

Dear Vendor,

We are pleased to announce that we have partnered with C2FO, a global leader in working capital solutions, to provide a secure online platform that enables you to have your invoices paid early by Tata BlueScope Steel.

Through the C2FO platform, you can suggest a discount on one or all your outstanding invoices with us, and if your offer is accepted, we will initiate early payment on the next immediate payment run. Payments will be made by Tata BlueScope Steel using your current payment method.

The Tata BlueScope Steel Early Payment Program is simple and has many advantages:

- Access to cash flow whenever you need it.
- Lower cost than traditional sources of funding
- No changes to existing payment terms
- No maintenance fees and no paperwork to complete.

Finally, the best part about the program is that you determine which invoices to discount and how much of a discount to offer, so you are in complete control.

To learn more about the program and activate your account, please visit **tbspl.c2fo.com**.

Thank you for your continued partnership with Tata BlueScope Steel.

Mr. Rajiv Shah,

GM – Strategic Sourcing,

Tata BlueScope Steel Pvt. Ltd.

