

# ThermoFisher

## SCIENTIFIC

June 2019

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This information is best reviewed by your financial team. If you are not the person responsible for cash management, please forward this to your CFO, controller, treasurer, or credit manager.

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Dear Vendor,

We are committed to providing you with more flexibility to manage your working capital in 2019.

As part of that commitment, we are launching the Thermo Fisher Scientific Early Payment Program to enable you to receive early invoice payments by offering a small discount.

Our goal is to provide your company with a simple, low-cost way to improve cash flow.

The technology and support for this program are provided by our early payment program partner C2FO. Payments will still come directly from Thermo Fisher Scientific via your current remittance process and with no changes to existing terms.

You can activate your account by visiting [thermofisher.c2fo.com](http://thermofisher.c2fo.com). If you have questions, the C2FO support team is ready to help you.

Thank you for your continued partnership with Thermo Fisher Scientific.



**Chris Shanahan**  
Vice President, Procurement  
Thermo Fisher Scientific

### C2FO Support

thermofisher@c2fo.com | 855-713-C2FO (2236) | thermofisher.c2fo.com



Dear Valued Supplier,

We thank you for being a trusted and valued business partner to Thermo Fisher Scientific. Our relationship is important to us and we appreciate all your support.

We are pleased to announce that we have partnered with C2FO, a global leader in working capital solutions, to provide a secure online platform that enables you to have your invoices paid early by THERMO FISHER SCIENTIFIC.

Through the C2FO platform, you can suggest a discount on one or all of your outstanding invoices with us, and if your offer is accepted, we will initiate early payment on the next immediate payment run. Payments still come from THERMO FISHER SCIENTIFIC using your current payment method.

The THERMO FISHER SCIENTIFIC Early Payment Program is simple and has many advantages:

- Access to cash flow whenever you need it
- Lower cost than traditional sources of funding
- No maintenance fees and no paperwork to complete
- Dedicated Account Managers and world class support

Finally, the best part about the program is that you determine which invoices to discount and how much of a discount to offer, so you're in complete control.

To learn more about the program and activate your account, please visit [thermofisher.c2fo.com](https://thermofisher.c2fo.com).

Thank you for your continued partnership with THERMO FISHER SCIENTIFIC.

*Vivek Sarbhai*

**Vivek Sarbhai**  
**Senior Director Distributions Asia Pacific & Emerging Markets**  
**Thermo Fisher Scientific India Private Limited**

Support

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