

EntreLeadership

Dave Ramsey

Net Out by Garrett Brown
September 6th, 2017

Quick Summary:

Dave Ramsey's *EntreLeadership* is a collection of leadership and business wisdom, gathered while building his company, the Lampo Group. Half memoir, half handbook, Dave shares his guidance on high-level leadership all the way to the small details of starting a business in your home. No topic is left untouched: time management, marketing, hiring, firing, finances, culture, dealing with vendors. Ramsey's "playbook" helps to teach others how to win in the world of business.

Key Insights:

While reading this book, there were multiple times I felt I was reading my own thoughts I was unable to put into words. I feel like I'm on the right track because some of the same strategies I've pushed myself to use over the years, I found in the pages of this book! That was encouraging, as Dave Ramsey has way more experience and thought leadership on me.

Meaningful Quotes:

"Great leaders don't allow indecisiveness due to fear." pg. 61

"My skills, abilities, and talents have a limit, and so do yours. So as a person of faith, I am convinced that my limited effort should be multiplied by the infinite God. So when the step of faith is added to my comparatively puny effort, the cause in question can literally explode." pg. 87

Personal Application:

Goal Setting: I realized that I don't put time limits on my goals. My goals end up being S. M. A. R. goals because I don't attach a deadline to what I want to do. When my wife and I talked through our goals for our next year of marriage - I put a date on each one, so they are S. M. A. R. T. Procrastination can be avoided by setting self-imposed deadlines.

Leadership: Some days it requires making decisions that are best for everyone in the long term but are really hard to make in the short term. If I do this poorly, I'll do more damage than good. Leaders lead by doing, not by barking orders. Whoever's in charge washes the most feet, whether that's running a project or a team. If I'm leading, it's my job to serve others so they can put forth their best work. Leaders don't let fear be the driving force in decision-making. They set deadlines, take time to size up decisions, and try to cultivate options.