

SMALL & INDEPENDENT U.S. Craft Brewers

Growth in the Beer Category

2016 Volume Share for Craft Brewers

7.8% 12.2% 12.3% 6.5% 11% 5.7%

2014

Craft Retail Dollar Value Growth

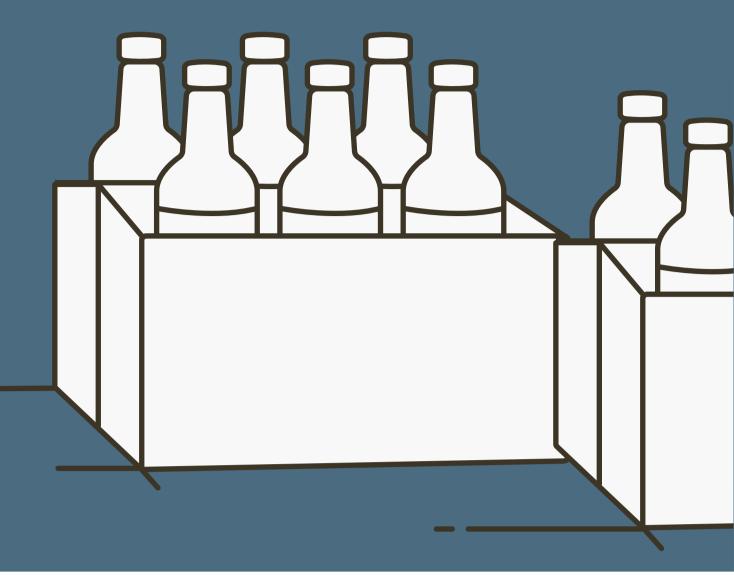
2013

\$23.5 billion
- (10% growth over 2015) -

2012

Craft Dollar Share = 21.9%

(Total U.S. beer market retail dollar value \$107.6 billion)



2015

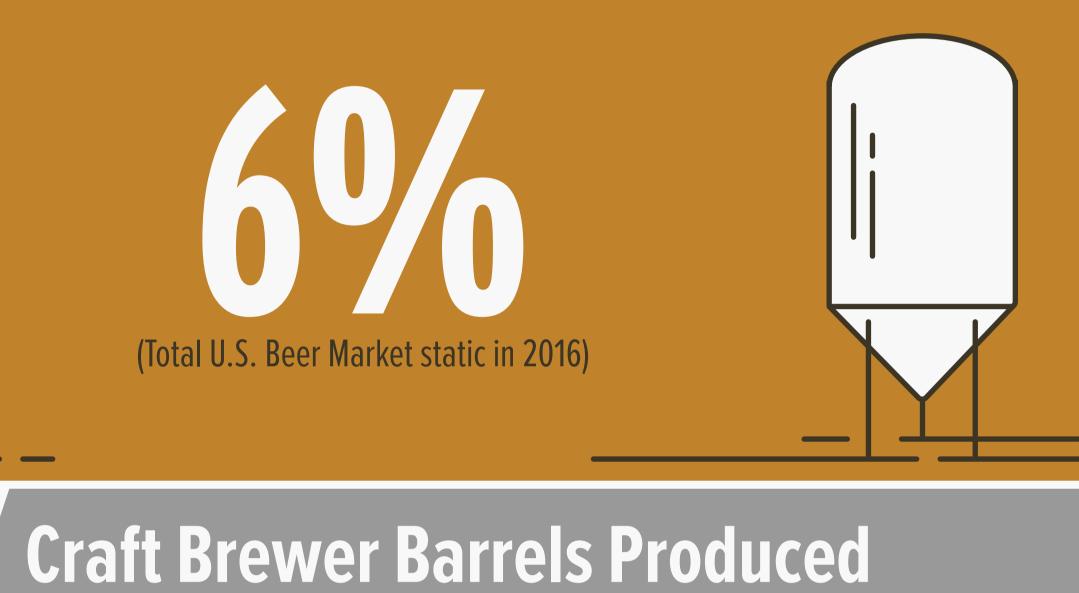
2016

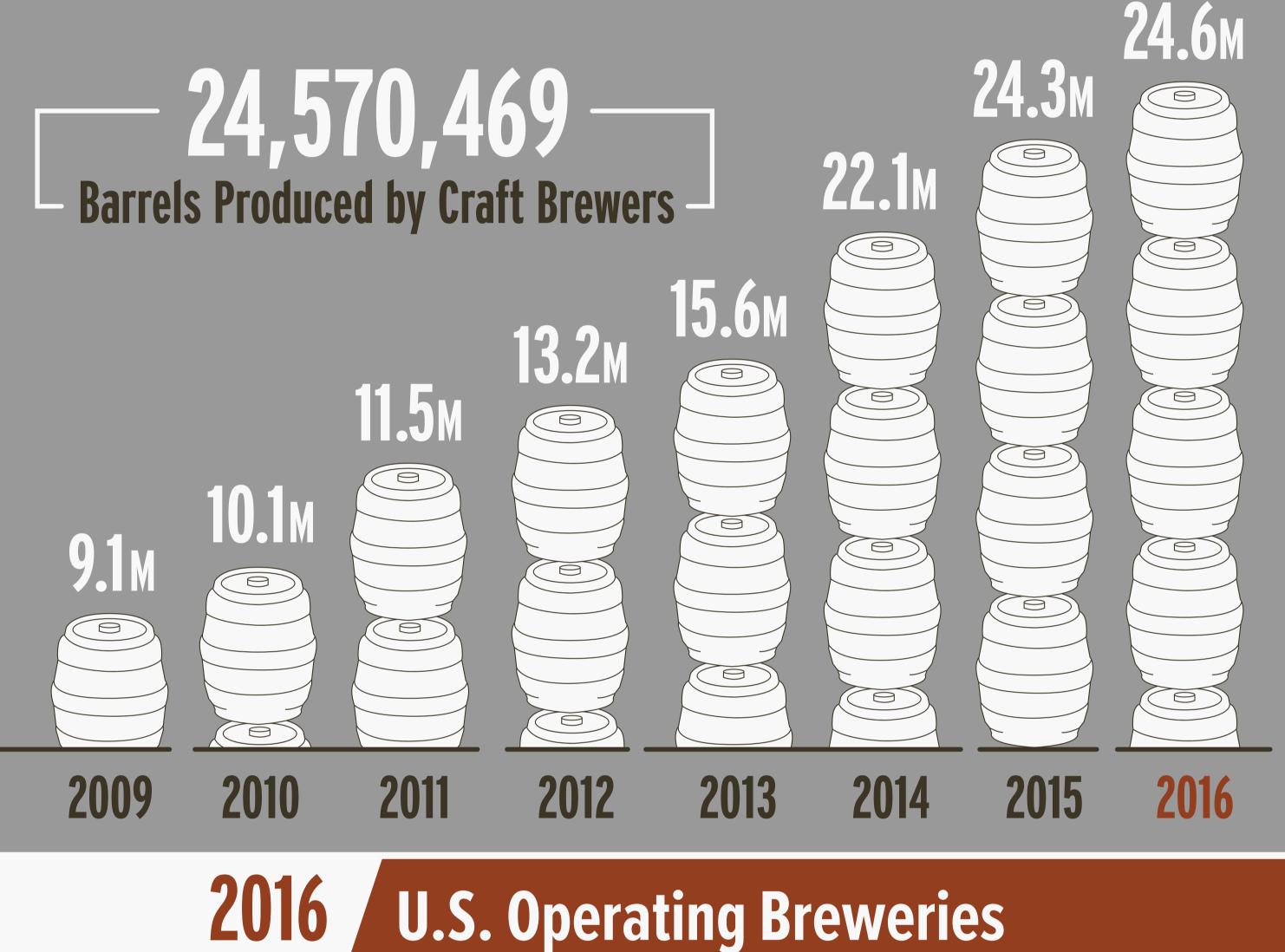
Craft Brewer Volume Growth

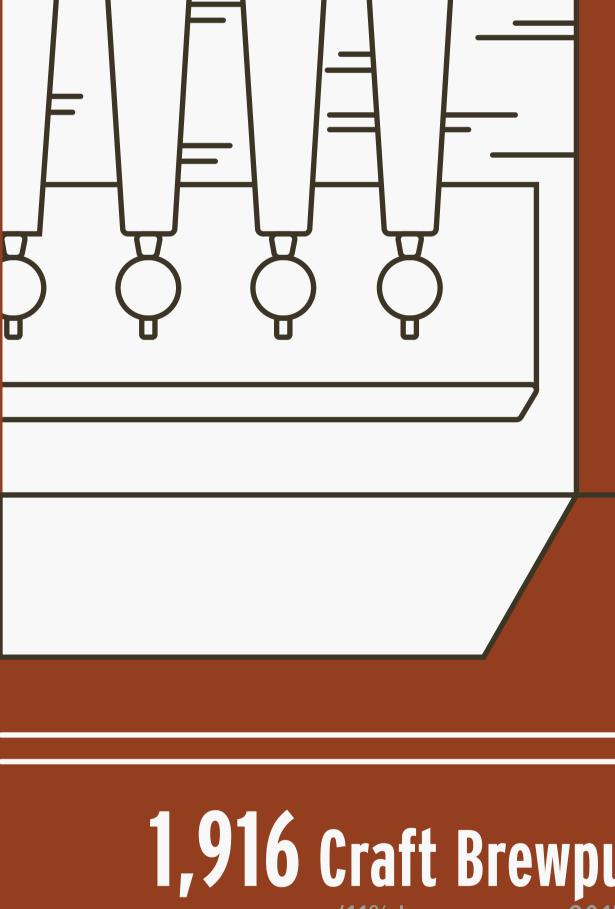
2016

2011

(Total U.S. Beer Market static in 2016)







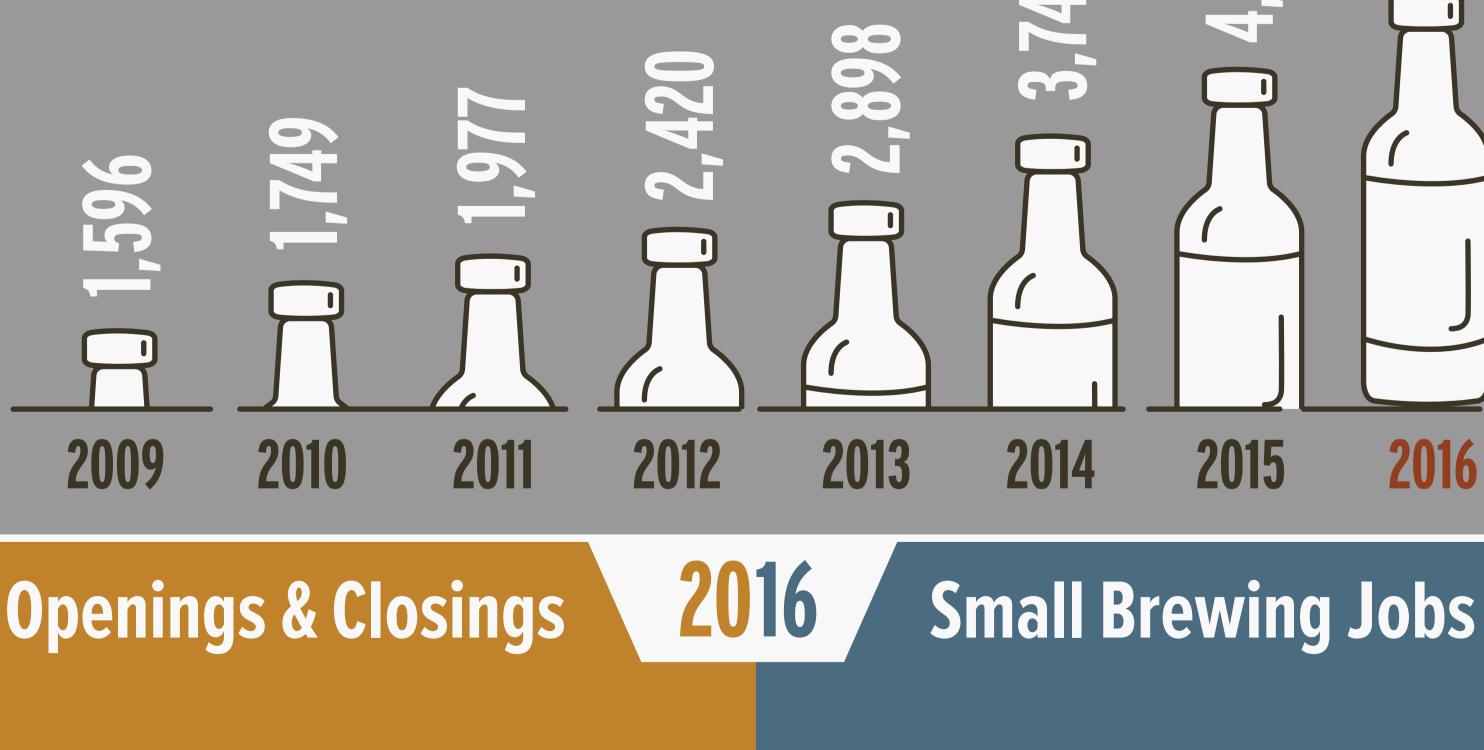
Total Breweries (17% increase over 2015)

Other Breweries 1,916 Craft Brewpubs 3,132 Craft Microbreweries
(11% Increase over 2015) (21% Increase over 2015)

Operating Craft Breweries Over Time

186 Regional Craft Breweries

(4% Increase over 2015)



Openings Small brewing companies employed 128,768 people in 2016. This is a 5.7% increase from 121,843 jobs in 2015. Closings