
This information is best reviewed by your financial team. If you're not the person responsible for cash management, please forward this to your CFO, controller, or credit manager.

Dear Eaton Supplier,

Eaton appreciates the working relationships we have with our preferred suppliers and we are always looking for ways to strengthen our important business partnerships. For this reason, we are pleased to introduce you to the C2FO program offered by Eaton, and hope you will give it full consideration.

We have implemented C2FO to facilitate accelerated payment of approved supplier invoices via the secure C2FO marketplace.

With C2FO, you can Name your rate™ for early payment on your approved invoices. For a discount, you can receive early payment directly from Eaton to improve your cash flow at rates that are often less than the cost of borrowing short-term working capital.

The C2FO payment discounts would be in addition to any current contractual standard early payment discount you may have with Eaton.

With C2FO, you determine your early payment offer, so you're in control. When your offer is accepted, Eaton will initiate early payment in its next scheduled payment run.

C2FO is rapidly expanding as suppliers realize its money-saving advantages and simplicity:

- **LOW COST:** Creates a new working capital option at a rate you choose.
- **FLEXIBLE:** Eliminates paperwork and contracts with on-demand access.
- **USEFUL:** Lowers day sales outstanding (DSO) an average of 22 days paid early.
- **SECURE:** Provides secure access to view your approved invoices.
- **HELPFUL:** Gives you world-class support M-F, 8am-8pm ET.
- **SIMPLE:** Offers easy account activation and your payment process doesn't change.

While we believe the C2FO program offered by Eaton is a great, supplier-friendly option for improving your working capital efficiency, the final decision to use C2FO is yours.

You may activate your C2FO account now or at your convenience. If you have questions, the C2FO support team is ready to help you at eaton@c2fo.com or by calling 855-713-C2FO (2236)

Thank you for your continued relationship with Eaton.



Rogerio Branco

Senior Vice President Supply Chain Management

P.S. There's no cost or obligation when you activate your C2FO account. It simply gives you the opportunity to see how C2FO could improve your company's cash flow and save you money.



C2FO Support Team