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Dear Supply Partner,

Hindustan Unilever Limited ("HUL") is pleased to announce that we have partnered with C2FO, a global player in working capital solutions, to provide a secure online platform that enables you to review the credit period agreed between us under the relevant agreement and facilitate early payments to you on a case by case basis. We believe that the HUL C2FO program can enable you to manage your working capital efficiently.

Through the platform, you may suggest a discount on one or all your outstanding invoices with us, and if your discount offer is accepted, we shall initiate an early payment, usually within 2 working days from acceptance of your offer. Such payments shall be made by HUL using your current payment method.

C2FO believes this facility is simple and has multiple advantages, including:

- Lower cost than traditional sources of funding
- · Access to cash flow whenever you need it
- No changes to existing payment terms
- No fees and no paperwork to complete

C2FO will get in touch with you to take this program forward. You may activate your C2FO account at your convenience. There is no cost or obligation when you activate your account.

To learn more about the program, please visit **hul.c2fo.com**. In case of any query, please reach out to C2FO's support team:  $\underline{\text{hul@c2fo.com}} \mid +91\ 22.6780.1515 \mid \text{hul.c2fo.com}$ 

Thank you for your continued partnership with HUL.

Jashar Nanda

Procurement Director- Markets South Asia

C2FO Support Team

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