



尊敬的供应商：

我们很高兴地向您宣布，达能已于2021年和全球领先的营运资金管理平台C2FO启动合作，共同推出达能提前付款项目。通过C2FO安全的在线平台，您可以对达能已批核的发票申请提前付款。在C2FO平台上，您可以就任何一张尚未支付的发票设置利率。一旦您的利率被接受，我们将在下一个付款日提前付款给您。您仍将通过原定付款方式收到账款。

达能提前付款项目更便捷更具优势：

- 在您需要的时候获取资金
- 比传统的融资方式成本更低
- 不改变现有的支付条款
- 没有额外费用和文书工作

此项目最重要的优势在于，您可以按照您的实际需求选择需要申请提前付款的发票，并且自行设置利率。所以一切尽在您的掌控。

立刻登录达能提前付款项目网页 DANONE.C2FOCHINA.CN，激活您的账户。账户激活后，您的专属C2FO供应商关系经理将与您联系，为您提供咨询服务和平台使用指引。了解项目详情，您也可以直接致电C2FO供应商服务热线 400 630 8341。

达能提前付款项目将基于C2FO平台运作。在C2FO平台上的相关功能及操作（包括但不限于账户激活以及您相关信息的处理）由C2FO负责运营和管理。除付款安排外，并不影响贵我双方之间达成的任何协议项下的权利和义务（如有）。如您对本项目有任何问题，请与您的专属C2FO供应商关系经理联系。

感谢您一直以来与达能合作。

诚挚敬上，

方思怡
达能中国、北亚及大洋洲区域
采购副总裁



关注C2FO微信公众号
实时了解营运资金管理最新资讯

服务支持

DANONE@C2FO.COM / +86 400 630 8341 / DANONE.C2FOCHINA.CN



Dear Vendor,

We are pleased to announce that we have partnered with C2FO since 2021, a global leader in working capital solutions, to create the **Danone Early Payment Program**. With its a secure online platform, it enables you to receive early payment on your Danone invoices. Through the C2FO platform, you can suggest a discount on one or all of your outstanding invoices with us. If your offer is accepted, early payment will be initiated on the next immediate payment run. You will receive early payment on Danone invoices using your current payment method.

The Danone Early Payment Program is simple and has many advantages:

- Access to cash flow whenever you need it
- Lower cost than traditional sources of funding
- No changes to existing payment terms
- No maintenance fees and no paperwork to complete

Finally, the best part about the program is that you determine which invoices to discount and how much of a discount to offer, so you're in complete control.

Please activate your account by visiting DANONE.C2FOCHINA.CN. Once your account has been activated, a C2FO representative will follow up with you to answer questions and help you get started with the platform. To know more about the program, you can also reach us at C2FO Supplier Service Hotline 400 630 8341.

Danone Early Payment Program operates on the C2FO platform. Related functions and operations on the C2FO platform (including but not limited to account activation and processing of your related information) are operated and managed by C2FO. Except for payment arrangements, it does not affect the rights and obligations (if any) under any agreement reached between you and us. If you have any questions about this project, please contact your dedicated C2FO supplier relationship manager.

Thank you for your continued partnership with Danone.

Sincerely,

Siyi FANG

Zone Cycles & Procurement VP, China, North Asia & Oceania

服务支持

DANONE@C2FO.COM / +86 400 630 8341 / DANONE.C2FOCHINA.CN