



MOBILE SOLAR SOLUTIONS
SINCE 1996

Job Title:	Inside Technical Sales Representative
Department:	Sales & Support
Position Location:	Victoria, BC, Canada
Reports to:	RV Division Manager

Under the general direction of the RV Division Manager, the Inside Technical Sales Representative supports the growth of the RV business by driving profitable sales growth and customer service through understanding customer needs and providing solutions for their businesses.

Primary Responsibilities

- Interact, respond, and follow up with customers, responding to inquiries in a courteous and efficient manner
- Maintain a well-rounded knowledge of products sold and benefits to customers
- Promote company products and programs to existing customers as well as new ones
- Develop quotations, system requirements, and proposals
- Expand business reach by identifying potential new customers and markets
- Provide technical advice and customer service
- Conduct sales and technical presentations

Qualifications

- Diploma in Business Administration, focused on Sales and Marketing, or 3-5 years equivalent work experience
- Team-player and an ability to work independently
- Superior interpersonal, problem solving and customer service skills
- Strong communication skills, ability to convey organized, clear, and effective messaging
- Resourcefulness and a willingness to "learn on the fly"
- Strong work ethic and a can-do attitude
- Proven time management and organizational skills, thriving in an environment of tight deadlines
- Proficient technical ability and computer skills
- Ability to travel, if required

Since 1996, Go Power! has delivered quality, mobile solar power to recreational vehicles across North America. Durable, dependable, and cost-effective is what we stand for. Our high-quality components and unparalleled customer service offer reliability wherever your adventures take you.

Go Power! has been an industry leader in mobile power solutions and solar power for over 25 years. We offer competitive compensation, full benefits, access to a bonus structure, and a fun work environment with a group of talented, dedicated people.