ARIZONA DEPARTMENT OF TRANSPORTATION INFRASTRUCTURE DELIVERY AND OPERATIONS DIVISION CONTRACTS AND SPECIFICATIONS SECTION

TABULATION OF BIDS

CONTRACT # 2024061

TR	RACS No.	Project No.	Item	County	District	Gross Length	Net Length	Prepared By:
0000 AP	AAP T046701C	AAP-0-(208)T	103606	APACHE	NORTHEAST	0		Jalal Kamal

Highway Termini	Location	Work Description
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APACHE COUNTY

[•]CR 5020 & US 180A and CR 2108

[•]System Enhancement (Safety Improvements)

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BID RESULTS FOR 2024061

Bid Opening Date: 7/11/2025, Prequalification Required, Engineer Specialist: Jalal Kamal

Completion Date:

45 Working Days

The proposed project is located in Apache County at the intersections of CR 5020 & US 180A in Concho and CR 2108 & US 191 in Nutrioso. The work consists of installing advance-warning signs with solar flashers, oversized stop signs with reflective tape and reflectors, transverse rumble strips, and a Stop-Ahead sign with solar flashers and other related work.

Bid Rank	Compared To Department Estimat Option #	Bid Amount	Contractor	Extended Sum of Items
	+%	\$218,223.00	DEPARTMENT ESTIMATE	\$218,223.00
1	-19.3%	\$176,080.00	AJP ELECTRIC, INC. 1920 W. CHERYL DRIVE PHOENIX, AZ 85021-	\$176,080.00
2	+.8%	\$219,999.00	HAWK CONTRACTING LLC 1022 E. LOYOLA DRIVE TEMPE, AZ 85282-	\$219,999.00

Winning Bidder is 19.3% Under Department Estimate (Difference = (\$42,143.00))

Printed: 8/25/2025 Page 2 of 4 *** Bid Tabs for Proposal Pamphlet 2024061 ***

2010020 EACH REMOVAL OF TREES Bid Rank Department Estimate 1.000 \$4,000.000 \$4,000.000 \$4,000.000 \$4,000.000 \$4,000.000 \$2,000
1 AJP ELECTRIC, INC. \$2,000.000 \$2,000.00 -50.0% 2 HAWK CONTRACTING LLC \$1,250.000 \$1,250.00 -68.8% 2020047 EACH REMOVAL OF SIGNS S1,250.000 \$1,750.00 Bid Rank Department Estimate 5.000 \$350.000 \$1,000.00 -42.9% 1 AJP ELECTRIC, INC. \$200.000 \$1,000.00 -42.9% 2 HAWK CONTRACTING LLC \$400.000 \$2,000.00 +14.3% 6070057 LFT. SIGN POST (PERFORATED) (2 1/2 T) SIGN POST (PERFORATED) (2 1
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Bid Rank Department Estimate 8.000 \$450.000 \$3,600.00 1 AJP ELECTRIC, INC. \$300.000 \$2,400.00 -33.3% 2 HAWK CONTRACTING LLC \$600.000 \$4,800.00 +33.3% 6080005 SQ.FT. REGULATORY, WARNING, OR MARKER SIGN PANEL BID Rank Department Estimate 120.000 \$50.000 \$6,000.00 1 AJP ELECTRIC, INC. \$40.000 \$4,800.00 -20.0% 2 HAWK CONTRACTING LLC \$45.000 \$5,400.00 -10.0% 7016030 EACH-DAY BARRICADE (TYPE 1, TYPE 2, VERT.PANEL, TUBULAR MARKER) BID Rank Department Estimate 2,560.000 \$0.500 \$1,280.00 +100.0% 1 AJP ELECTRIC, INC. \$1.000 \$2,560.00 +100.0% 2 HAWK CONTRACTING LLC \$0.250 \$640.00 -50.0% 7016033 EACH-DAY PORTABLE SIGN STAND (SPRING TYPE) \$1.280.000 \$2,560.00 -50.0%
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2 HAWK CONTRACTING LLC \$0.250 \$640.00 -50.0% 7016033 EACH-DAY PORTABLE SIGN STAND (SPRING TYPE) -50.0% -50.0% -50.0%
7016033 EACH-DAY PORTABLE SIGN STAND (SPRING TYPE)
Bid Rank Department Estimate 532.000 \$3.000 \$1,596.00
1 AJP ELECTRIC, INC. \$2.000 \$1,064.00 -33.3%
2 HAWK CONTRACTING LLC \$1.000 \$532.00 -66.7%
7016035 EACH-DAY WARNING LIGHT (TYPE A)
Bid Rank Department Estimate 220.000 \$0.750 \$165.00
1 AJP ELECTRIC, INC. \$1.000 \$220.00 +33.3%
2 HAWK CONTRACTING LLC \$0.130 \$28.60 -82.7%
7016037 EACH-DAY WARNING LIGHT (TYPE C)
Bid Rank Department Estimate 2,752.000 \$0.750 \$2,064.00
1 AJP ELECTRIC, INC. \$1.000 \$2,752.00 +33.3%
2 HAWK CONTRACTING LLC \$0.130 \$357.76 -82.7%

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Pole	 ltem Number	Unit of Measure Item Description	Quantity	Unit Price	Extended Amount	Compared To Dept Estimate
1 AJP ELECTRIC, INC. \$1,000 \$10,000 +0.0% 7016052 EACH-DAY TEMPORARY SIGN (10 S.F. OR MORE) \$0,750 \$75,000 -25,0% Bid Rank Department Estimate 180,000 \$1,100 \$198,00 -181,8% 2 HAMK CONTRACTING LLC \$2,000 \$360,00 +81.8% 2 HAWK CONTRACTING LLC \$1,000 \$18,00.00 -9.1% 7016061 EACH-DAY FLASHING ARROW PANEL -9.1% -9.1% Bid Rank Department Estimate 40,000 \$45,000 \$1,800,00 -33.3% 7016067 EACH-DAY FLASHING ARROW PANEL \$30,000 \$1,200,00 -33.3% 7016067 EACH-DAY CHANG CONTRACTING LLC \$30,000 \$1,200,00 -33.3% 7016067 EACH-DAY CHANG CONTRACTING LLC \$60,000 \$7,200,00 -20.0% 1 AJP ELECTRIC, INC. \$60,000 \$7,800,00 40,00% 2 HAWK CONTRACTING LLC \$75,000 \$7,800,00 +23.1% 8101021 LFT	7016051	EACH-DAY TEMPORARY SIGN	(LESS THAN 10 S.F.)			
AWK CONTRACTING LLC	Bid Rank	Department Estimate	100.000	\$1.000	\$100.00	
To16052	1	AJP ELECTRIC, INC.		\$1.000	\$100.00	+0.0%
Bid Rank	 2	HAWK CONTRACTING LLC		\$0.750	\$75.00	-25.0%
1 AJP ELECTRIC, INC. \$2,000 \$360.00 +81.8% 2 HAWK CONTRACTING LLC \$1,000 \$180.00 -9.1% 7016061 EACH-DAY FLASHING ARROW PANEL Bid Rank Department Estimate 40,000 \$45,000 \$1,800.00 1 AJP ELECTRIC, INC. \$30,000 \$1,200.00 -33.3% 7016067 EACH-DAY CHANGEABLE MESSAGE BOARD (CONTRACTOR FURNISHED) Bid Rank Department Estimate 96.000 \$75.000 \$7,200.00 1 AJP ELECTRIC, INC. \$60.00 \$57.600.00 -20.0% 2 HAWK CONTRACTING LLC \$45.000 \$57.600.00 -20.0% 2 HAWK CONTRACTING LLC \$45.000 \$57.600.00 -20.0% 3 HAWK CONTRACTING LLC \$60.000 \$57.600.00 -40.0% 8BI Rank Department Estimate 120.000 \$65.000 \$7,800.00 +23.1% 4 JP ELECTRIC, INC. \$80.000 \$9,600.00 +23.1% 8101021 LFT. EROSION CONTROL (WATTLES) (9*) \$6,000.00	7016052	EACH-DAY TEMPORARY SIGN	(10 S.F. OR MORE)			
AURIC CONTRACTING LLC \$1.000 \$180.00 -9.1%	Bid Rank	Department Estimate	180.000	\$1.100	\$198.00	
To16061 EACH-DAY FLASHING ARROW PANEL Bid Rank Department Estimate 40.000 \$45.000 \$1,800.00 1.200.00 -33.3% 2.200.00 \$1,200.00 \$1,200.00 \$33.000 \$1,200.00 \$33.3% 2.200.00 \$1,200.00 \$33.3% 2.200.00 \$33.3% 2.200.00 \$31,200.00 \$33.3% 2.200.00 \$33.3% 2.200.00 \$33.3% 2.200.00 \$33.3% 2.200.00 \$33.3% 2.200.00 \$33.3% 2.200.00 \$33.3% 2.200.00 \$33.3% 2.200.00 \$33.3% 2.200.00 \$33.3% 2.200.00 \$33.3% 2.200.00 \$37.200.00 2.20.0% 2	1	AJP ELECTRIC, INC.		\$2.000	\$360.00	+81.8%
Bid Rank	2	HAWK CONTRACTING LLC		\$1.000	\$180.00	-9.1%
1 AJP ELECTRIC, INC. \$30.000 \$1,200.00 -33.3% 2 HAWK CONTRACTING LLC \$30.000 \$1,200.00 -33.3% 7016067 EACH-DAY CHANGEABLE MESSAGE BOARD (CONTRACTOR FURNISHED) BIG Rank Department Estimate 96.000 \$75.000 \$7,200.00 1 AJP ELECTRIC, INC. \$60.000 \$5,760.00 -20.0% 2 HAWK CONTRACTING LLC \$45.000 \$4,320.00 -40.0% 7016075 HOUR FLAGGING SERVICES (CIVILIAN) FLAGGING SERVICES (CIVILIAN) -20.0% \$65.000 \$7,800.00 40.0% -40.0%	7016061	EACH-DAY FLASHING ARROW	PANEL			
2	Bid Rank	Department Estimate	40.000	\$45.000	\$1,800.00	
T016067	1	AJP ELECTRIC, INC.		\$30.000	\$1,200.00	-33.3%
Bid Rank Department Estimate 96.000 \$75.000 \$7,200.00 1 AJP ELECTRIC, INC. \$60.000 \$5,760.00 -20.0% 2 HAWK CONTRACTING LLC \$45.000 \$4,320.00 -40.0% 7016075 HOUR FLAGGING SERVICES (CIVILIAN) FLAGGING SERVICES (CIVILIAN) \$75.000 \$7,800.00	2	HAWK CONTRACTING LLC		\$30.000	\$1,200.00	-33.3%
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T016075	1	AJP ELECTRIC, INC.		\$60.000	\$5,760.00	-20.0%
Bid Rank Department Estimate 120.000 \$65.000 \$7,800.00	2	HAWK CONTRACTING LLC		\$45.000	\$4,320.00	-40.0%
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Bid Rank Department Estimate 250.000 \$24.000 \$6,000.00	1	AJP ELECTRIC, INC.		\$80.000	\$9,600.00	+23.1%
Bid Rank Department Estimate 250.000 \$24.000 \$6,000.00 1 AJP ELECTRIC, INC. \$4.000 \$1,000.00 -83.3% 2 HAWK CONTRACTING LLC \$7.000 \$1,750.00 -70.8% 9010001 L.SUM MOBILIZATION WORK \$6,000.000 \$26,000.00 \$26,000.00 \$62,000.	2	HAWK CONTRACTING LLC		\$75.000	\$9,000.00	+15.4%
1 AJP ELECTRIC, INC. \$4.000 \$1,000.00 -83.3% 2 HAWK CONTRACTING LLC \$7.000 \$1,750.00 -70.8% 9010001 L.SUM MOBILIZATION Bid Rank Department Estimate 1.000 \$26,000.000 \$26,000.00 1 AJP ELECTRIC, INC. \$40,000.000 \$40,000.00 +53.8% 2 HAWK CONTRACTING LLC \$62,000.000 \$62,000.00 +138.5% 9240119 EACH MISCELLANEOUS WORK (INTERSECTION WARNING SIGN SYSTEM WITH FLASHING BEACONS) Bid Rank Department Estimate 4.000 \$30,000.000 \$120,000.00 1 AJP ELECTRIC, INC. \$18,300.000 \$73,200.00 -39.0% 2 HAWK CONTRACTING LLC \$20,000.000 \$80,000.00 -33.3% 9250001 L.SUM CONSTRUCTION SURVEYING AND LAYOUT Bid Rank Department Estimate 1.000 \$5,500.000 \$5,500.00 1 AJP ELECTRIC, INC. \$8,400.000 \$8,400.00 +52.7%	 8101021	L.FT. EROSION CONTRO	L (WATTLES) (9")			
2 HAWK CONTRACTING LLC \$7.000 \$1,750.00 -70.8% 9010001 L.SUM MOBILIZATION 826,000.000 \$26,000.000 \$26,000.00 Bid Rank Department Estimate 1.000 \$26,000.000 \$40,000.00 +53.8% 2 HAWK CONTRACTING LLC \$62,000.000 \$62,000.00 +138.5% 9240119 EACH MISCELLANEOUS WORK (INTERSECTION WARNING SIGN SYSTEM WITH FLASHING BEACONS) BEACONS) Bid Rank Department Estimate 4.000 \$30,000.000 \$120,000.00 1 AJP ELECTRIC, INC. \$18,300.000 \$73,200.00 -39.0% 2 HAWK CONTRACTING LLC \$20,000.000 \$80,000.00 -33.3% 9250001 L.SUM CONSTRUCTION SURVEYING AND LAYOUT Bid Rank Department Estimate 1.000 \$5,500.000 \$5,500.00 1 AJP ELECTRIC, INC. \$8,400.000 \$8,400.00 +52.7%	Bid Rank	Department Estimate	250.000	\$24.000	\$6,000.00	
9010001 L.SUM MOBILIZATION	1	AJP ELECTRIC, INC.		\$4.000	\$1,000.00	-83.3%
Bid Rank Department Estimate 1.000 \$26,000.000 \$26,000.00 1 AJP ELECTRIC, INC. \$40,000.000 \$40,000.00 +53.8% 2 HAWK CONTRACTING LLC \$62,000.000 \$62,000.00 +138.5% 9240119 EACH MISCELLANEOUS WORK (INTERSECTION WARNING SIGN SYSTEM WITH FLASHING BEACONS) Bid Rank Department Estimate 4.000 \$30,000.000 \$120,000.00 1 AJP ELECTRIC, INC. \$18,300.000 \$73,200.00 -39.0% 2 HAWK CONTRACTING LLC \$20,000.000 \$80,000.00 -33.3% 9250001 L.SUM CONSTRUCTION SURVEYING AND LAYOUT S5,500.000 \$5,500.00 \$5,500.00 1 AJP ELECTRIC, INC. \$8,400.000 \$8,400.00 +52.7%	 2	HAWK CONTRACTING LLC		\$7.000	\$1,750.00	-70.8%
1 AJP ELECTRIC, INC. \$40,000.000 \$40,000.00 +53.8% 2 HAWK CONTRACTING LLC \$62,000.000 \$62,000.00 +138.5% 9240119 EACH MISCELLANEOUS WORK (INTERSECTION WARNING SIGN SYSTEM WITH FLASHING BEACONS) Bid Rank Department Estimate 4.000 \$30,000.000 \$120,000.00 1 AJP ELECTRIC, INC. \$18,300.000 \$73,200.00 -39.0% 2 HAWK CONTRACTING LLC \$20,000.000 \$80,000.00 -33.3% 9250001 L.SUM CONSTRUCTION SURVEYING AND LAYOUT Bid Rank Department Estimate 1.000 \$5,500.000 \$5,500.00 1 AJP ELECTRIC, INC. \$8,400.000 \$8,400.00 +52.7%	9010001	L.SUM MOBILIZATION				
2 HAWK CONTRACTING LLC \$62,000.000 \$62,000.00 +138.5% 9240119 EACH MISCELLANEOUS WORK (INTERSECTION WARNING SIGN SYSTEM WITH FLASHING BEACONS) Bid Rank Department Estimate 4.000 \$30,000.000 \$120,000.00 1 AJP ELECTRIC, INC. \$18,300.000 \$73,200.00 -39.0% 2 HAWK CONTRACTING LLC \$20,000.000 \$80,000.00 -33.3% 9250001 L.SUM CONSTRUCTION SURVEYING AND LAYOUT Bid Rank Department Estimate 1.000 \$5,500.000 \$5,500.00 1 AJP ELECTRIC, INC. \$8,400.000 \$8,400.00 +52.7%	Bid Rank	Department Estimate	1.000	\$26,000.000	\$26,000.00	
9240119 EACH MISCELLANEOUS WORK (INTERSECTION WARNING SIGN SYSTEM WITH FLASHING BEACONS) Bid Rank Department Estimate 4.000 \$30,000.000 \$120,000.00 1 AJP ELECTRIC, INC. \$18,300.000 \$73,200.00 -39.0% 2 HAWK CONTRACTING LLC \$20,000.000 \$80,000.00 -33.3% 9250001 L.SUM CONSTRUCTION SURVEYING AND LAYOUT Bid Rank Department Estimate 1.000 \$5,500.000 \$5,500.00 1 AJP ELECTRIC, INC. \$8,400.000 \$8,400.00 +52.7%	1	AJP ELECTRIC, INC.		\$40,000.000	\$40,000.00	+53.8%
Bid Rank Department Estimate 4.000 \$30,000.000 \$120,000.00 1 AJP ELECTRIC, INC. \$18,300.000 \$73,200.00 -39.0% 2 HAWK CONTRACTING LLC \$20,000.000 \$80,000.00 -33.3% 9250001 L.SUM CONSTRUCTION SURVEYING AND LAYOUT Bid Rank Department Estimate 1.000 \$5,500.000 \$5,500.00 1 AJP ELECTRIC, INC. \$8,400.000 \$8,400.00 +52.7%	2	HAWK CONTRACTING LLC		\$62,000.000	\$62,000.00	+138.5%
1 AJP ELECTRIC, INC. \$18,300.000 \$73,200.00 -39.0% 2 HAWK CONTRACTING LLC \$20,000.000 \$80,000.00 -33.3% 9250001 L.SUM CONSTRUCTION SURVEYING AND LAYOUT Bid Rank Department Estimate 1.000 \$5,500.000 \$5,500.00 1 AJP ELECTRIC, INC. \$8,400.000 \$8,400.00 +52.7%	9240119	EACH MISCELLANEOUS V	VORK (INTERSECTION WARNING SIGN	N SYSTEM WITH FL	ASHING BEACONS)	
2 HAWK CONTRACTING LLC \$20,000.000 \$80,000.00 -33.3% 9250001 L.SUM CONSTRUCTION SURVEYING AND LAYOUT 55,500.000 \$5,500.00 Bid Rank Department Estimate 1.000 \$5,500.000 \$5,500.00 1 AJP ELECTRIC, INC. \$8,400.000 \$8,400.00 +52.7%	Bid Rank	Department Estimate	4.000	\$30,000.000	\$120,000.00	
9250001 L.SUM CONSTRUCTION SURVEYING AND LAYOUT Bid Rank Department Estimate 1.000 \$5,500.000 \$5,500.00 1 AJP ELECTRIC, INC. \$8,400.000 \$8,400.00 +52.7%	1	AJP ELECTRIC, INC.		\$18,300.000	\$73,200.00	-39.0%
Bid Rank Department Estimate 1.000 \$5,500.000 \$5,500.00 1 AJP ELECTRIC, INC. \$8,400.000 \$8,400.00 +52.7%	 2	HAWK CONTRACTING LLC		\$20,000.000	\$80,000.00	-33.3%
1 AJP ELECTRIC, INC. \$8,400.000 \$8,400.00 +52.7%	9250001	L.SUM CONSTRUCTION SI	JRVEYING AND LAYOUT			
	Bid Rank	Department Estimate	1.000	\$5,500.000	\$5,500.00	
2 HAWK CONTRACTING LLC \$33,060.640 \$33,060.64 +501.1%	1	AJP ELECTRIC, INC.		\$8,400.000	\$8,400.00	+52.7%
	 2	HAWK CONTRACTING LLC		\$33,060.640	\$33,060.64	+501.1%

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*** Bid Tabs for Proposal Pamphlet 2024061 ***

	em	Unit of					Compared To
Nur	nber	Measure	Item Description	Quantity	Unit Price	Extended Amount	Dept Estimate
92800	031	L.FT.	CUT GROOVE RUMBLE STF	RIP (TRANSVERSE)			
Bid R	ank	Departmen	t Estimate	564.000	\$30.000	\$16,920.00	
1		AJP ELECT	TRIC, INC.		\$26.000	\$14,664.00	-13.3%
2	2	HAWK CO	NTRACTING LLC		\$20.000	\$11,280.00	-33.3%