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This information is best reviewed by your financial team. If you're not the person responsible for cash management, please forward this to your CFO, Controller, Treasurer or Credit Manager.

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Dear Valued Supplier,

Flex appreciates the working relationships we have with our suppliers and we're always looking for ways to strengthen our important business partnerships. That's why I'm asking you to give our Flex C2FO program your full consideration.

We have partnered with C2FO to facilitate accelerated payment of approved supplier invoices via their secure C2FO marketplace. C2FO has many years of experience helping numerous suppliers fulfill their cash flow needs.

For a small discount, you can receive early payment directly from Flex to improve your cash flow at rates that are often less than the cost of borrowing short-term working capital.

The best part about C2FO is that you determine your early payment offer, so you're in control. When your offer is accepted, your early payment will be processed on our next pay date.

- **LOW COST:** Creates a new working capital option at a rate you choose
- **FLEXIBLE:** Eliminates paperwork and contracts with on demand access
- **USEFUL:** Lowers your days sales outstanding (DSO)
- **SECURE:** Provides secure access to view your approved invoices
- **HELPFUL:** Gives you world-class support M-F, 8am-8pm Eastern time
- **SIMPLE:** Offers easy account activation and your payment process doesn't change

While we believe the Flex C2FO program is the most-supplier friendly option for improving your working capital efficiency, the final decision to use C2FO is yours.

Please activate your C2FO account at your earliest convenience. If you have questions, our support team is ready to help you.

Thank you for your continued partnership with Flex.

Christian Bauwens  
SVP and Treasurer

P.S. There's no cost or obligation when you activate your C2FO account. It simply gives you the opportunity to see how C2FO could improve your company's cash flow and save you money.



C2FO Support Team



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如果应收帐管理不在您负责范围内，请将本信息转发给您的财务主管或相关负责人，谢谢合作！

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尊敬的供应商：

伟创力非常重视优先供应商的合作关系，并不断努力强化我们之间重要的业务合作关系。为进一步帮助我们的合作伙伴，我们通过 C2FO 平台提供创新便利的供应链服务方案。在此，我们很荣幸介绍 C2FO 平台和他们的提前付款解决方案，希望您能详加考虑。

伟创力 C2FO 方案自 2016 年 10 月份开始投入使用，通过该方案，您可以使用安全的 C2FO 平台，针对您已被批准的发票，根据市场情况自行选定利率来争取获得提前付款，您只需提供些许折扣，便可以改善您的现金流并节约资金成本。

在 C2FO 平台上，您自行确定提前付款的利率，所以一切都在您的掌控中。当您在 C2FO 平台所选择的利率被接受，伟创力将在约定的提前付款日开始发起提前付款。

C2FO 平台可提供节约成本与简化流程等优势，其解决方案正在迅速发展，是伟创力及世界众多知名公司的共同选择：

- 低成本：以您选择的利率创建了一个新的营运资金选择
- 灵活简单：可轻松启用帐户，无纸化操作，并维持原有付款流程
- 安全实用：提供安全访问查看已被批准的发票，降低销售回款天数
- 完善协助：给您世界一流的支持

我们相信伟创力 C2FO 方案是您的绝佳选择，除了您方便安全使用外，更可改善您的营运资金使用效益，并且最终是否采用这个方案的决定权掌握在您手上。

您可根据立即启用 C2FO 帐户，亦可待您有提前付款需求时再行启用。如果您有任何问题，伟创力及 C2FO 的支持团队随时可为您提供协助及操作流程培训，请来信 [flextronics@c2fo.com](mailto:flextronics@c2fo.com) 或致电 400 621 9758。

感谢您持续与伟创力合作。

Manny Marimuthu  
*Legal Representative and Group Finance SVP*  
法人代表，伟创力集团高级副总裁

附：启用 C2FO 平台帐户无需支付任何费用或承担责任。帐户启用只是让您有机会了解 C2FO 平台如何可以改善贵公司现金流与节省成本。



C2FO 支持团队

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