



Dear Valued Supplier,

Leggett & Platt appreciates the working relationships we have with our preferred suppliers and we are always looking for ways to strengthen those important business partnerships. For this reason, we are pleased to offer you the Leggett & Platt C2FO program and hope you will give it full consideration.

The Leggett and Platt C2FO program has been available since July 2014. We have partnered with C2FO to facilitate accelerated payment of approved supplier invoices via their secure C2FO marketplace.

With C2FO, you can Name Your Rate™ for early payment on our approved invoices. For a small discount, you can receive early payment directly from Leggett & Platt to improve your cash flow at rates that are often less than the cost of borrowing short-term working capital.

The best part about C2FO is that you determine your early payment offer, so you're in control. When your offer is accepted, Leggett & Platt will initiate early payment within 48 hours of market clearing.

C2FO is rapidly expanding as suppliers realize its money-saving advantages and simplicity:

- **Low Cost:** Creates a new working capital option at a rate you choose
- **Flexible:** Eliminates paper work and contracts with on-demand access
- **Useful:** Lowers days sales outstanding (DSO) an average of 22 days paid early
- **Secure:** Provides secure access to view your approved invoices
- **Helpful:** Gives you world-class support M-F, 7am-7pm Central time
- **Simple:** Offers easy account activation and your payment process doesn't change

While we believe the Leggett & Platt C2FO program is a great, supplier-friendly option for improving your working capital efficiency, the final decision to use C2FO is yours.

You may activate your C2FO account now or at your convenience. If you have any questions, our support team is ready to help you at leggett@c2fo.com or by calling 855-713-C2FO (2236).

Thank you for your continued partnership with Leggett & Platt.