

Dear Supplier,

We have exciting news to share. BT has partnered with C2FO, a global leader in working capital solutions, to create the BT Early Payment Programme.

Using the C2FO platform, you can now offer to take a discount on one or all of your outstanding invoices and, if your offer is accepted, the payment date will be updated and you will receive payment in as little as 24 hours.

The goal of this programme is to give you on-demand access to the working capital tied up in your accounts receivable and help manage cash flow.

The BT Early Payment Programme is simple and has many advantages:

- Access to cash flow whenever you need it
- Lower cost than traditional sources of funding
- No changes to existing payment terms
- No maintenance fees or paperwork to complete

Finally, the best part about the programme is that you determine which invoices to discount and how much of a discount to offer, so you're in complete control.

Please activate your account by visiting **bt.c2fo.com**. Once your account has been activated, a C2FO representative will follow up with you to answer questions and help you get started with the platform.

You can find further information on www.selling2bt.com

BT welcomes this opportunity to continually support suppliers especially during these unsettled times and beyond.

A handwritten signature in black ink, appearing to read 'Cyril Pourrat', with a long horizontal stroke extending to the right.

Cyril Pourrat
BT Group, Chief Procurement Officer