

Dear Vendor,

We are pleased to announce that we have partnered with C2FO, a global leader in working capital solutions, to provide a secure online platform that enables you to have your invoices paid early by KEC.

Through the C2FO platform, you can suggest a discount on one or all of your outstanding invoices with us, and if your offer is accepted, we will initiate early payment in as little as 24 hours. Payments still come from KEC using your current payment method.

The KEC Early Payment Programme is simple and has many advantages, including:

- Access to cash flow whenever you need it
- Lower cost than traditional sources of funding
- No changes to existing payment terms
- No maintenance fees and no paperwork to complete

Finally, the best part about the programme is that you determine which invoices to discount and how much of a discount to offer, so you're in complete control.

To learn more about the programme and activate your account, please visit **kec.c2fo.com.**

Thank you for your continued partnership with KEC.

Birajeev Singh Vice President - Supply Chain