

Castle National Buying Show – Summary Pricing Sheet

All Promotions listed in the chart below, have more detail on the pages that follow:

Important Notes:

- ✓ Please quote “Expo2020” on all orders to allow customer service to unlock promotional pricing (will not be loaded into pricing system, and will not reflect in COLA)
- ✓ Payment Terms Extension – 1% net 60 days on orders

Promotion	Description	Start Date	End Date	East Pricing	West Pricing	QTY Pricing	Notes
Payment Terms	Currently 1%, 25th MF; Promotional Terms for Buying Expo Orders: 1% net 60 extended terms	June 22 nd , 2020	July 22 nd , 2020				For qualified dealers on orders during promo period only
FLOORED Promotion	<u>10% to 15% off all FLOORED Branded Flooring Categories:</u> <ul style="list-style-type: none"> ✓ The Ceramic Collection ✓ The Glass Collection ✓ The Engineered Hardwood Collection ✓ The Luxury Vinyl Collection 	June 22 nd , 2020	July 22 nd , 2020	See Below Pallet & Carton Pricing by Region			FOB Nearest SHNIER Warehouse (CAN)
FLOORED Core Stone Container	Core Stone SPC Luxury Vinyl Tile and Plank Container Pricing (20 Pallet Minimum)	June 22 nd , 2020	July 22 nd , 2020	\$1.65 / sf			Direct Container
FLOORED Merchandiser Promotion	A. Purchase two (2) full pallets of any FLOORED product (max 2 skus per pallet) Add one (1) set of ten (10) display boards and one tower - Cost \$499 B. Purchase four (4) full pallets of any FLOORED	June 22 nd , 2020	July 22 nd , 2020	See Below Pallet & Carton Pricing by Region			FOB Nearest SHNIER Warehouse (CAN)

	product (max 2 skus per pallet) Add one (1) FULL set of display boards and two (2) towers - Cost \$998						
Special Carton Pricing on Luxury Vinyl Flooring Promotion	Lakeside Luxury Vinyl Plank / Tile	June 22 nd , 2020	July 22 nd , 2020	\$0.99 / sf	\$0.99 / sf	CT	FOB Nearest SHNIER Warehouse (CAN)
Special Carton Pricing on Luxury Vinyl Flooring Promotion	Parksvievw Luxury Vinyl Tile (12x24)	June 22 nd , 2020	July 22 nd , 2020	\$0.99 / sf	\$0.99 / sf	CT	FOB Nearest SHNIER Warehouse (CAN)
Special Pallet Pricing on Laminate Flooring Promotion	Dovedale Collection Laminate Flooring	June 22 nd , 2020	July 22 nd , 2020	\$1.29 / sf	\$1.39 / sf	Pallet	FOB Nearest SHNIER Warehouse (CAN)
Special Pallet Pricing on Laminate Flooring Promotion	Castlemore with AtroGuard Collection Laminate Flooring	June 22 nd , 2020	July 22 nd , 2020	\$1.95 / sf	\$1.84 / sf	Pallet	FOB Nearest SHNIER Warehouse (CAN)
Special Pallet Pricing on Laminate Flooring Promotion	Trafford Engineered Wood - 2 Colours Only	June 22 nd , 2020	July 22 nd , 2020	\$2.49 / sf Pallet \$2.69 / sf CT	\$2.49 / sf Pallet \$2.69 / sf CT	CT / Pallet	FOB Nearest SHNIER Warehouse (CAN)
Special Pallet Pricing on Luxury Vinyl Flooring Promotion	Passport Plank Collection Luxury Vinyl Flooring	June 22 nd , 2020	July 22 nd , 2020	\$0.98 / sf	\$0.98 / sf	Pallet	FOB Nearest SHNIER Warehouse (CAN)
Pad	Review Details Below	June 22 nd , 2020	July 22 nd , 2020	Various		Roll	FOB Nearest SHNIER Warehouse (CAN)
Verçade Wall Fashion	Review Details Below: Free Display with Pallet Purchase (60 Cartons)	June 22 nd , 2020	July 22 nd , 2020	\$3.98 / sf	\$3.98 / sf	Pallet – 60 Cartons	FOB Nearest SHNIER Warehouse (CAN)

Promo Start Date – June 22nd, 2020

Promo End Date – July 22nd, 2020

FLOORED Promotion

***10% to 15% off all FLOORED Branded Flooring Categories:**

- ✓ The Ceramic Collection
- ✓ The Glass Collection
- ✓ The Engineered Hardwood Collection
- ✓ The Luxury Vinyl Collection

FLOORED Promo Pricing – CT and Pallet

Product	Price Class	Carton Qty	Pallet Qty	U/M	Zone 1 West - CT	Zone 1 West - Pallet	Zone 2 Winnipe g - CT	Zone 2 Winnipe g - Pallet	Zone 3 Ont / Que - CT	Zone 3 Ont / Que - Pallet	Zone 4 NFLD - CT	Zone 4 NFLD - Pallet	Zone 5 Atlantic - CT	Zone 5 Atlantic - Pallet	Suggested Retail Price
EASY PRESS TILE	RVIEAT	24	1008	SF	\$ 2.34	\$2.17	\$ 2.47	\$ 2.30	\$ 2.34	\$ 2.17	\$ 2.55	\$ 2.38	\$ 2.34	\$2.17	\$ 3.99
EASY PRESS PLANK LVP	RVIEAS	24	1008	SF	\$ 2.34	\$2.17	\$ 2.47	\$ 2.30	\$ 2.34	\$ 2.17	\$ 2.55	\$ 2.38	\$ 2.34	\$2.17	\$ 3.99
CORESTONE PLANK	RVICOP	23.64	1300.2	SF	\$ 1.93	\$1.76	\$ 1.98	\$ 1.79	\$ 1.93	\$ 1.76	\$ 2.03	\$ 1.86	\$ 1.98	\$1.79	\$ 3.29
CORESTONE TILE	RVICOT	23.25	1255.5	SF	\$ 1.93	\$1.76	\$ 1.98	\$ 1.79	\$ 1.93	\$ 1.76	\$ 2.03	\$ 1.86	\$ 1.98	\$1.79	\$ 3.29
TIVAT ARTISAN GLASS 3X9	CASTV1	5.04	423.36	SF	\$ 7.91	\$7.19	\$ 7.91	\$ 7.19	\$ 7.91	\$ 7.19	\$ 8.09	\$ 7.46	\$ 7.91	\$7.19	\$ 12.99
TIVAT BEVELED GLASS 3X12	CASTV2	5	420	SF	\$ 6.74	\$6.29	\$ 6.74	\$ 6.29	\$ 6.74	\$ 6.29	\$ 7.64	\$ 6.56	\$ 6.74	\$6.29	\$ 12.99
AMALFI GLASS CHEVRON MOSAIC	CASGB2	10.56	760.32	SF	\$ 8.96	\$8.33	\$ 8.96	\$ 8.33	\$ 8.96	\$ 8.33	\$ 9.47	\$ 8.59	\$ 8.96	\$8.33	\$ 14.99
PESCARA WALL TILE 3X6	CASPS2	10.56	506.88	SF	\$ 2.06	\$1.88	\$ 2.06	\$ 1.88	\$ 2.06	\$ 1.88	\$ 2.24	\$ 2.06	\$ 2.06	\$1.88	\$ 2.99
PESCARA WALL TILE 3X12	CASPS1	10.56	506.88	SF	\$ 2.24	\$2.06	\$ 2.24	\$ 2.06	\$ 2.24	\$ 2.06	\$ 2.33	\$ 2.15	\$ 2.24	\$2.06	\$ 3.29
MARCHE FLOOR TILE 12X24	CASSW1	16	640	SF	\$ 2.24	\$1.79	\$ 2.24	\$ 1.79	\$ 2.24	\$ 1.79	\$ 2.51	\$ 1.97	\$ 2.24	\$1.79	\$ 2.99
MARCHE MOSAIC 2X2	CASSW0	10	600	SF	\$ 4.76	\$4.49	\$ 4.76	\$ 4.49	\$ 4.76	\$ 4.49	\$ 4.85	\$ 4.58	\$ 4.76	\$4.49	\$ 7.99
TROLLEY GLOSSY WALL TILE 3X6	SANWA1	11	935	SF	\$ 2.24	\$2.06	\$ 2.24	\$ 2.06	\$ 2.24	\$ 2.06	\$ 2.24	\$ 2.06	\$ 2.24	\$2.06	\$ 3.49
TROLLEY GLOSSY BRICK MOSAIC 1X3	SANW11	9	729	SF	\$ 4.31	\$3.86	\$ 4.31	\$ 3.86	\$ 4.31	\$ 3.86	\$ 4.31	\$ 3.86	\$ 4.31	\$3.86	\$ 7.99
NOVEL FLOOR TILE 12X12	STOSI3	9.8	588	SF	\$ 2.06	\$1.79	\$ 2.06	\$ 1.79	\$ 1.79	\$ 1.61	\$ 2.06	\$ 1.79	\$ 2.06	\$1.79	\$ 2.99
STORY HARDWOOD 5" RL	LAUCON	26.25	945	SF	\$ 3.41	\$3.14	\$ 3.51	\$ 3.23	\$ 3.41	\$ 3.14	\$ 3.59	\$ 3.28	\$ 3.51	\$3.23	\$ 4.79

Featured Container Pricing:

CoreStone SPC Luxury Vinyl Tile and Plank Container Pricing (19 Pallet Minimum) \$1.65 / sf

FLOORED Collection

The
Ceramic
Collection

FLOORED
See it. Do it. ♥ it!



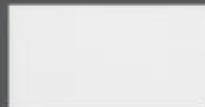
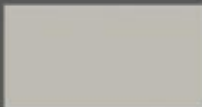
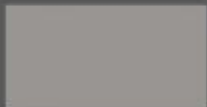
Marche Carrara
12x24 field tile
2x2 mosaic



Novel
12 x 12 field tile
Crème, Coffee, Beige, Grey



Pescara
3 x 12 & 3 x 6 wall tile
Grey, Taupe, White



Trolley
3 x 6 (subway) & brick mosaic
Grey, Taupe, White

The
Ceramic
Collection

FLOORED
See it. Do it. ♥ it!



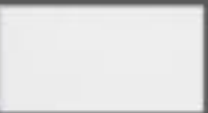
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Trolley
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The
Hardwood
Collection

FLOORED
See it. Do it. ♥ it!



**Story Oak 5"
Engineered Hardwood
Arctic**



**Story Hickory 5"
Engineered Hardwood
Carlton**



**Story Oak 5"
Engineered Hardwood
Chestnut**



**Story Hickory 5"
Engineered Hardwood
Gladstone**



**Story Oak 5"
Engineered Hardwood
Hewitt**



**Story Hickory 5"
Engineered Hardwood
Lexington**



**Story Oak 5"
Engineered Hardwood
Paloma**



**Story Hickory 5"
Engineered Hardwood
New Haven**

The
Luxury Vinyl
Collection



7" x 48" CoreStone plank
Cirrus



7" x 48" CoreStone plank Steel
Me



7" x 48" CoreStone plank
Asher



7" x 48" CoreStone plank
True



7" x 48" CoreStone plank
Rooted



7" x 48" CoreStone plank
Kingwood



12 x 24 CoreStone tile
Glow Up



12 x 24 CoreStone tile
Chase



12 x 24 CoreStone tile
Adonis



12 x 24 CoreStone tile
Marrona

The
Luxury Vinyl
Collection



6" x 36" Easy Press plank
Driftwood



6" x 36" Easy Press plank
Relic



6" x 36" Easy Press plank
Pier Grey



6" x 36" Easy Press plank
Barnboard



12 x 24 Easy Press tile
Amazon Travertine



12 x 24 Easy Press tile
Nordic Sky



12 x 24 Easy Press tile
Renaissance



12 x 24 Easy Press tile
Soapstone

Promo Start Date – June 22nd, 2020

Promo End Date – July 22nd, 2020

FLOORED Merchandiser Promotion

A. Purchase two (2) full pallets of any FLOORED product (max 2 skus per pallet)

- Add one (1) set of ten (10) display boards and one tower
 - Cost \$499
 - Dealer to choose either 10 CoreStoneor6 Tile + 4 Hardwood boards
 - Listed on www.lovefloored.ca as a location to purchase
 - Set up the display and send a photo of it merchandised in store within 30 days of arrival to receive FULL CREDIT of the cost of the display
 - ZRVDISPLBMTOWAKLBM FLOORED WOOD/CERAMIC TOWERDISPLAY PROGRAM (KIT CODE) **OR** ZRVDISPLBMTOWBKLBM FLOORED LVT TOWER DISPLAYPROGRAM (KIT CODE)

B. Purchase four (4) full pallets of any FLOORED product (max 2 skus per pallet)

- Add one (1) FULL set of display boards and two (2) towers
 - Cost \$998
 - Listed on www.lovefloored.ca as a location to purchase
 - Set up the display and send a photo of it merchandised in store within 30 days of arrival to receive FULL CREDIT of the cost of the display
 - ZRVDISPLBMTOWAKLBM FLOORED WOOD/CERAMIC TOWERDISPLAY PROGRAM (KIT CODE) **AND** ZRVDISPLBMTOWBKLBM FLOORED LVT TOWER DISPLAYPROGRAM (KIT CODE)

Promo Start Date – June 22nd, 2020

Promo End Date – July 22nd, 2020

Castle National Buying Show: Special Carton Pricing- Luxury Vinyl Flooring

Lakeside Luxury Vinyl Plank / Tile

\$0.99 / SF – FOB Nearest SHNIER Warehouse (CAN)

Regular Price - \$1.89 / SF

- 4.5mm structure with 3.0mm rigid SPC
- (1417.2 SF / Pallet)
- 4 Plank Colours (\$35.19 / CT) & 2 Tile Colours Available (\$35.63 / CT)



Barrel Oak - Plank
RVILAKEPL2351



Burnt Almond - Plank
RVILAKEPL54112



Straito Beige - Tile
RVILAKETI54412



Straito Grigio - Tile
RVILAKETI54417



Milestone - Plank
RVILAKEPL805811

Promo Start Date – June 22nd, 2020

Promo End Date – July 22nd, 2020

Castle National Buying Show: Special Carton Pricing- Luxury Vinyl Flooring

Parksview Luxury Vinyl Tile (12x24)

\$0.99 / SF – FOB Nearest SHNIER Warehouse (CAN)

Regular Price - \$1.89 / SF

- Rigid 4.0mm SPC core
- (1300.2 SF / Pallet)
- 2 Tile Colours Available (\$35.63 / CT)



12" x24" New Haven
RVIPAPT59215



12" x24" Fairfield
RVIPAPT54811

Promo Start Date – June 22nd, 2020

Promo End Date – July 22nd, 2020



PARKSVIEW / LAKESIDE CLEARANCE SALE

\$0.99/SF

(To qualify for special pricing you must purchase equal number of Plank & Tile pallets)

Lakeside Plank:



Fog - Plank
RVLAKEPL11331



Earth - Plank
RVLAKEPL13107



Barrel Oak - Plank
RVLAKEPL2351



Burnt Almond - Plank
RVLAKEPL54112



Night - Plank
RVLAKEPL61516



Mestero - Plank
RVLAKEPL805811

Lakeside Tile:



Straito Beige - Tile
RVLAKET154412



Straito Grigio - Tile
RVLAKET154417

Parksview Tile:



12" x24" Fairfield
RVIPAPT54811

❖ *While quantities last*

Promo Start Date – June 22nd, 2020

Promo End Date – July 22nd, 2020

Castle National Buying Show: Pallet Pricing – Laminate Flooring

Dovedale Collection Laminate Flooring

EAST: \$1.29 / SF – FOB Nearest SHNIER Warehouse (CAN)

WEST: \$1.39 / SF – FOB Nearest SHNIER Warehouse (CAN)

Regular Price – EAST: \$1.50 / SF / WEST: \$1.56 / SF

- Richmond Laminate's Dovedale collection is a quality wide plank with a 12mm thickness
- AC3 / Four-side Bevel
- (827.52 SF / Pallet and 48 CT / Pallet)
- 6 Wood Decors Available
- No Mixed Pallets



Briarwood
RLA37527AV



Halstead
RLAK4419AV



Lexington
RLAK4380AV



Pinecrest
RLA37844AV



Saddlewood
RLA34075AV



Ashford
RLA37293AV

Promo Start Date – June 22nd, 2020

Promo End Date – July 22nd, 2020

Castle National Buying Show: Pallet Pricing – Laminate Flooring

Castlemore with AtroGuard Collection Laminate Flooring

EAST: \$1.95 / SF – FOB Nearest SHNIER Warehouse (CAN)

WEST: \$1.84 / SF – FOB Nearest SHNIER Warehouse (CAN)

Regular Price – EAST: \$2.24 / SF / WEST: \$2.24 / SF

- Richmond Laminate's Castlemore collection with AtroGuard technology represents a new generation of laminate flooring with a water-resistant core! (47.64" x 7.72" x 0.31")
- AC3 / Four-side enhanced Bevel
- (1147.95 SF / Pallet and 45 CT / Pallet)
- 5 Wood Decors Available
- No Mixed Pallets



Barnwood Beige
RLAR270CASTLEMOR



Buroak
RLAR271CASTLEMOR



Desert Sand
RLAR273CASTLEMOR



Henleywood
RLAR275CASTLEMOR



Oakwood
RLAR274CASTLEMOR

Promo Start Date – June 22nd, 2020

Promo End Date – July 22nd, 2020

Castle National Buying Show: Pallet Pricing – Engineered Hardwood Flooring

Trafford Engineered Wood

CT: \$2.69 / SF – FOB Nearest SHNIER Warehouse (CAN)

Pallet: \$2.49 / SF – FOB Nearest SHNIER Warehouse (CAN)

Regular Price – CT / Pallet: \$4.98 / SF

- Great Value!
- 1/2" x 6.5" x 72" R/L engineered flooring
- Lightly brushed texture. White Oak
- Matte gloss finish
- T&G. Glue/Float/Staple/Nail
- (1255.68 SF / Pallet and 48 CT / Pallet)
- Two Colours Available



Promo Start Date – June 22nd, 2020

Promo End Date – July 22nd, 2020

Castle National Buying Show: Pallet Pricing – Vinyl Flooring

Passport Plank Collection Luxury Vinyl Flooring

EAST: \$0.98 / SF – FOB Nearest SHNIER Warehouse (CAN)

WEST: \$0.98 / SF – FOB Nearest SHNIER Warehouse (CAN)

Regular Price - EAST: \$1.25 / SF / WEST: \$1.25 / SF

- Wood decor LVP with natural embossed finish (.08" x 7.56" x 48.43")
- 0.3 mm wear layer
- Dryback glue down planks
- (3049 SF / Pallet and 100 CT / Pallet)
- 6 Wood Decors Available
- No Mixed Pallets



Morning Mist
RVIPASS13104



Barrel Oak
RVIPASS6234



Carpathian
RVIPASS13107



Cyahoga
RVIPASS8229



Fawn
RVIPASS5451



Milestone
RVIPASS8058

Promo Start Date – June 22nd, 2020

Promo End Date – July 22nd, 2020

Castle National Buying Show: Roll Pricing - Pad

PRODUCT	DESCRIPTION	WEST \$	EAST \$	SF PER PALLET
Silent Performer	3-in-1 Foam underlayment with attached moisture barrier and 3" lip with adhesive tape for easy installation. Made from black closed cell polyethylene foam with a 2.7 mil poly moisture barrier. Reduces impact noise from floor through ceiling. Odourless, non-toxic. Smoothes out minor irregularities in the sub-floor. For laminate and engineered wood floors. Thickness: 2mm with 2.7 mil MB	\$0.21	\$0.21	100sf / 1500sf
Stainmaster Deluxe	Stainmaster cushion helps keep moisture and spills from soaking into the cushion and subfloor, allowing for a more thorough cleaning and odour reduction. Fibre: foam cushion (100% new material) Bag Colour: white	\$3.83	\$3.50	30 SY
Stainmaster Super	Stainmaster cushion helps keep moisture and spills from soaking into the cushion and subfloor, allowing for a more thorough cleaning and odour reduction. Fibre: foam cushion (100% new material) Bag Colour: green	\$4.12	\$3.74	30 SY
Granite EZ Glide Deluxe	West Only	\$2.46	N/A	25 SY
Granite EZ Glide Super	West Only	\$2.58	N/A	25 SY

Promo Start Date – June 22nd, 2020

Promo End Date – July 22nd, 2020

Castle National Buying Show: Verçade Pallet and Display Promotion



Free Display with Purchase of a Pallet of Mixed Material

Merchandising Display Package:

- Full display with samples x 3
- Architect Folders x 2
- Pack of brochures



EAST: \$3.98 / SF – FOB Nearest SHNIER Warehouse (CAN)

WEST: \$3.98 / SF – FOB Nearest SHNIER Warehouse (CAN)

Regular Price - EAST: \$4.48 / SF / WEST: \$4.48 / SF

Regular Price Display - \$299.00 / Unit

Details

Pallet Quantity: 60 CT / Pallet

Carton Quantity: 10 pieces

Coverage: 20 SF / CT

Pallet Mix Quantity: (6 Colours per Pallet) 10 cartons of each colour or any combination

Value: \$3.98 / SF, \$79.60 / CT

Retail: \$7.99 / SF, \$159.80 / CT

Margin: 50%, \$80.20 / CT

Verçade Wall Fashion Assortment - Continued

WHAT IS VERÇADE WALL FASHION?

Revolutionary Vinyl Composite Wall Planks and Tiles

- 100% Waterproof
- Dimensionally Stable
- Light
- Easy to Install
- Easy to Clean
- [Beautiful](#)
- Affordable

<https://youtu.be/bvaJwPklyDg>



VERÇADE WALL FASHION DIGITAL SUPPORT

- <https://vercade.ca/>
- https://vercade.com/pdf/Vercade_Residential_Brochure.pdf
- <https://vercade.com/pdf/Vercade%20FAQs.pdf>
- <https://vercade.com/Planklayered.aspx>
- @vercadewall on Instagram [#myvercadewall](#)

VERÇADE WALL FASHION FULL PROGRAM PRICING

PRODUCT	UM	COST	COST AT LIFT2020
CHAIR RAIL	PC	\$ 49.50	\$ 49.50
END CAP	PC	\$ 35.50	\$ 35.50
HAND ROLLER	EA	\$ 60.00	\$ 60.00
INSIDE CORNER	PC	\$ 35.50	\$ 35.50
OUTSIDE CORNER	PC	\$ 35.50	\$ 35.50
TAPE	EA	\$ 79.50	\$ 79.50
VERCADE WALL TILE/PLANK	SF	\$ 4.48	\$ 3.98
WALL ROLL-ON ADHESIVE 1 GALLON	EA	\$ 92.00	\$ 92.00
WALL ROLL-ON ADHESIVE 1 QUART	EA	\$ 25.00	\$ 25.00

<https://vercade.ca/>