICHIANA CONTRACTING, INC.			\$1.000	\$232.00	+33.3%
2	HAWK CONTRACTING LLC			\$0.700	\$162.40	-6.7%
3	AJP ELECTRIC, INC.			\$0.600	\$139.20	-20.0%
7016052	EACH-DAY	TEMPORARY SIGN (10 S.F. OR MORE)				
Bid Rank	Department Estimate		120.000	\$1.300	\$156.00	
1	MICHIANA CONTRACTING, INC.			\$1.000	\$120.00	-23.1%
2	HAWK CONTRACTING LLC			\$1.000	\$120.00	-23.1%
3	AJP ELECTRIC, INC.			\$0.800	\$96.00	-38.5%
7016061	EACH-DAY	FLASHING ARROW PANEL				
Bid Rank	Department Estimate		6.000	\$50.000	\$300.00	
1	MICHIANA CONTRACTING, INC.			\$50.000	\$300.00	+0.0%
2	HAWK CONTRACTING LLC			\$40.000	\$240.00	-20.0%
3	AJP ELECTRIC, INC.			\$30.000	\$180.00	-40.0%
7016067	EACH-DAY	CHANGEABLE MESSAGE BOARD (CONTRACTOR FURNISHED)				
Bid Rank	Department Estimate		60.000	\$100.000	\$6,000.00	
1	MICHIANA CONTRACTING, INC.			\$75.000	\$4,500.00	-25.0%
2	HAWK CONTRACTING LLC			\$60.000	\$3,600.00	-40.0%
3	AJP ELECTRIC, INC.			\$70.000	\$4,200.00	-30.0%
7016075	HOOR	FLAGGING SERVICES (CIVILIAN)				
Bid Rank	Department Estimate		48.000	\$90.000	\$4,320.00	
1	MICHIANA CONTRACTING, INC.			\$50.000	\$2,400.00	-44.4%
2	HAWK CONTRACTING LLC			\$60.000	\$2,880.00	-33.3%
3	AJP ELECTRIC, INC.			\$30.000	\$1,440.00	-66.7%
7016082	HOOR	FLAGGING SERVICES (LOCAL ENFORCEMENT OFFICER)(WITH AGENCY VEHICLE)				
Bid Rank	Department Estimate		168.000	\$110.000	\$18,480.00	
1	MICHIANA CONTRACTING, INC.			\$100.000	\$16,800.00	-9.1%
2	HAWK CONTRACTING LLC			\$40.000	\$6,720.00	-63.6%
3	AJP ELECTRIC, INC.			\$150.000	\$25,200.00	+36.4%
7320651	L.SUM	CONDUCTORS (TRAFFIC SIGNALS)				
Bid Rank	Department Estimate		1.000	\$16,000.000	\$16,000.00	
1	MICHIANA CONTRACTING, INC.			\$15,019.000	\$15,019.00	-6.1%
2	HAWK CONTRACTING LLC			\$25,000.000	\$25,000.00	+56.3%

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7320651	L.SUM	CONDUCTORS (TRAFFIC SIGNALS)				
Bid Rank	Department Estimate		1.000	\$16,000.000	\$16,000.00	
3	AJP ELECTRIC, INC.			\$39,800.000	\$39,800.00	+148.8%
7320664	L.SUM	CONDUCTORS (REMOVE)				
Bid Rank	Department Estimate		1.000	\$3,000.000	\$3,000.00	
1	MICHIANA CONTRACTING, INC.			\$1,600.000	\$1,600.00	-46.7%
2	HAWK CONTRACTING LLC			\$5,303.500	\$5,303.50	+76.8%
3	AJP ELECTRIC, INC.			\$4,500.000	\$4,500.00	+50.0%
7330031	EACH	TRAFFIC SIGNAL (TYPE G MOD)				
Bid Rank	Department Estimate		8.000	\$2,000.000	\$16,000.00	
1	MICHIANA CONTRACTING, INC.			\$1,600.000	\$12,800.00	-20.0%
2	HAWK CONTRACTING LLC			\$1,950.000	\$15,600.00	-2.5%
3	AJP ELECTRIC, INC.			\$2,000.000	\$16,000.00	+0.0%
7330340	EACH	TRAFFIC SIGNAL MOUNTING ASSEMBLY (TYPE V)				
Bid Rank	Department Estimate		3.000	\$1,200.000	\$3,600.00	
1	MICHIANA CONTRACTING, INC.			\$1,350.000	\$4,050.00	+12.5%
2	HAWK CONTRACTING LLC			\$1,200.000	\$3,600.00	+0.0%
3	AJP ELECTRIC, INC.			\$800.000	\$2,400.00	-33.3%
7330360	EACH	TRAFFIC SIGNAL MOUNTING ASSEMBLY (TYPE VII)				
Bid Rank	Department Estimate		1.000	\$1,500.000	\$1,500.00	
1	MICHIANA CONTRACTING, INC.			\$1,600.000	\$1,600.00	+6.7%
2	HAWK CONTRACTING LLC			\$1,350.000	\$1,350.00	-10.0%
3	AJP ELECTRIC, INC.			\$875.000	\$875.00	-41.7%
7330401	EACH	TRAFFIC SIGNAL MOUNTING ASSEMBLY (TENON CLAMP)				
Bid Rank	Department Estimate		5.000	\$1,000.000	\$5,000.00	
1	MICHIANA CONTRACTING, INC.			\$1,200.000	\$6,000.00	+20.0%
2	HAWK CONTRACTING LLC			\$950.000	\$4,750.00	-5.0%
3	AJP ELECTRIC, INC.			\$475.000	\$2,375.00	-52.5%
7370421	EACH	ELECTRICAL SYSTEM (RELOCATE TRAFFIC SIGNAL EQUIPMENT)				
Bid Rank	Department Estimate		6.000	\$1,250.000	\$7,500.00	
1	MICHIANA CONTRACTING, INC.			\$650.000	\$3,900.00	-48.0%
2	HAWK CONTRACTING LLC			\$900.000	\$5,400.00	-28.0%
3	AJP ELECTRIC, INC.			\$670.000	\$4,020.00	-46.4%
7370422	EACH	ELECTRICAL SYSTEM (REMOVE AND SALVAGE TRAFFIC SIGNAL EQUIPMENT)				
Bid Rank	Department Estimate		8.000	\$1,000.000	\$8,000.00	
1	MICHIANA CONTRACTING, INC.			\$250.000	\$2,000.00	-75.0%
2	HAWK CONTRACTING LLC			\$875.000	\$7,000.00	-12.5%
3	AJP ELECTRIC, INC.			\$400.000	\$3,200.00	-60.0%

\*\*\* Bid Tabs for Proposal Pamphlet 2025100 \*\*\*

Item Number	Unit of Measure	Item Description	Quantity	Unit Price	Extended Amount	Compared To Dept Estimate
9010001	L.SUM	MOBILIZATION				
Bid Rank	Department Estimate		1.000	\$13,500.000	\$13,500.00	
1	MICHIANA CONTRACTING, INC.			\$25,000.000	\$25,000.00	+85.2%
2	HAWK CONTRACTING LLC			\$33,000.000	\$33,000.00	+144.4%
3	AJP ELECTRIC, INC.			\$42,000.000	\$42,000.00	+211.1%
9240111	L.FT.	MISCELLANEOUS WORK (TRAFFIC SIGNAL YELLOW REFLECTIVE TAPE)				
Bid Rank	Department Estimate		104.000	\$30.000	\$3,120.00	
1	MICHIANA CONTRACTING, INC.			\$15.000	\$1,560.00	-50.0%
2	HAWK CONTRACTING LLC			\$30.000	\$3,120.00	+0.0%
3	AJP ELECTRIC, INC.			\$34.000	\$3,536.00	+13.3%