



***Accounts Payable Department***

160 South Industrial Blvd.  
Calhoun, GA. 30701

Thursday, September 18<sup>th</sup> 2014

We are pleased to introduce **Mohawk C2FO**, a partnership program between Mohawk and C2FO. Through this program, you can receive early payment on all or a portion of your Mohawk, Daltile, and Unilin receivables in return for a small discount. Mohawk C2FO strives to improve your cash flow and profits.

It is a voluntary program that is rapidly expanding as suppliers realize the significant benefits of participation. The benefits extended to you include:

- An additional working capital funding option
- Low cost of borrowing
- Lower Days Sales Outstanding
- The ability to optimize cash flow by scheduling accelerated cash inflows
- Visibility to your Mohawk, Daltile and Unilin approved invoices in a secure online environment

Upon your election, the discounted payment will come directly from Mohawk and will be under your complete control. No changes or alterations to your systems are required.

Mohawk appreciates the working relationships we have with our business partners and continuously looks for ways to strengthen them. Mohawk C2FO is a valuable benefit and we consider this offer to be an important step in further developing our relationship with key partners. We believe you will find Mohawk C2FO to be a flexible option for improving your working capital efficiency.

Thank you for your continued partnership with Mohawk.

Shailesh Bettadapur  
VP & Treasurer