



ARIZONA DEPARTMENT OF TRANSPORTATION
PROJECT DELIVERY AND OPERATIONS DIVISION
CONTRACTS AND SPECIFICATIONS SECTION

TABULATION OF BIDS

CONTRACT # 2024022

| TRACS No. | | | Project No. | Item | County | District | Gross Length | Net Length | Prepared By: |
|-----------|--------|----------|--------------|--------|----------|-----------|--------------|------------|--------------|
| 999 | CN 000 | F062301C | 999-A-(568)T | 103709 | COCONINO | NORTHCENT | 0 | | Jalal Kamal |

| Highway Termini | Location | Work Description |
|------------------|----------------------------------|-------------------------------|
| • FLAGSTAFF AREA | • VARIOUS LOCATIONS-FLAGSTAFF AR | • CONVERT HPS TO LED LIGHTING |

BID RESULTS FOR 2024022

Bid Opening Date : 9/19/2025, Prequalification Required, Engineer Specialist : Jalal Kamal

Completion Date:

120 Working Days

The proposed project is located in Coconino County along various routes in the Flagstaff area. The work consists of replacing existing high-pressure sodium (HPS) luminaires with new Amber Light Emitting Diode (LED) fixtures and other related work.

| Bid Rank | Compared To Department Estimate | Option # | Bid Amount | Contractor | Extended Sum of Items |
|----------|---------------------------------------|----------|----------------|--|--------------------------|
| | + | | \$653,000.00 | DEPARTMENT ESTIMATE | \$653,000.00 |
| 1 | +64.2% | | \$1,072,320.00 | WILLIAM CHARLES CONSTRUCTION COMPANY, LLC 833 FEATHERSTONE ROAD ROCKFORD, IL 61107- | \$1,072,320.00 |
| 2 | +91.3% | | \$1,248,888.00 | HAWK CONTRACTING LLC 1022 E. LOYOLA DRIVE TEMPE, AZ 85282- | \$1,248,888.00 |
| 3 | +91.4% | | \$1,249,910.00 | MICHIANA CONTRACTING, INC. 7843 LILAC ROAD PLYMOUTH, IN 46563- | \$1,249,910.00 |
| 4 | +94.4% | | \$1,269,269.00 | C S CONSTRUCTION, INC. 22023 N 20TH AVE SUITE A PHOENIX, AZ 85027- | \$1,269,269.00 |
| 5 | +108.4% | | \$1,361,041.01 | PowerSecure, Inc. 4068 Stirrup Creek Drive Durham, NC 27703- | \$1,361,041.01 |

Winning Bidder is 64.2% Over Department Estimate (Difference = \$419,320.00)

*** Bid Tabs for Proposal Pamphlet 2024022 ***

| Item Number | Unit of Measure | Item Description | Quantity | Unit Price | Extended Amount | Compared To Dept Estimate |
|-------------|---------------------|---|----------|---------------|-----------------|---------------------------|
| 7010005 | L.SUM | MAINTENANCE AND PROTECTION OF TRAFFIC | | | | |
| Bid Rank | Department Estimate | | 1.000 | \$25,000.000 | \$25,000.00 | |
| 1 | | WILLIAM CHARLES CONSTRUCTION COMPANY, LLC | | \$66,603.000 | \$66,603.00 | +166.4% |
| 2 | | HAWK CONTRACTING LLC | | \$41,228.000 | \$41,228.00 | +64.9% |
| 3 | | MICHIANA CONTRACTING, INC. | | \$145,730.000 | \$145,730.00 | +482.9% |
| 4 | | C S CONSTRUCTION, INC. | | \$105,839.000 | \$105,839.00 | +323.4% |
| 5 | | PowerSecure, Inc. | | \$232,765.810 | \$232,765.81 | +831.1% |
| 7016050 | EACH-DAY | TRUCK-MOUNTED ATTENUATOR | | | | |
| Bid Rank | Department Estimate | | 24.000 | \$800.000 | \$19,200.00 | |
| 1 | | WILLIAM CHARLES CONSTRUCTION COMPANY, LLC | | \$891.000 | \$21,384.00 | +11.4% |
| 2 | | HAWK CONTRACTING LLC | | \$1,000.000 | \$24,000.00 | +25.0% |
| 3 | | MICHIANA CONTRACTING, INC. | | \$1,000.000 | \$24,000.00 | +25.0% |
| 4 | | C S CONSTRUCTION, INC. | | \$1,500.000 | \$36,000.00 | +87.5% |
| 5 | | PowerSecure, Inc. | | \$1,122.450 | \$26,938.80 | +40.3% |
| 7016081 | HOUR | FLAGGING SERVICES (DPS) | | | | |
| Bid Rank | Department Estimate | | 74.000 | \$140.000 | \$10,360.00 | |
| 1 | | WILLIAM CHARLES CONSTRUCTION COMPANY, LLC | | \$102.000 | \$7,548.00 | -27.1% |
| 2 | | HAWK CONTRACTING LLC | | \$90.000 | \$6,660.00 | -35.7% |
| 3 | | MICHIANA CONTRACTING, INC. | | \$120.000 | \$8,880.00 | -14.3% |
| 4 | | C S CONSTRUCTION, INC. | | \$130.000 | \$9,620.00 | -7.1% |
| 5 | | PowerSecure, Inc. | | \$163.620 | \$12,107.88 | +16.9% |
| 7360111 | EACH | LUMINAIRE (CYCLONE BECS2A-NL-T3-P70-PCA) | | | | |
| Bid Rank | Department Estimate | | 251.000 | \$1,100.000 | \$276,100.00 | |
| 1 | | WILLIAM CHARLES CONSTRUCTION COMPANY, LLC | | \$2,305.000 | \$578,555.00 | +109.5% |
| 2 | | HAWK CONTRACTING LLC | | \$2,500.000 | \$627,500.00 | +127.3% |
| 3 | | MICHIANA CONTRACTING, INC. | | \$2,400.000 | \$602,400.00 | +118.2% |
| 4 | | C S CONSTRUCTION, INC. | | \$2,370.000 | \$594,870.00 | +115.5% |
| 5 | | PowerSecure, Inc. | | \$2,480.380 | \$622,575.38 | +125.5% |
| 7360112 | EACH | LUMINAIRE (CYCLONE BECS2A-NL-T3-P110-PCA) | | | | |
| Bid Rank | Department Estimate | | 88.000 | \$1,430.000 | \$125,840.00 | |
| 1 | | WILLIAM CHARLES CONSTRUCTION COMPANY, LLC | | \$2,690.000 | \$236,720.00 | +88.1% |
| 2 | | HAWK CONTRACTING LLC | | \$3,000.000 | \$264,000.00 | +109.8% |
| 3 | | MICHIANA CONTRACTING, INC. | | \$2,800.000 | \$246,400.00 | +95.8% |
| 4 | | C S CONSTRUCTION, INC. | | \$2,880.000 | \$253,440.00 | +101.4% |
| 5 | | PowerSecure, Inc. | | \$2,989.870 | \$263,108.56 | +109.1% |
| 7360113 | EACH | LUMINAIRE (NLS NV-3-T5-256L-90-PCAMBER) | | | | |
| Bid Rank | Department Estimate | | 40.000 | \$2,200.000 | \$88,000.00 | |
| 1 | | WILLIAM CHARLES CONSTRUCTION COMPANY, LLC | | \$3,191.000 | \$127,640.00 | +45.0% |
| 2 | | HAWK CONTRACTING LLC | | \$3,500.000 | \$140,000.00 | +59.1% |

*** Bid Tabs for Proposal Pamphlet 2024022 ***

| Item Number | Unit of Measure | Item Description | Quantity | Unit Price | Extended Amount | Compared To Dept Estimate |
|-------------|---------------------|---|----------|---------------|-----------------|---------------------------|
| 7360113 | EACH | LUMINAIRE (NLS NV-3-T5-256L-90-PCAMBER) | | | | |
| Bid Rank | Department Estimate | | 40.000 | \$2,200.000 | \$88,000.00 | |
| 3 | | MICHIANA CONTRACTING, INC. | | \$3,000.000 | \$120,000.00 | +36.4% |
| 4 | | C S CONSTRUCTION, INC. | | \$2,925.000 | \$117,000.00 | +33.0% |
| 5 | | PowerSecure, Inc. | | \$3,316.580 | \$132,663.20 | +50.8% |
| 7370452 | L.SUM | MISCELLANEOUS ELECTRICAL (ELECTRICAL RECORD DRAWINGS) | | | | |
| Bid Rank | Department Estimate | | 1.000 | \$8,500.000 | \$8,500.00 | |
| 1 | | WILLIAM CHARLES CONSTRUCTION COMPANY, LLC | | \$3,543.000 | \$3,543.00 | -58.3% |
| 2 | | HAWK CONTRACTING LLC | | \$500.000 | \$500.00 | -94.1% |
| 3 | | MICHIANA CONTRACTING, INC. | | \$2,500.000 | \$2,500.00 | -70.6% |
| 4 | | C S CONSTRUCTION, INC. | | \$2,500.000 | \$2,500.00 | -70.6% |
| 5 | | PowerSecure, Inc. | | \$25,250.000 | \$25,250.00 | +197.1% |
| 9010001 | L.SUM | MOBILIZATION | | | | |
| Bid Rank | Department Estimate | | 1.000 | \$100,000.000 | \$100,000.00 | |
| 1 | | WILLIAM CHARLES CONSTRUCTION COMPANY, LLC | | \$30,327.000 | \$30,327.00 | -69.7% |
| 2 | | HAWK CONTRACTING LLC | | \$145,000.000 | \$145,000.00 | +45.0% |
| 3 | | MICHIANA CONTRACTING, INC. | | \$100,000.000 | \$100,000.00 | +0.0% |
| 4 | | C S CONSTRUCTION, INC. | | \$150,000.000 | \$150,000.00 | +50.0% |
| 5 | | PowerSecure, Inc. | | \$45,631.380 | \$45,631.38 | -54.4% |