



This information is best reviewed by your financial team. If you're not the person responsible for cash management, please forward this to your CFO, Controller or Credit Manager.

P.O. Box 868 Fort Wavne, IN 46801-0868 Ph: 260-748-5300 Fax: 260-493-1245 mail@doitbest.com

Dear Valued Supplier,

Do it Best Corp. appreciates the working relationships we have with our suppliers and we're always looking for ways to strengthen our important business partnerships, that's why I'm asking you to give our Do it Best Corp. C2FO program your full consideration.

The Do it Best Corp. C2FO program has been available since February 2014. We have partnered with C2FO to facilitate accelerated payment of approved supplier invoices via their secure C2FO marketplace.

With C2FO, you can Name your own rate™ for early payment on your approved invoices. For a small discount, you can receive early payment directly from Do it Best Corp. to improve your cash flow at rates that are often less than the cost of borrowing short-term working capital.

The best part about C2FO is that you determine your early payment offer, so you're in control. When your offer is accepted, Do it Best Corp. will initiate early payment within 48 hours of market clearing.

## C2FO is rapidly expanding as suppliers realize its money-saving advantages and simplicity:

- LOW COST: Creates a new working capital option at a rate you choose
- FLEXIBLE: Eliminates paperwork and contracts with on demand access
- USEFUL: Lowers your days sales outstanding (DSO) an average of 22 days paid early
- SECURE: Provides secure access to view your approved invoices
- HELPFUL: Gives you world-class support M-F, 7am-7pm CT
- SIMPLE: Offers easy account activation and your payment process doesn't change

While we believe Do it Best Corp. C2FO is the most-supplier friendly option for improving your working capital efficiency, the final decision to use C2FO is yours.

Please activate your C2FO account at your earliest convenience. If you have questions, our support team is ready to help you at doitbest@c2fo.com or by calling 855-713-C2FO (2236)

Thank you for your continued partnership with Do it Best Corp.

Dent Johnson

VP of Merchandising

VP of Lumber & Building Materials

VP of Finance/CFO

P.S. Activating your C2FO account has no cost and no obligation. It simply gives you the opportunity to see how C2FO could improve your company's cash flow and save you money.



