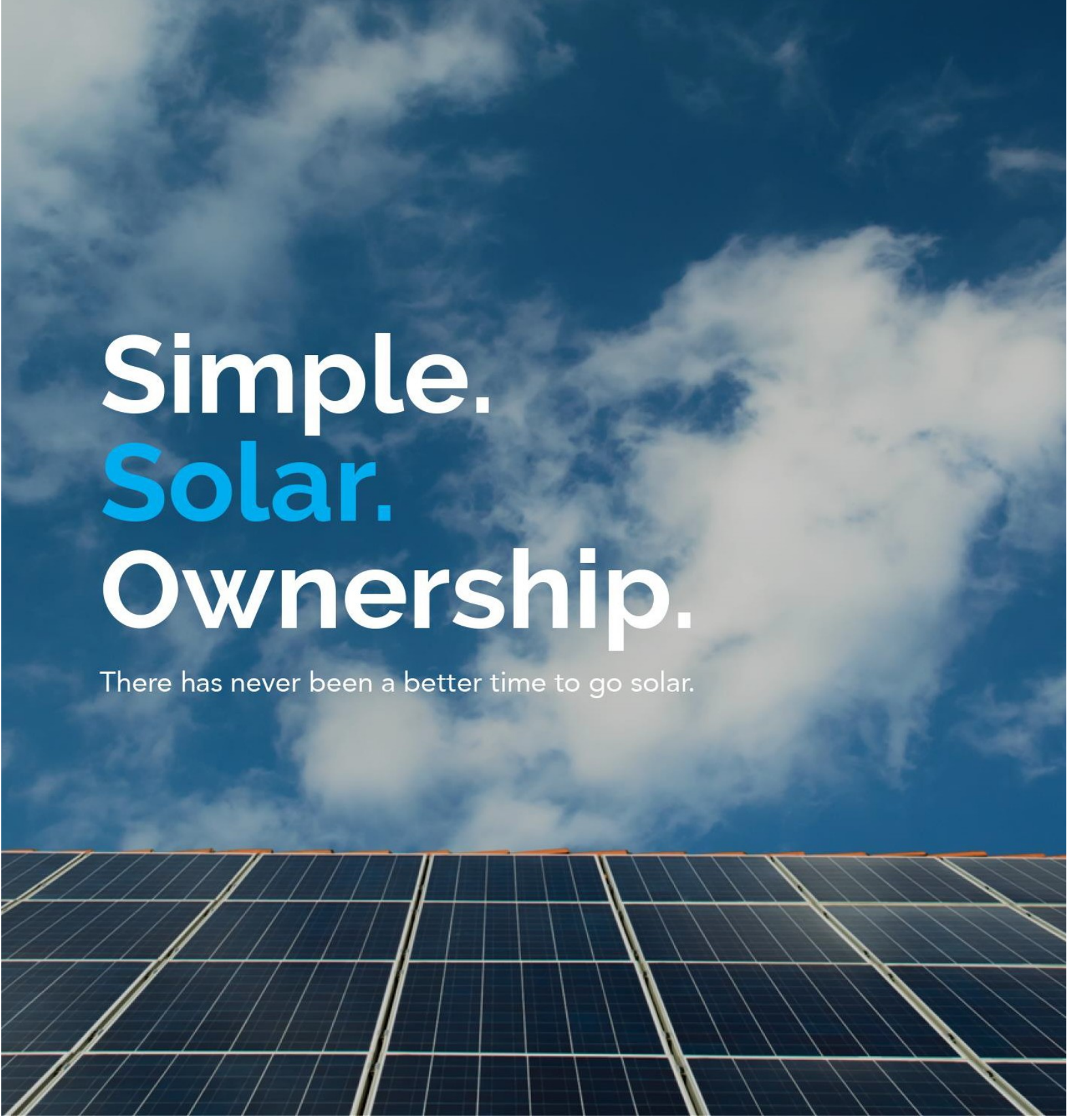
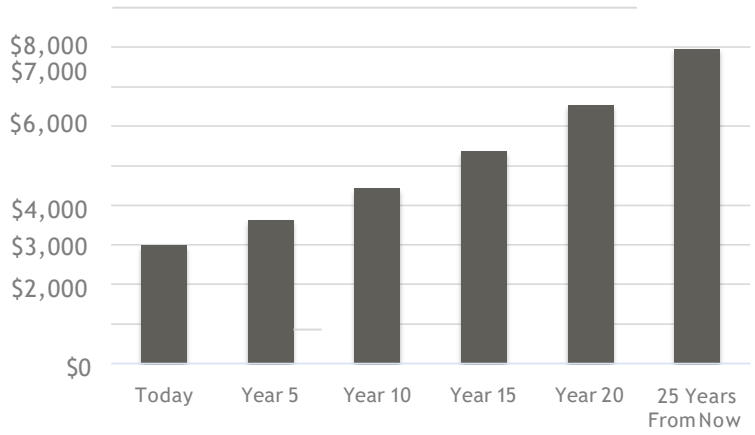

Simple.
Solar.
Ownership.
There has never been a better time to go solar.

Why Go Solar?

Southern California Edison Co Costs Before Going Solar

Utility prices continue to increase, with the cost of electricity rising year after year. Your estimated cost of doing nothing over the next 25 years: $124,358



Current Utility Cost Summary

Estimated Current Avg Monthly Bill:	$249
Estimated Current Annual Utility Bill:	$2,986
Estimated Annual Utility Price Escalator:	4.0%
Estimated Projected 25-Year Cost:	$124,358

These values are calculated based on the electricity usage input by your consultant and may not include additional charges that can vary household to household.

Invest in Your Home and Your Future

A 2015 study from the Lawrence Berkeley National Laboratory shows that that owning a solar system can add tens of thousands of dollars in value. Win-Win? Win-Win.



Solar Is Green In More Ways Than One

By going solar, you are directly improving the environment for your family and your neighbors. Your system can reduce your carbon footprint significantly, with an impact equivalent to:

24,572
Gallons of gasoline

30
Homes' electricity use for 1year

5,599
Trees growing for 10 years

78
Tons of waste sent to landfill

Note: Home value increase based on Lawrence Berkeley National Laboratory study "Selling Into the Sun - Electricity Markets and Policy"; Environmental impact calculations based on the EPA's greenhouse gas calculator.

System Overview



Your Solar System Details

System Size (STC-DC)

9.44kW

Estimated Year 1Production:

13,444

Equipment

Panels:

32 Hanwha QCELLS Q.Peak-BLK-G4.1 295

Inverter:

1 SolarEdge SE7600A-US (240V)

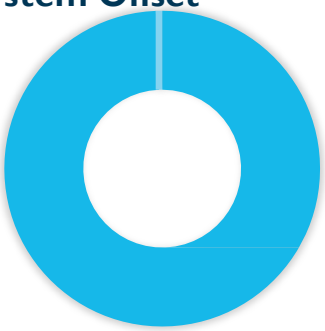
Monitoring:

1 Locus LGate 120 Meter

Your Estimated Annual Solar System Offset*

1%

Utility Power



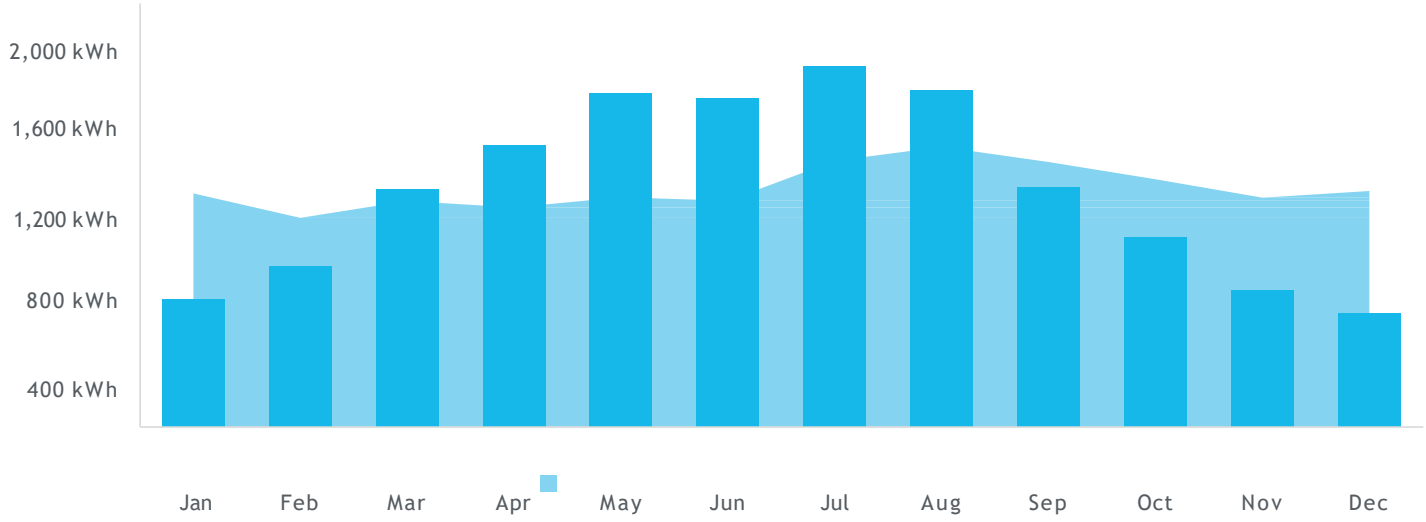
99%

Solar Power



Estimated Consumption and Production

The electricity that you bought from Southern California Edison Co last year can be replaced by the sun.



*Estimated Annual Solar System offset based on estimated pre-solar consumption of 13,530 kWh based on inputs from your installer.

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Financial Overview

Monthly Loan Payment[1]

$188

Monthly payments if Incentive Investment not paid toward loan: $269

Monthly payments in months 1-16 prior to investment payment: $196

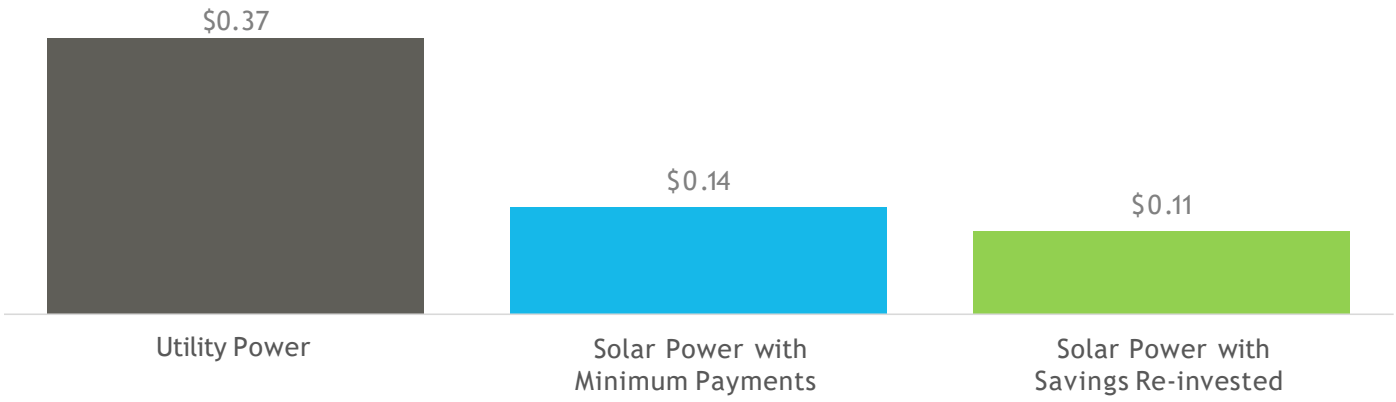
Loan Summary

$0	Down Payment
0%	Interest Rate Increase
$63,519	Estimated savings over 25 Years (assumes 30% Incentive Investment paid towards loan)

Your Financing Options

	Keep all savings and make minimum loan payments	Use savings to pay off loan sooner
Total System Cost	**$33,635**	**$33,635**
Optional Down Payment	-	-
Upfront Rebate	-	-
Total Financed Amount	**$33,635**	**$33,635**
Federal Tax Credit (30%)	($10,091)	($10,091)
State / Local / RECs	-	-
Net System Cost	**$23,545**	**$23,545**
Investment Period	**20 Years**	**10 Years**
25 Year-Savings	**$63,519**	**$73,552**

25-Year Average Cost of Power[2]



* Notes: 1) Assumes 30% Incentive Investment made by month 16 of the loan. 2) Cost of electricity data sourced from Genability

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Estimated Annual Payments and Savings Over Time

Assuming 30% Incentive Investment Made in Month 16

	Utility Without Solar	Utility With Solar*		Payment Schedule Per Loan Agreement			All Savings and Incentives Used to Pay Loan Sooner	
Year	Estimated Annual Bill	Estimated Annual Bill	Annual Utility Bill Savings**	Loan Payment*	Benefits and Incentives	Annual Savings	Loan Payment	Annual Savings
1	$2,986	$369	$2,617	$2,351	-	$266	$2,617	-
2	$3,106	$136	$2,970	$12,382	$10,091	$678	$13,060	-
3	$3,230	$141	$3,088	$2,261	-	$827	$3,088	-
4	$3,359	$147	$3,212	$2,261	-	$950	$3,212	-
5	$3,493	$153	$3,340	$2,261	-	$1,079	$3,340	-
6	$3,633	$159	$3,474	$2,261	-	$1,212	$3,474	-
7	$3,778	$187	$3,592	$2,261	-	$1,330	$3,592	-
8	$3,929	$229	$3,700	$2,261	-	$1,439	$3,700	-
9	$4,087	$275	$3,812	$2,261	-	$1,550	$3,812	-
10	$4,250	$323	$3,927	$2,261	-	$1,665	$3,927	-
11	$4,420	$375	$4,045	$2,261	-	$1,783	$1,584	$2,461
12	$4,597	$431	$4,166	$2,261	-	$1,905	-	$4,166
13	$4,781	$489	$4,291	$2,261	-	$2,030	-	$4,291
14	$4,972	$552	$4,420	$2,261	-	$2,158	-	$4,420
15	$5,171	$619	$4,552	$2,261	-	$2,291	-	$4,552
16	$5,378	$690	$4,688	$2,261	-	$2,427	-	$4,688
17	$5,593	$765	$4,828	$2,261	-	$2,566	-	$4,828
18	$5,817	$845	$4,971	$2,261	-	$2,710	-	$4,971
19	$6,049	$930	$5,119	$2,261	-	$2,858	-	$5,119
20	$6,291	$1,020	$5,271	$2,261	-	$3,009	-	$5,271
21	$6,543	$1,116	$5,427	-	-	$5,427	-	$5,427
22	$6,805	$1,217	$5,587	-	-	$5,587	-	$5,587
23	$7,077	$1,325	$5,752	-	-	$5,752	-	$5,752
24	$7,360	$1,438	$5,922	-	-	$5,922	-	$5,922
25	$7,654	$1,559	$6,096	-	-	$6,096	-	$6,096
Total	**$124,358**	**$15,491**	**$108,867**	**$55,439**	**$10,091**	**$63,519**	**$45,406**	**$73,552**

* Note: Assumes customer makes a pre-payment in the amount of $10,091 (amount of expected Federal Tax Credit) at time of Incentive Investment

** Note: Your "Utility Bill Savings" assumes that your solar system is interconnected for 11 out of the 12 months in Year 1. Actual time may be more or less, depending on your local utility company.

Loan Details

System Cost:	$33,635	**Interest Rate:**	6.99%
Down Payment:	$0	**Loan Term:**	20 Years
Loan Amount:	$33,635	**Annual Interest Rate Increase:**	No
Incentive Investment by month 16:	$10,091	**Pre-Payment Penalty:**	No
Monthly payment months 1-16:	$196	**Lien on the home?**	No
Monthly payment starting in month 17:	$188	**Transferrable to new homeowner?***	Yes

* Note: Loan is transferrable per the terms in the Loan Agreement

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Estimated Annual Payments and Savings Over Time

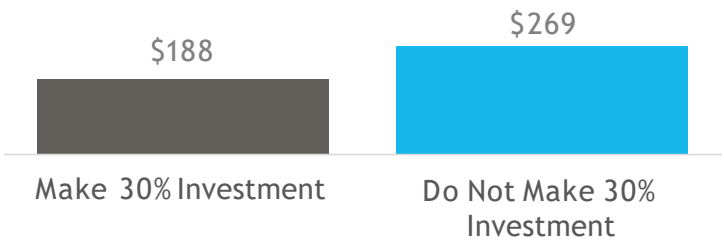
Assuming No Incentive Investment Made

	Utility Without Solar	Utility With Solar*		Payment Schedule Per Loan Agreement		
Year	Estimated Annual Bill	Estimated Annual Bill	Annual Utility Bill Savings	Loan Payment*	Benefits and Incentives	Annual Savings
1	$2,986	$369	$2,617	$2,351	-	$266
2	$3,106	$136	$2,970	$2,937	$10,091	$10,123
3	$3,230	$141	$3,088	$3,231	-	($142)
4	$3,359	$147	$3,212	$3,231	-	($19)
5	$3,493	$153	$3,340	$3,231	-	$110
6	$3,633	$159	$3,474	$3,231	-	$243
7	$3,778	$187	$3,592	$3,231	-	$361
8	$3,929	$229	$3,700	$3,231	-	$470
9	$4,087	$275	$3,812	$3,231	-	$581
10	$4,250	$323	$3,927	$3,231	-	$696
11	$4,420	$375	$4,045	$3,231	-	$814
12	$4,597	$431	$4,166	$3,231	-	$936
13	$4,781	$489	$4,291	$3,231	-	$1,061
14	$4,972	$552	$4,420	$3,231	-	$1,189
15	$5,171	$619	$4,552	$3,231	-	$1,321
16	$5,378	$690	$4,688	$3,231	-	$1,457
17	$5,593	$765	$4,828	$3,231	-	$1,597
18	$5,817	$845	$4,971	$3,231	-	$1,741
19	$6,049	$930	$5,119	$3,231	-	$1,888
20	$6,291	$1,020	$5,271	$3,231	-	$2,040
21	$6,543	$1,116	$5,427	-	-	$5,427
22	$6,805	$1,217	$5,587	-	-	$5,587
23	$7,077	$1,325	$5,752	-	-	$5,752
24	$7,360	$1,438	$5,922	-	-	$5,922
25	$7,654	$1,559	$6,096	-	-	$6,096
Total	**$124,358**	**$15,491**	**$108,867**	**$63,441**	**$10,091**	**$55,517**

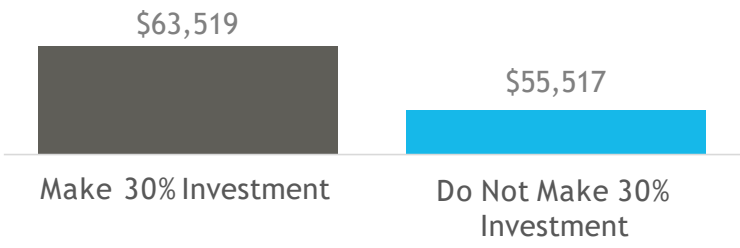
Payment Comparison -- Incentive Investment

There are significant savings benefits if you choose to make the Incentive Investment and pay the 30% Federal Tax Credit towards your loan by month 16.

Monthly Payment Comparison



Estimated 25-Year Savings Comparison



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Key Proposal Assumptions and Inputs

Utility Assumptions

Utility Company	Southern California Edison Co
Current Rate Structure	Domestic
Current Estimated Annual Utility Bill	$2,986
Current Estimated cost per kWh	$0.22
Annual Utility Price Escalator	4.0%

Note: Savings projections assume that current electricity rates will continue to be in effect going forward, and usage remains constant. In most markets, Net Metering policies are currently in place that provide additional savings for going solar.

System Assumptions

System Size (kW)	9.4
Year 1 System Production (kWh)	13,444
Annual System Degradation	0.5%
25-Year System Production (kWh)	316,686

System Cost

Total System Cost	$33,635
Upfront Rebate	$0
Down Payment	$0

Financing Assumptions

Total Loan Amount	**$33,635**
Interest Rate	6.99%
Loan Term	20 Years
Incentive Investment in Month 16*	$10,091

The interest rate provided in this sales proposal is subject to credit approval by financing provider

**One of the biggest advantages of buying your solar energy system is that you may qualify for a tax credit from the federal government of up to 30% of the expenditure of your system. With your EmpowerLoan, you have two options for how you use the benefit of this tax credit: 1) You can invest that credit into your loan, which will keep your monthly payments low and help deliver monthly savings more quickly, or 2) You can keep that tax credit yourself. Regardless of which option you choose, your interest rate will remain the same, and your EmpowerLoan will re-amortize by the 16th month.*

It is important to note that you may or may not qualify for this tax credit; your qualification is dependent on your individual tax liability. We do not provide tax advice and you should consult your tax professional to understand if you will qualify for any or all of the credit.



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