



Hewlett Packard Enterprise

Dear Vendor,

We are pleased to announce that we have partnered with C2FO, a global leader in working capital solutions, to provide a secure online platform that enables you to receive early payment on your HPE invoices.

Through the C2FO platform, you can suggest a discount on one or all of your outstanding invoices with us. If your offer is accepted, early payment will be initiated on the next immediate payment run. You will receive early payment on HPE invoices using your current payment method.

The HPE Early Payment Program is simple and has many advantages:

- Access to cash flow whenever you need it
- Lower cost than traditional sources of funding
- No changes to existing payment terms
- No maintenance fees and no paperwork to complete

Finally, the best part about the program is that you determine which invoices to discount and how much of a discount to offer, so you're in complete control.

To learn more about the program and activate your account, please visit: hpe.c2fo.com

Thank you for your continued partnership with HPE.

Ramsay Chu

Ramsay Chu
Global Head of Strategic Sourcing

Cory Locke

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Vice President, Global Procurement

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尊敬的供应商：

我们很高兴地宣布，我们已与全球领先的营运资金管理平台 **C2FO** 启动合作，共同推出 **HPE** 提前付款项目。通过**C2FO**安全的在线平台，您可以对 **HPE** 已批核的发票申请提前付款。

在**C2FO** 平台上，您可以就任何一张尚未支付的发票设置利率。一旦您的利率被接受，我们将在下一个付款日提前付款给您。您仍将通过原定付款方式收到账款。

HPE 提前付款项目更便捷更具优势：

- 在您需要的时候获取资金
- 比传统的融资方式成本更低
- 不改变现有的支付条款
- 没有额外手续费和文书工作

此项目最重要的优势在于，您可以按照您的实际需求选择需要申请提前付款的发票，并且自行设置利率。所以一切尽在您的掌控。

如需了解项目详情并激活您的账户，敬请访问 HPE.c2fochina.cn。

感谢您一直以来与 **HPE** 合作。

Ramsay Chu

Global Head of Strategic Sourcing

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VP, Global Procurement

服务支持

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