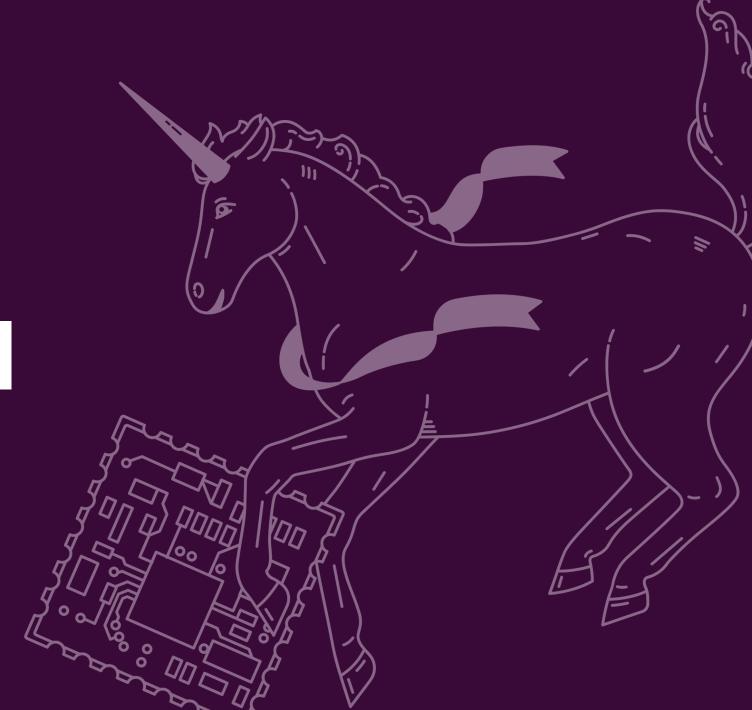


Global | Q1 2023

Global data and analysis on dealmaking, funding, and exits by private market Al companies



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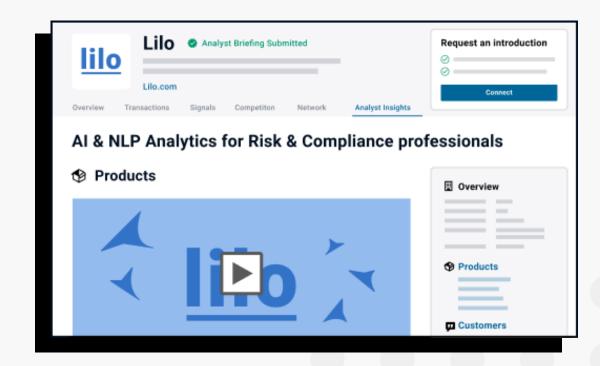


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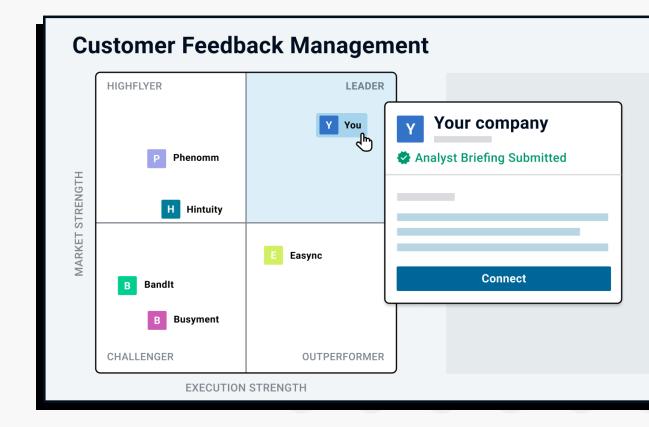


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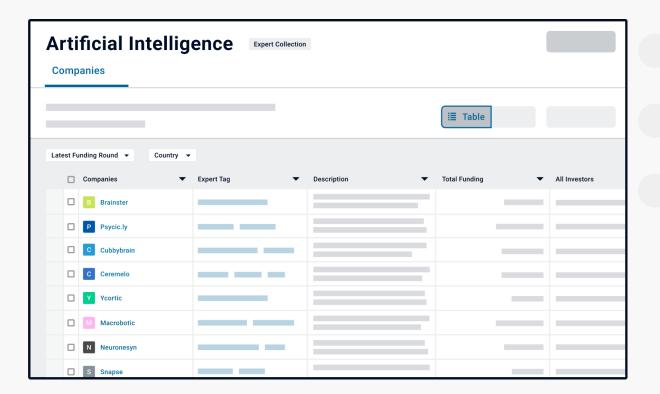
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Artificial Intelligence



TLDR Your rundown on Al in Q1'23

\$5.4B

Global AI funding in Q1'23. Down 43%.

Global AI funding fell to \$5.4B in 2023, a 43% drop quarter-over-quarter (QoQ). This was the lowest quarterly total since Q1'18. Deals slid for the fourth quarter in a row to 554, the lowest tally since Q4'17.

The year-over-year (YoY) fall in funding and deals was in line with broader venture trends.

See the data \rightarrow

5

Al unicorn births in Q1'23.

A total of 5 new Al unicorns were born in Q1'23 — the same number as the previous quarter.

Generative Al companies accounted for 3 of the entrants to the unicorn club with Anthropic, Adept, and Character.Al all gaining valuations of \$1B or above.

See the data →

\$25M

Median late-stage deal size.

Median late-stage deal size for AI companies plummeted in Q1'23, coming in at just \$25M — less than half the median late-stage deal size in 2022 and significantly below pre-pandemic levels.

This plunge was partly driven by a slowdown in \$100M+ mega-rounds to Al companies — there were only 8 in Q1'23, the fewest in 4 years.

See the data \rightarrow

-27%

Fall in US AI funding.

Funding to US-based AI companies totaled \$3.7B in Q1'23, a QoQ decline of 27%. Deals fell for the fourth straight quarter, reaching just 232.

However, Silicon Valley experienced a rebound in Q1'23, with funding up by 41% and deals increasing by 20%.

Meanwhile, funding to Asiabased companies collapsed to its lowest level since Q4'16, driven by unusually subdued AI investment activity in China.

See the data \rightarrow

12%

Increase in global AI M&A deals.

There were 75 M&A deals for AI companies in Q1'23, an increase of 12% QoQ but still below 2021's highs.

Public exits continued to be rare in Q1'23 for AI companies — there were only 2 IPOs and no SPACs.

Europe accounted for the largest share of global Al exits at 38%. US-based companies represented 33% of exits, and Asia's share was 17%.

See the data \rightarrow



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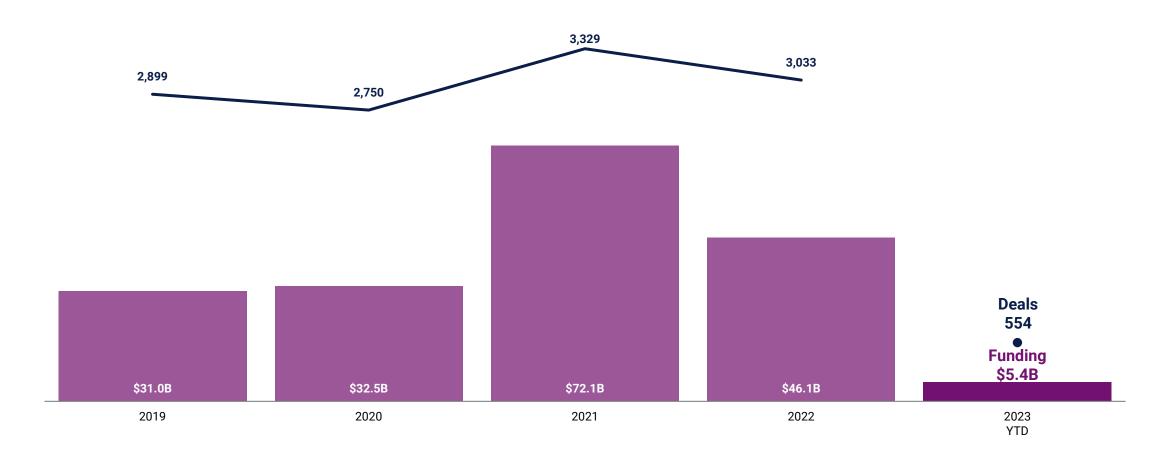


Investment Trends





Al funding is on pace for a slow year, but genAl could still drive a rally





Quarterly AI funding plunges by 43% as deals continue to slide



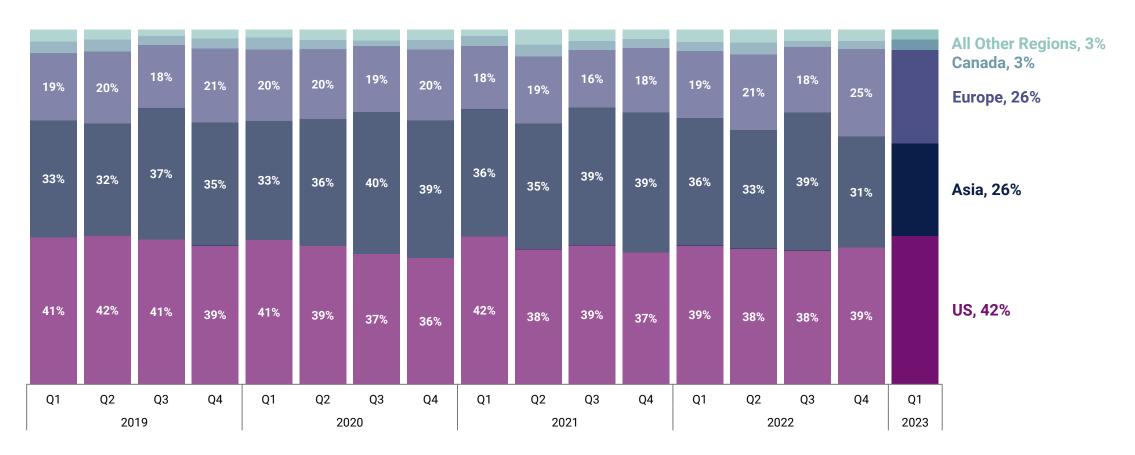


The vast majority of AI funding goes to the US in Q1'23



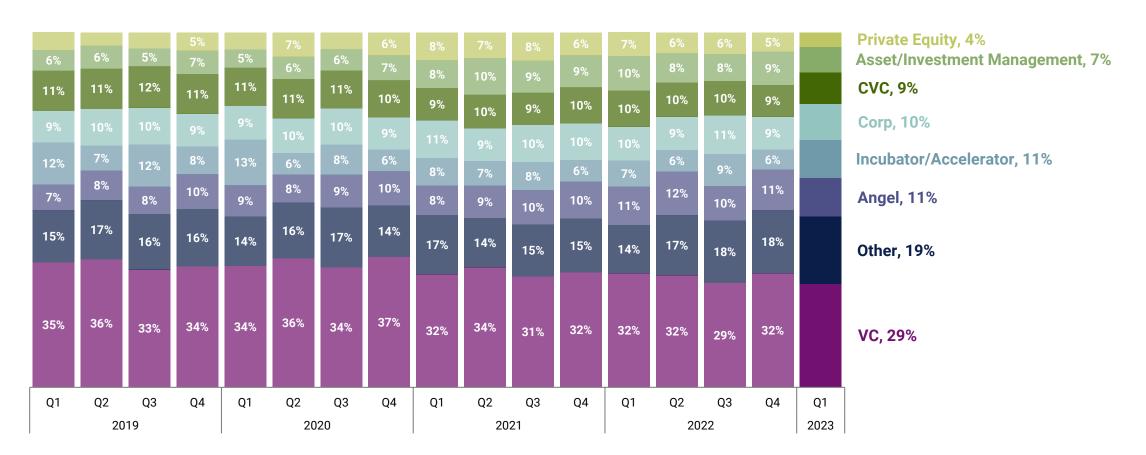


US deal share ticks up



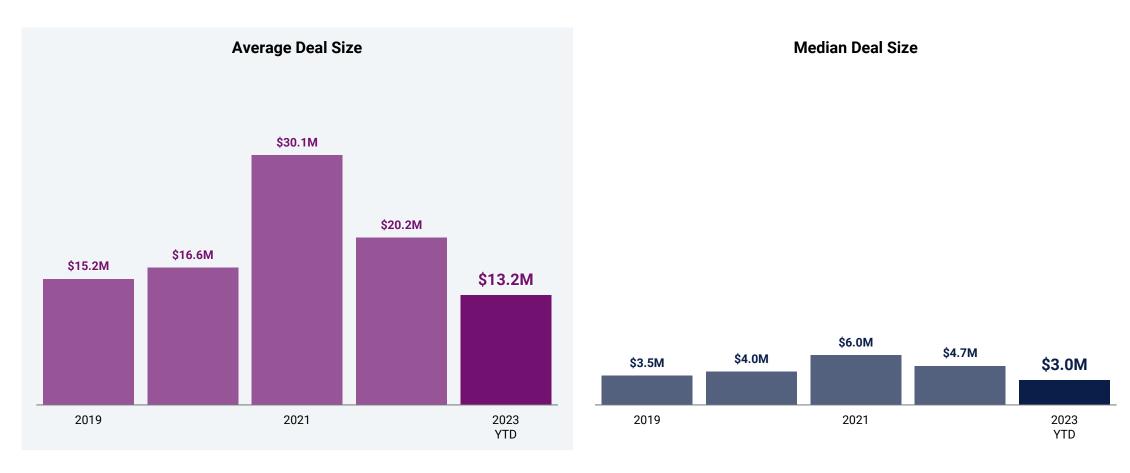


VCs are still the most active AI investors



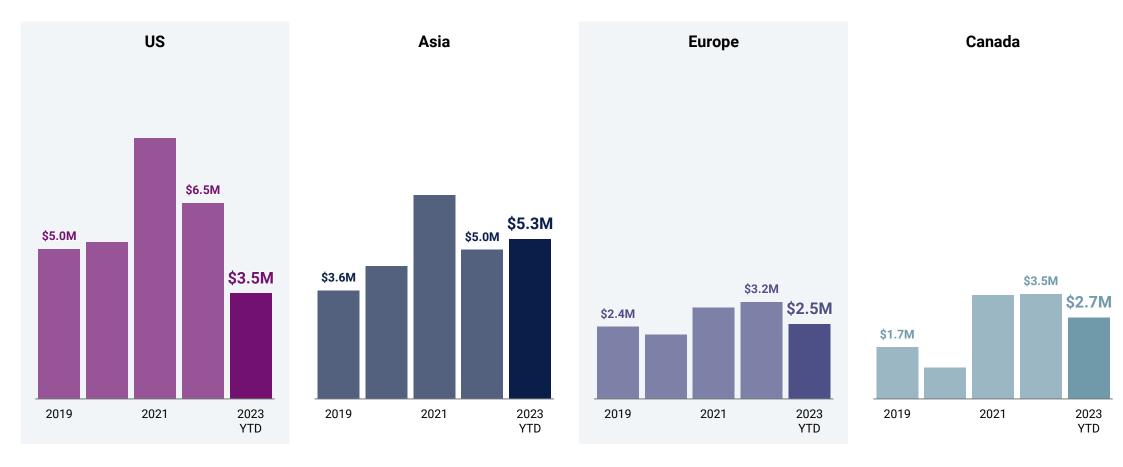


In 2023 so far, the average deal size is at its lowest level in 6 years



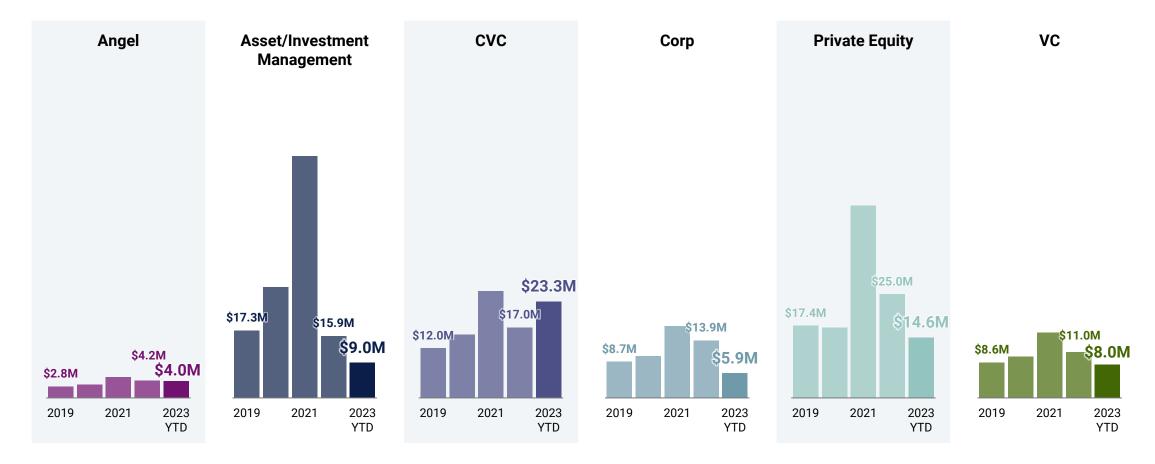


US median deal size plummets by 46% in 2023 YTD



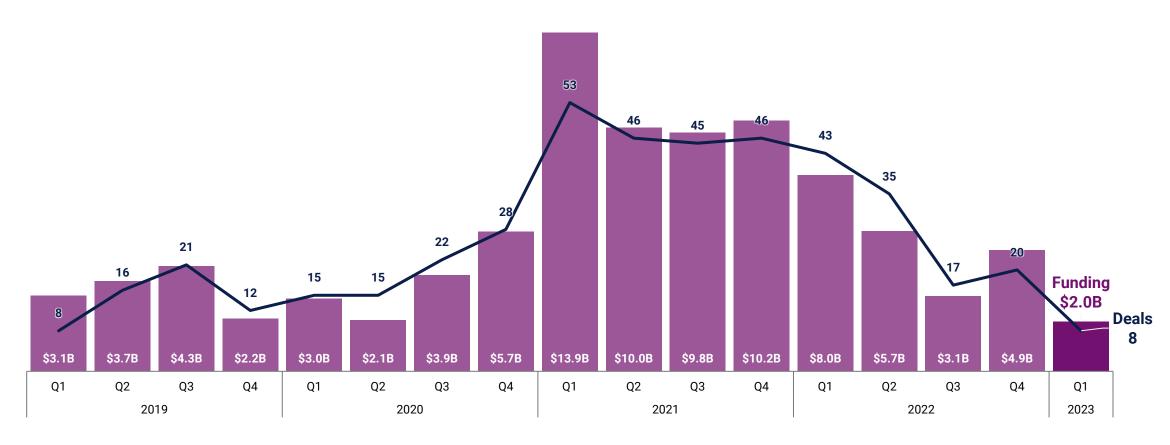


Median deal size is down across all investor groups except CVCs



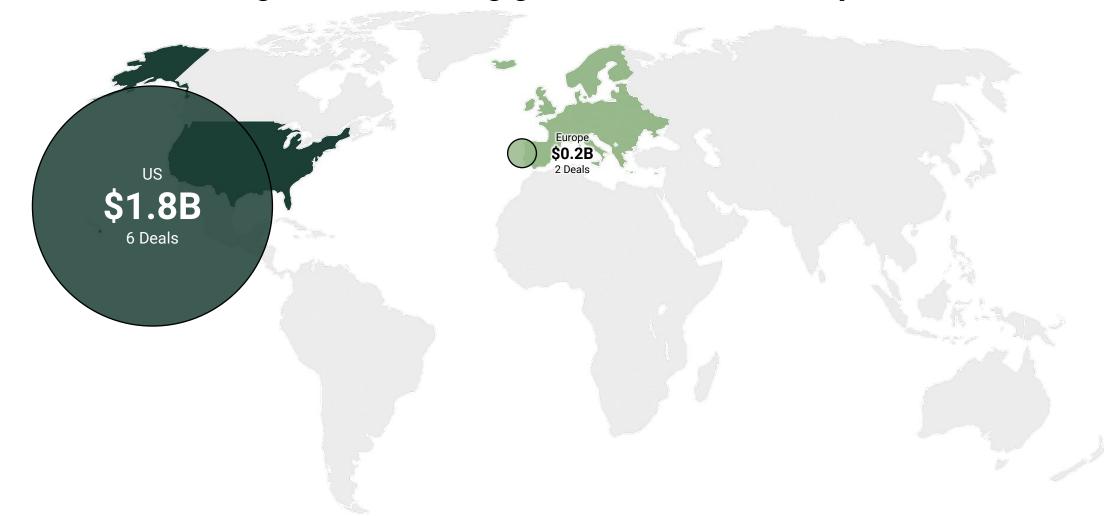


This quarter sees the fewest AI mega-rounds since Q1'19



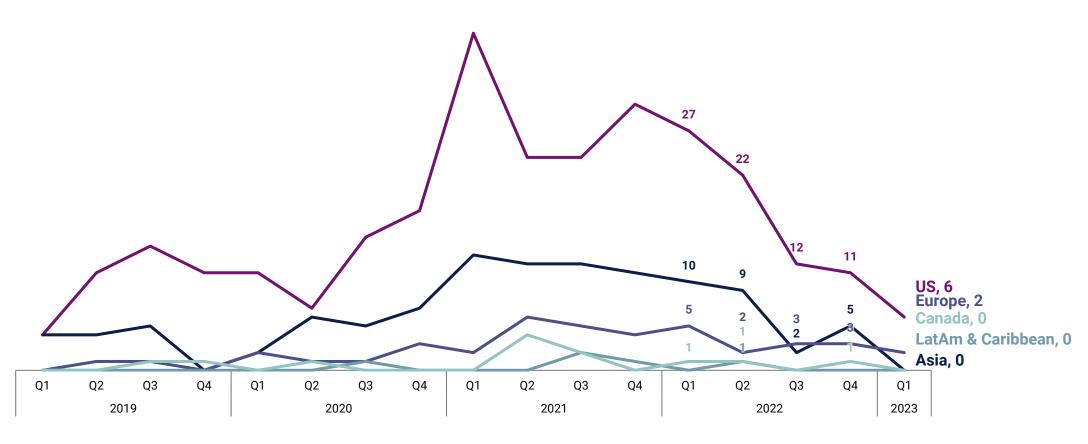


Almost all AI mega-round funding goes to US-based companies



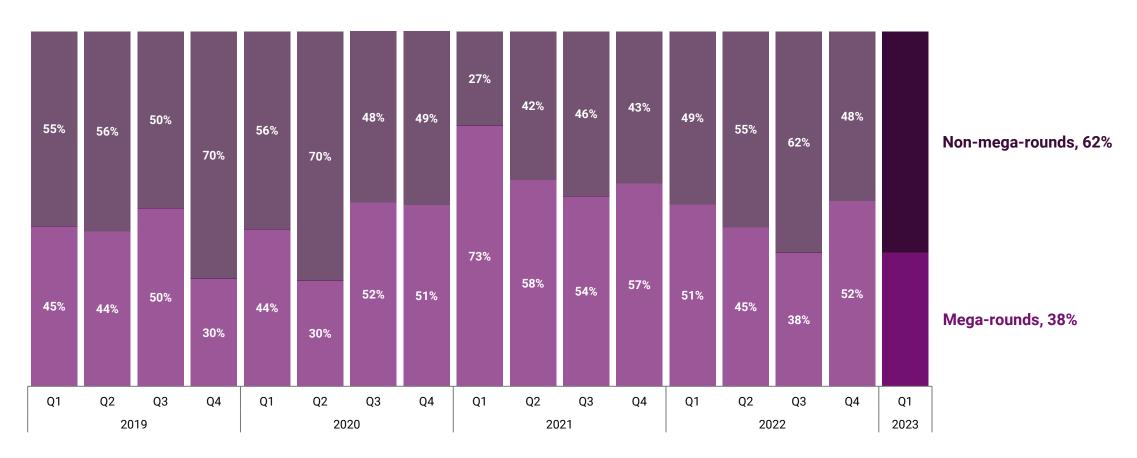


US mega-rounds fall by almost half QoQ





Almost \$2 out of every \$5 invested in AI comes from a mega-round



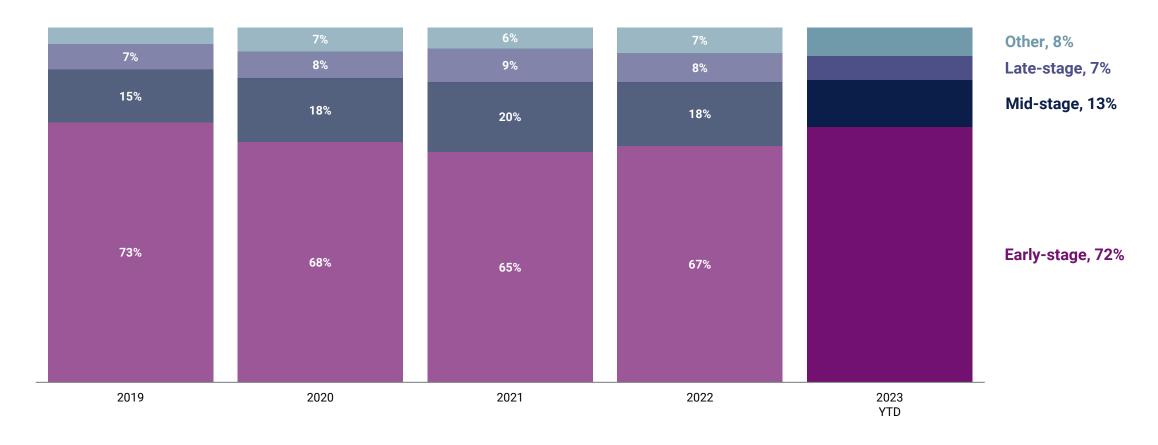


Global: Top equity deals in Q1'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	Country	% of Total Funding
1	Anthropic	\$400M	Corporate Minority 2023-02-03	\$4.0B Google	United States	7.4%
2	Monogram Health	\$375M	Series C 2023-01-09	N/A CVS Health, Norwest Venture Partners, Frist Cressey Ventures, SCAN Health Plan, TPG Capital	United States	6.9%
3	Adept	\$350M	Series B 2023-03-14	\$1.0B General Catalyst, Spark Capital, Greylock Partners, Addition, A.Capital	United States	6.5%
4	Anthropic	\$300M	Series B 2023-03-09	\$4.4B Spark Capital	United States	5.5%
5	Skydio	\$230M	Series E 2023-02-27	\$2.2B Linse Capital, Andreessen Horowitz, NTT DoCoMo Ventures, NVIDIA GPU Ventures, UP Partners	United States	4.3%
6	Character.Al	\$150M	Series A 2023-03-03	\$1.0B Andreessen Horowitz, A.Capital, SV Angel, Elad Gil, Nat Friedman	United States	2.8%
7	Oxbotica	\$140M	Series C 2023-01-11	N/A BGF, BP Ventures, Halma, Hostplus, IP Group	United Kingdom	2.6%
8	DeepL	\$100M	Venture Capital 2023-01-11	\$1.0B Institutional Venture Partners, Benchmark, Bessemer Venture Partners, Atomico, World Innovation Lab	Germany	1.8%
9	Artera	\$90M	Seed VC 2023-03-21	Breyer Capital, Coatue Management, Johnson & N/A Johnson Innovation, Koch Disruptive Technologies, TIME Ventures	United States	1.7%
10	Wunderkind	\$76M	Series C 2023-03-02	N/A Neuberger Berman	United States	1.4%

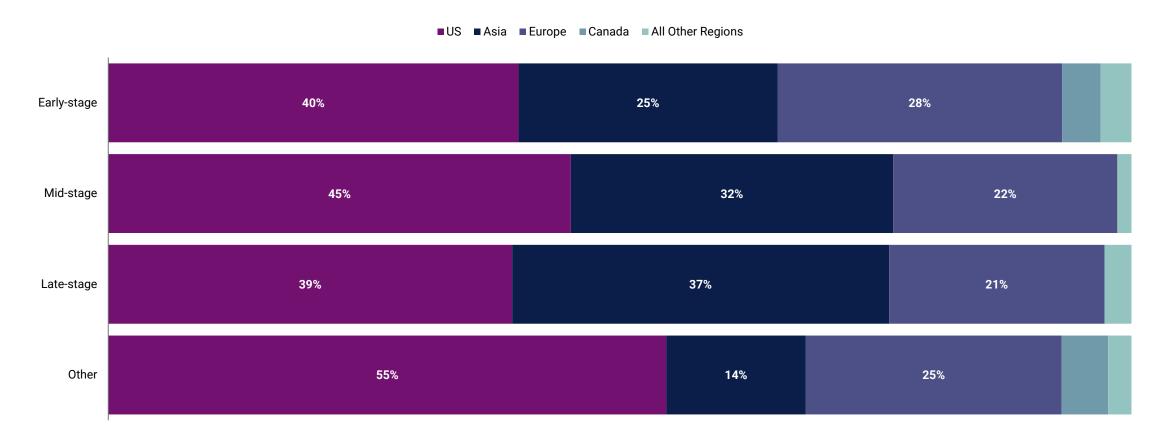


Almost 3 out of every 4 Al deals go to early-stage companies



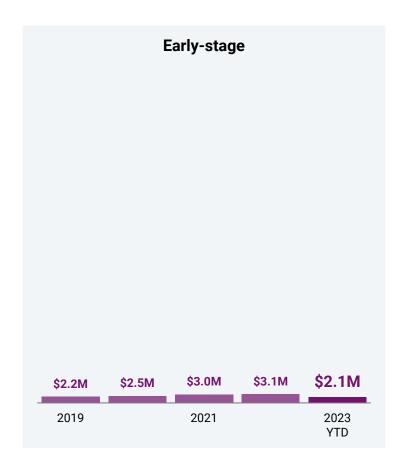


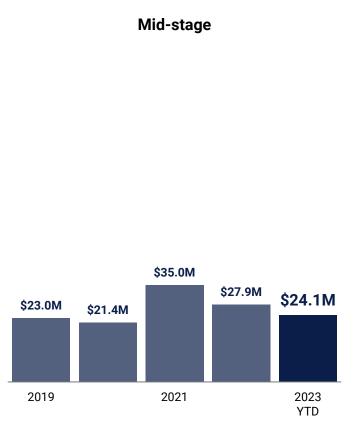
40% of early-stage AI deals are with US-based startups

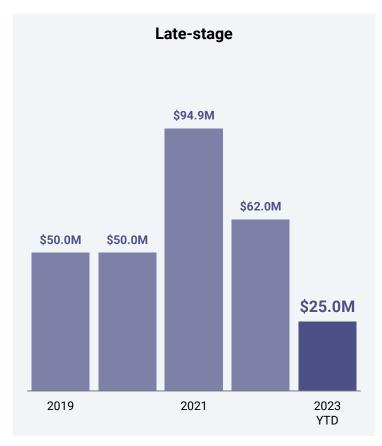




Median late-stage deal size nosedives in 2023 YTD









Global: Top seed/angel deals in Q1'23

	Company	Round Amount	Round Date	Select Investors	Country
1	Artera	\$90M	Seed VC 2023-03-21	Breyer Capital, Coatue Management, Johnson & Johnson Innovation, Koch Disruptive Technologies, TIME Ventures	United States
2	Mattiq	\$15M	Seed VC 2023-02-07	Material Impact	United States
2	Motion G	\$15M	Seed 2023-01-03	New Wheel Capital	China
4	Grain	\$14M	Seed 2023-01-29	N/A	United States
5	BridgeWise	\$13M	Seed VC 2023-01-31	Group 11, L4VB, Mangrove Capital Partners	Israel
6	Exodigo	\$12M	Seed VC 2023-01-18	National Grid Partners	Israel
7	CodiumAl	\$11M	Seed VC 2023-03-22	TLV Partners, Vine Ventures	Israel
8	BeaconCure	\$10M	Seed 2023-03-14	N/A	Israel
8	Stratyfy	\$10M	Seed 2023-03-21	N/A	United States
8	SuperNormal	\$10M	Seed VC 2023-01-04	Balderton Capital, EQT Ventures, Acequia Capital, byFounders	Sweden



Global: Top Series A deals in Q1'23

	Company	Round Amount	Round Date	Select Investors	Country
1	Character.Al	\$150M	Series A 2023-03-03	Andreessen Horowitz, A.Capital, SV Angel, Elad Gil, Nat Friedman	United States
2	Typeface	\$65M	Series A 2023-02-27	Lightspeed Venture Partners, Google Ventures, M12, Menlo Ventures	United States
3	Osmo	\$60M	Series A 2023-01-24	Google Ventures, Lux Capital	United States
4	Atomic Al	\$35M	Series A 2023-01-25	Playground Global, Greylock Partners, 8VC, AME Cloud Ventures, FactoryHQ	United States
4	TandemAl	\$35M	Series A 2023-03-01	Qiming Venture Partners, OrbiMed Advisors, Eight Roads Ventures, F-Prime Capital	China
6	Perplexity Al	\$26M	Series A 2023-03-28	New Enterprise Associates, Databricks Ventures, Bob Muglia, Elad Gil, Nat Friedman	United States
6	SpotDraft	\$26M	Series A 2023-03-02	Premji Invest, 021 Capital, Arkam Ventures, Prosus Ventures, Riverwalk Holdings	India
8	1X	\$24M	Series A 2023-03-23	OpenAl Startup Fund, Alliance Ventures, Sandwater, Skagerak Capital, Tiger Global Management	Norway
8	XXII Group	\$24M	Series A 2023-03-21	Bpifrance, 574 Invest, Colas, Le Groupe Duval, Techmind	France
10	Magic	\$23M	Series A 2023-02-06	CapitalG, 10x Founders, Amplify Partners, Adam Jafer, Arthur Breitman	United States
10	Quantit	\$23M	Series A 2023-03-07	Smilegate	South Korea
10	Source.ag	\$23M	Series A 2023-02-22	Astanor, Acre Venture Partners	Netherlands



Global: Top Series B deals in Q1'23

	Company	Round Amount	Round Date	Select Investors	Country
1	Adept	\$350M	Series B 2023-03-14	General Catalyst, Spark Capital, Greylock Partners, Addition, A.Capital	United States
2	Anthropic	\$300M	Series B 2023-03-09	Spark Capital	United States
3	Vannevar Labs	\$75M	Series B 2023-01-18	Felicis, General Catalyst, Costanoa Ventures, Point72 Ventures, Aloft VC	United States
4	Nimble	\$65M	Series B 2023-03-16	Cedar Pine, DNS Capital, GSR Ventures, Breyer Capital	United States
5	Holmusk	\$45M	Series B 2023-01-09	Veradigm, Health Catalyst Capital Management, Heritas Capital, Northwell Holdings & Ventures, dRx Capital	Singapore
5	Janus	\$45M	Series B 2023-03-15	Enhanced Healthcare Partners	United States
7	Fetch.ai	\$40M	Series B 2023-03-29	DWF Labs	United Kingdom
8	Volta Medical	\$38M	Series B 2023-01-05	Vensana Capital, Gilde Healthcare, Lightstone Ventures	France
9	SESAMm	\$37M	Series B 2023-03-01	Elaia Partners, Opera Tech Ventures, Carlyle, NewAlpha, AFG Partners	France
10	Craft	\$32M	Series B 2023-02-02	BAM Elevate, Frederic Kerrest, Greycroft, High Alpha, Uncork Capital	United States
10	Verity	\$32M	Series B 2023-03-14	AP Moller Holding, EXOR Seeds, Lingotto	Switzerland



Global: Top Series C deals in Q1'23

	Company	Round Amount	Round Date	Select Investors	Country
1	Monogram Health	\$375M	Series C 2023-01-09	CVS Health, Norwest Venture Partners, Frist Cressey Ventures, SCAN Health Plan, TPG Capital	United States
2	Oxbotica	\$140M	Series C 2023-01-11	BGF, BP Ventures, Halma, Hostplus, IP Group	United Kingdom
3	Wunderkind	\$76M	Series C 2023-03-02	Neuberger Berman	United States
4	Cardinal Operations	\$73M	Series C 2023-03-31	National Manufacturing Transformation and Upgrade Fund, Angang Steel, CICC Huirong, CICC Pucheng, Huasui Food Venture Capital	China
4	Outrider	\$73M	Series C 2023-01-19	FM Capital, New Enterprise Associates, Koch Disruptive Technologies, Abu Dhabi Investment Authority, B37 Ventures	United States
6	Plus One Robotics	\$50M	Series C 2023-03-07	Scale Venture Partners, McRock Capital, Pritzker Group Venture Capital, TransLink Capital, ROBO Global	United States
6	Ushur	\$50M	Series C 2023-02-07	Third Point Ventures, 8VC, Aflac Ventures, Iron Pillar, Pentland Ventures	United States
8	Inbenta	\$40M	Series C 2023-01-11	Tritium Partners	United States
9	Overhaul	\$38M	Series C 2023-02-15	Edison Partners, Abbey International Finance, Avanta Ventures, Macquarie Capital, TRM Ventures	United States
10	Phantom Al	\$37M	Series C 2023-02-01	InterVest, kt investment, Renaissance Asset Management, Samsung Ventures, Shinhan Financial Group	United States



Global: Top Series D deals in Q1'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	Country
1	Viz.ai	\$40M	Series D 2023-03-22	N/A CIBC Innovation Banking	United States
2	SirionLabs	\$25M	Series D 2023-01-04	N/A Brookfield Asset Management	United States
3	Mythic	\$13M	Series D 2023-03-09	N/A Catapult Ventures, Hermann Hauser Investment, DCVC, Lux Capital, Atreides Management	United States



Global: Top Series E+ deals in Q1'23

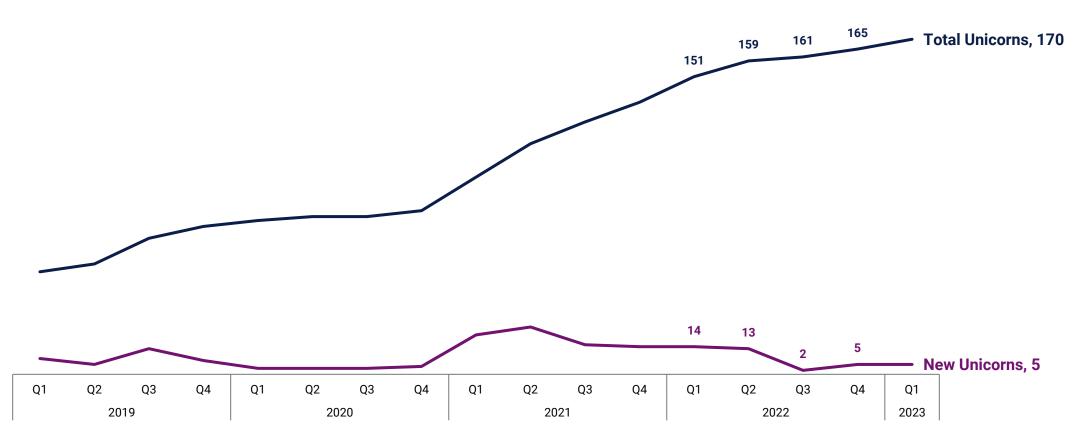
	Company	Round Amount	Round Date	Round Valuation Select Investors	Country
1	Skydio	\$230M	Series E 2023-02-27	\$2.2B Linse Capital, Andreessen Horowitz, NTT DoCoMo Ventures, NVIDIA GPU Ventures, UP Partners	United States
2	Ghost Autonomy	\$45M	Series E 2023-03-03	N/A Sutter Hill Ventures, Founders Fund, Khosla Ventures	United States
3	Reveleer	\$14M	Series E 2023-02-21	\$217M Bain Capital Ventures, Meridian Street Capital, Mucker Capital, Oak Investment Partners	United States



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- Unicorns

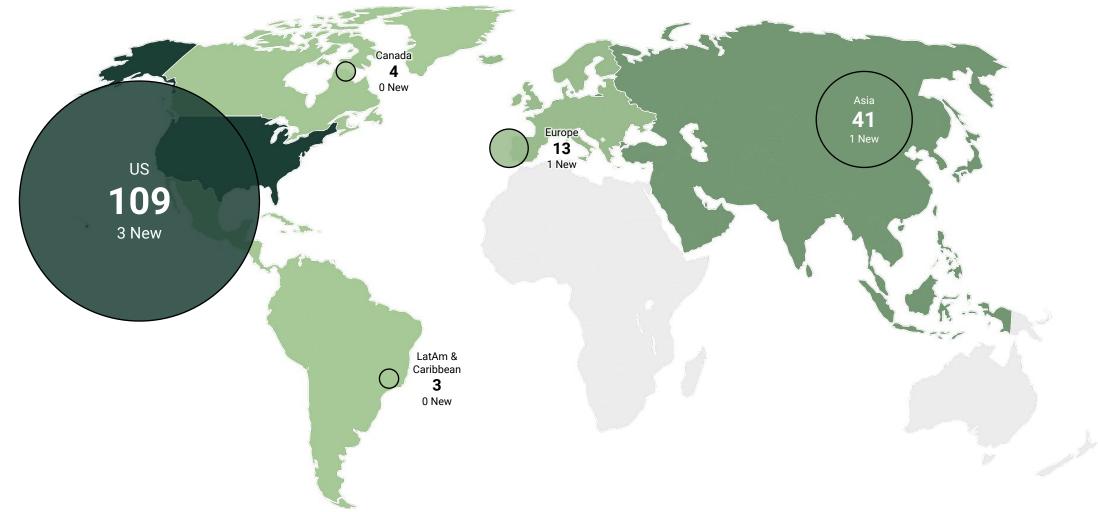


Al unicorn births hold steady at 5 this quarter, including 3 genAl entrants



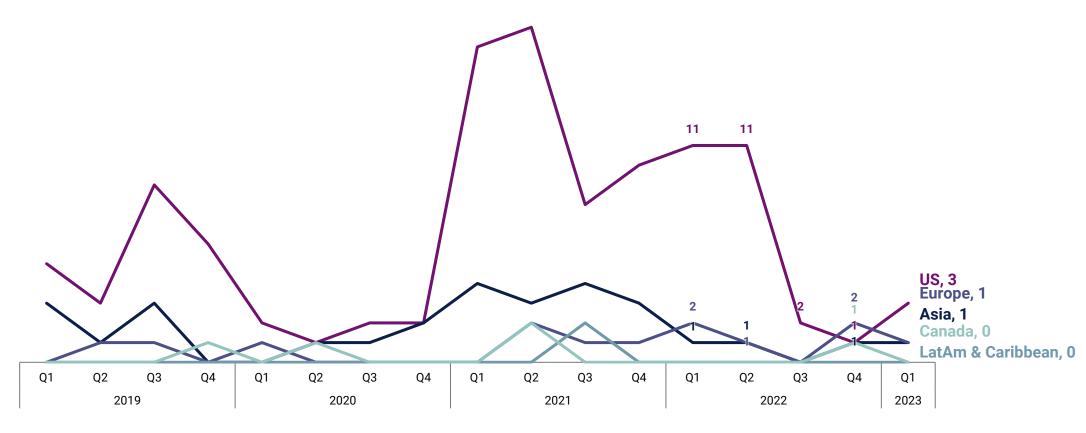


Most Al unicorns are based in the US





The US mints 3 new unicorns in Q1'23 — all are generative AI companies





State of Al | Global Trends | Unicorns

Global: Top unicorn births in Q1'23

	Company	Latest Valuation	Country
1	Anthropic	\$4.4B	United States
2	Liquidity	\$1.4B	Israel
3	Adept	\$1.0B	United States
3	Character.Al	\$1.0B	United States
3	DeepL	\$1.0B	Germany



State of Al | Global Trends | Unicorns

Global: Top unicorns by valuation in Q1'23

	Company	Latest Valuation	Country
1	ByteDance	\$225.0B	China
2	Databricks	\$38.0B	United States
3	OpenAl	\$20.0B	United States
4	Grammarly	\$13.0B	United States
5	Faire	\$12.6B	United States
6	Tanium	\$9.0B	United States
7	Nuro	\$8.6B	United States
8	Pony.ai	\$8.5B	United States
8	Anduril	\$8.5B	United States
10	Lacework	\$8.3B	United States



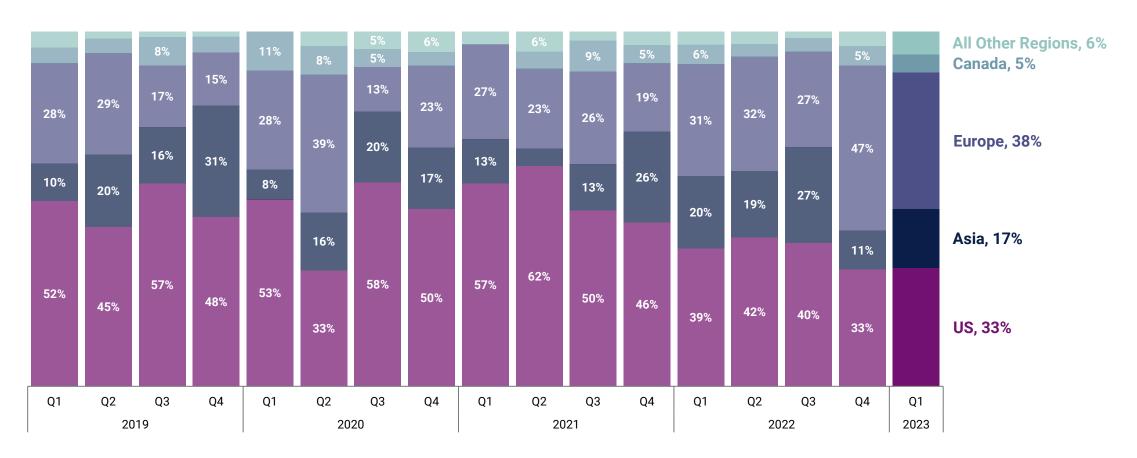
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- **Exit Trends**



M&A exits increase by 12% QoQ as public exits remain subdued



Europe sees the largest share of quarterly exits





State of Al | Global Trends | Exit Trends

Global: Top M&A exits in Q1'23

	Company	Round Valuation	Acquirer	Country
1	InstaDeep	\$682M	BioNTech	United Kingdom
2	Aumni	\$330M	J.P. Morgan	United States
3	Supertone	\$65M	НҮВЕ	South Korea
4	Voithru	\$23M	Kakao Piccoma	South Korea
5	Softnautics	\$17M	Moschip	United States
6	Altada	\$5M	Eoin Goulding	Ireland
7	Insig Technologies	\$1M	AvidSys Group	Australia



- Global Trends | Q1 2023
- Investors





State of Al | Global Trends | Investors

Global: Top investors by company count in Q1'23

	Investor	Company Count	Investor Group	Country
1	Andreessen Horowitz	5	VC	United States
1	Bessemer Venture Partners	5	VC	United States
1	Bpifrance	5	Other	France
4	Elad Gil	4	Angel	N/A
4	Microsoft	4	Corp	United States
4	Nat Friedman	4	Angel	N/A
4	OpenAl Startup Fund	4	CVC	United States
4	SV Angel	4	VC	United States
4	Salesforce Ventures	4	CVC	United States



Global: Top VCs by company count in Q1'23

Investor	Company Count	Country
1 Andreessen Horowitz	5	United States
1 Bessemer Venture Partners	5	United States
3 SV Angel	4	United States



State of Al | Global Trends | Investors

Global: Top CVCs by company count in Q1'23

Investor	Company Count	Country
1 OpenAl Startup Fund	4	United States
1 Salesforce Ventures	4	United States
3 Citi Ventures	3	United States
3 Google Ventures	3	United States
5 ENEOS Innovation Partners	2	Japan
5 KB Investment	2	South Korea
5 Koch Disruptive Technologies	2	United States
5 Lockheed Martin Ventures	2	United States
5 M12	2	United States
5 Mizuho Capital	2	Japan
5 Presidio Ventures	2	United States
5 Qualcomm Ventures	2	United States
5 SBI Investment	2	Japan



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Geographic Trends

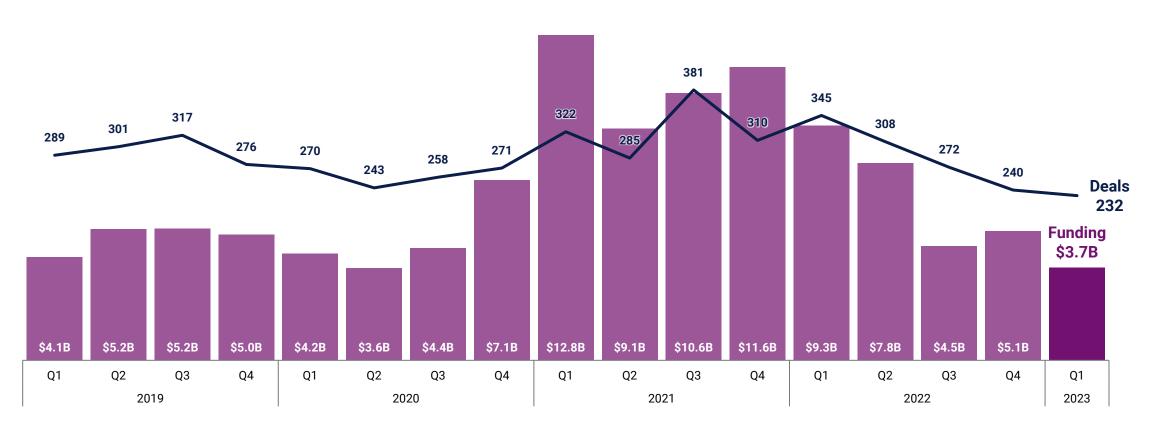




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- **US Trends**

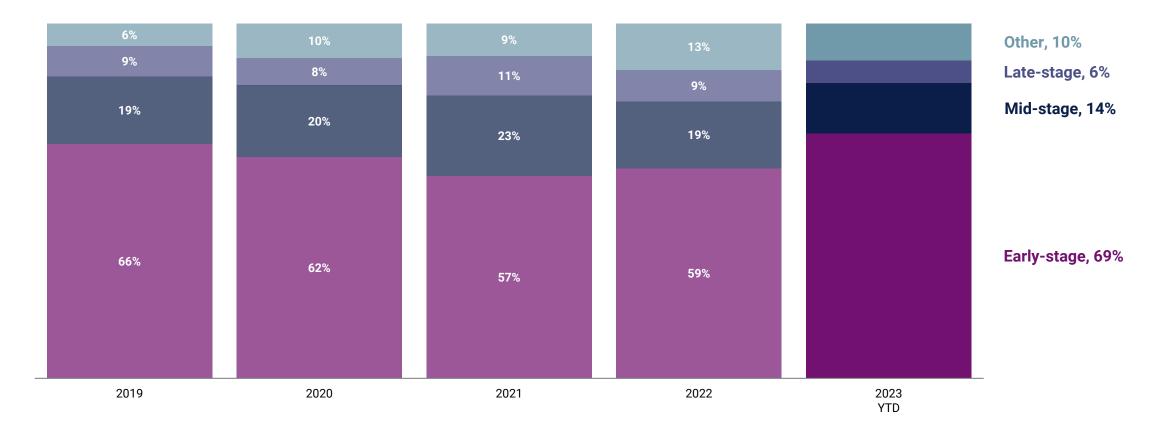


US funding falls by 27% QoQ as deals dip





Most AI deals in the US are early-stage rounds





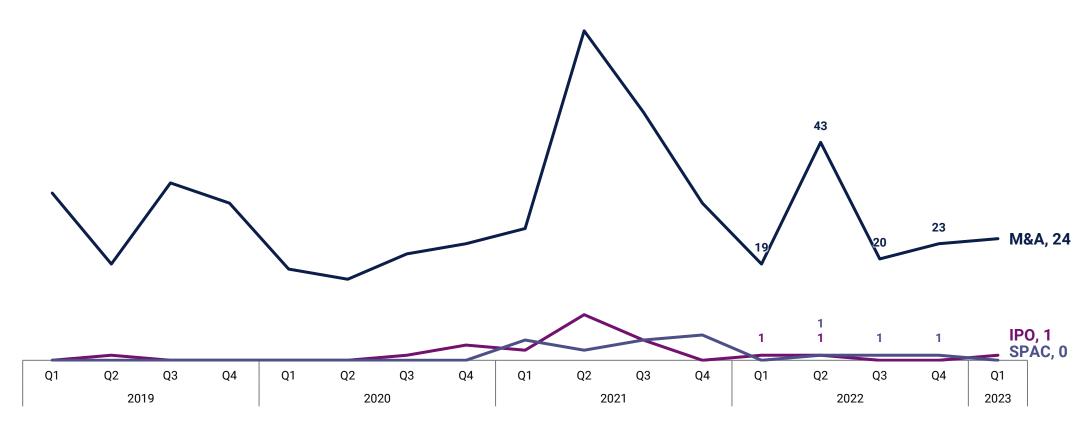
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US: Top equity deals in Q1'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	Country	% of Total Funding
1	Anthropic	\$400M	Corporate Minority 2023-02-03	\$4.0B Google	United States	10.9%
2	Monogram Health	\$375M	Series C 2023-01-09	N/A CVS Health, Norwest Venture Partners, Frist Cressey Ventures, SCAN Health Plan, TPG Capital	United States	10.2%
3	Adept	\$350M	Series B 2023-03-14	\$1.0B General Catalyst, Spark Capital, Greylock Partners, Addition, A.Capital	United States	9.6%
4	Anthropic	\$300M	Series B 2023-03-09	\$4.4B Spark Capital	United States	8.2%
5	Skydio	\$230M	Series E 2023-02-27	\$2.2B Linse Capital, Andreessen Horowitz, NTT DoCoMo Ventures, NVIDIA GPU Ventures, UP Partners	United States	6.3%
6	Character.Al	\$150M	Series A 2023-03-03	\$1.0B Andreessen Horowitz, A.Capital, SV Angel, Elad Gil, Nat Friedman	United States	4.1%
7	Artera	\$90M	Seed VC 2023-03-21	Breyer Capital, Coatue Management, Johnson & N/A Johnson Innovation, Koch Disruptive Technologies, TIME Ventures	United States	2.5%
8	Wunderkind	\$76M	Series C 2023-03-02	N/A Neuberger Berman	United States	2.1%
9	Vannevar Labs	\$75M	Series B 2023-01-18	\$520M Felicis, General Catalyst, Costanoa Ventures, Point72 Ventures, Aloft VC	United States	2.0%
10	Outrider		Series C 2023-01-19	FM Capital, New Enterprise Associates, Koch \$537M Disruptive Technologies, Abu Dhabi Investment Authority, B37 Ventures	United States	2.0%



M&A exits in the US tick up





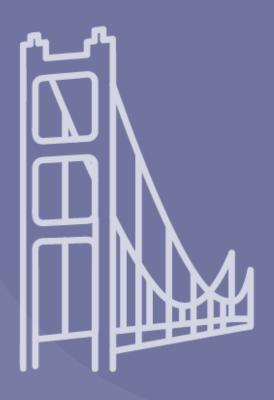
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US: Top investors by company count in Q1'23

Investor	Company Count	Investor Group	Country
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1 Bessemer Venture Partners	5	VC	United States
3 Microsoft	4	Corp	United States
3 OpenAl Startup Fund	4	cvc	United States
3 SV Angel	4	VC	United States
3 Salesforce Ventures	4	cvc	United States



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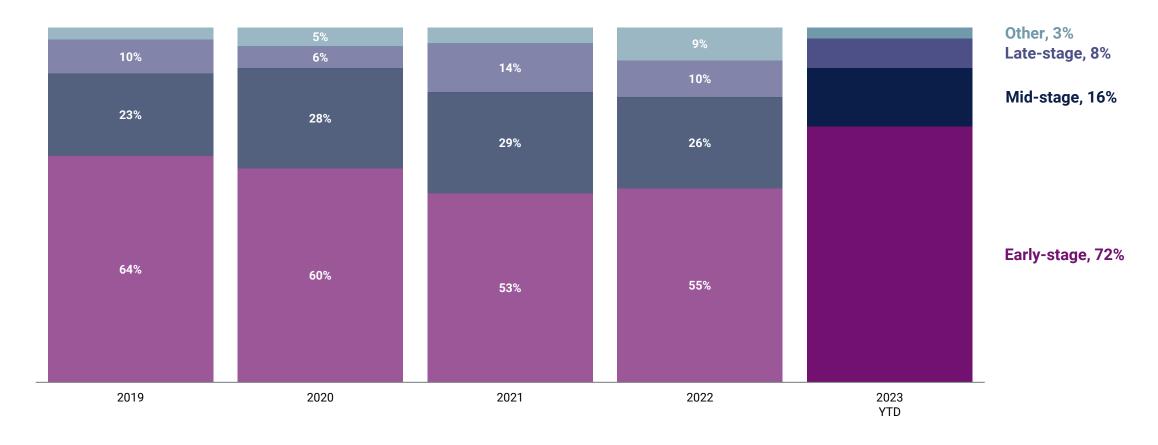


Silicon Valley quarterly funding and deals rebound





Early-stage rounds dominate the Silicon Valley AI market





State of Al | Geographic Trends | Silicon Valley

Silicon Valley: Top equity deals in Q1'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	% of Total Funding
1	Anthropic	\$400M	Corporate Minority 2023-02-03	\$4.0B Google	16.6%
2	Adept	\$350M	Series B 2023-03-14	\$1.0B General Catalyst, Spark Capital, Greylock Partners, Addition, A.Capital	14.5%
3	Anthropic	\$300M	Series B 2023-03-09	\$4.4B Spark Capital	12.4%
4	Skydio	\$230M	Series E 2023-02-27	\$2.2B Linse Capital, Andreessen Horowitz, NTT DoCoMo Ventures, NVIDIA GPU Ventures, UP Partners	9.5%
5	Character.Al	\$150M	Series A 2023-03-03	\$1.0B Andreessen Horowitz, A.Capital, SV Angel, Elad Gil, Nat Friedman	6.2%



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- US | Q1 2023
- New York

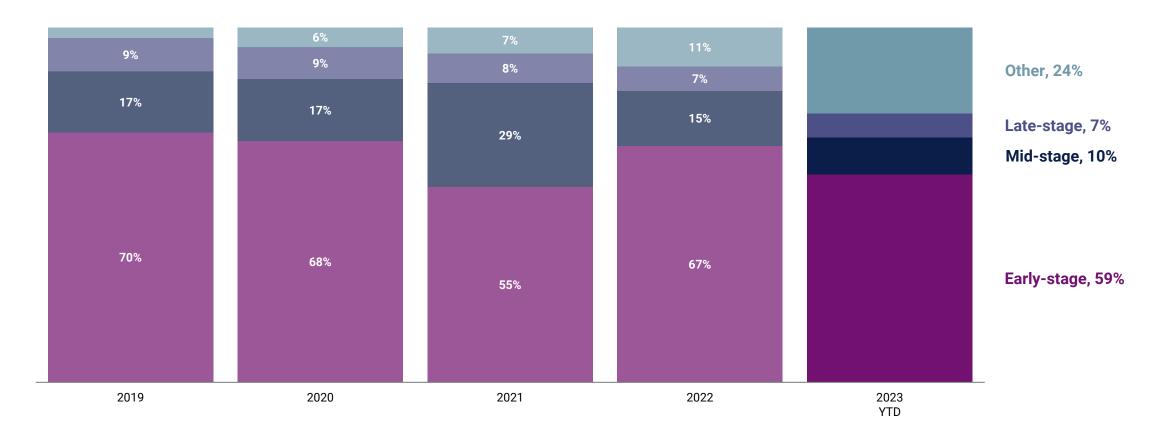


New York AI deals slump, funding drops to its lowest point in 3 years





Almost 3 out of 5 New York AI deals are early-stage rounds





State of Al | Geographic Trends | New York

New York: Top equity deals in Q1'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	% of Total Funding
1	Wunderkind	\$76M	Series C 2023-03-02	N/A Neuberger Berman	33.5%
2	Masttro	\$43M	Growth Equity 2023-03-09	N/A FTV Capital, Citi Ventures	19.0%
3	Paige	\$20M	Venture Capital 2023-03-16	N/A Breyer Capital, Casdin Capital	8.6%
4	Lavender	\$11M	Series A 2023-02-02	N/A Norwest Venture Partners, Signia Venture Partners	4.8%
5	Ocrolus	\$10M	Series C 2023-02-15	N/A Fin Capital, QED Investors	4.6%
5	Stratyfy	\$10M	Seed 2023-03-21	N/A N/A	4.5%





Canada Trends



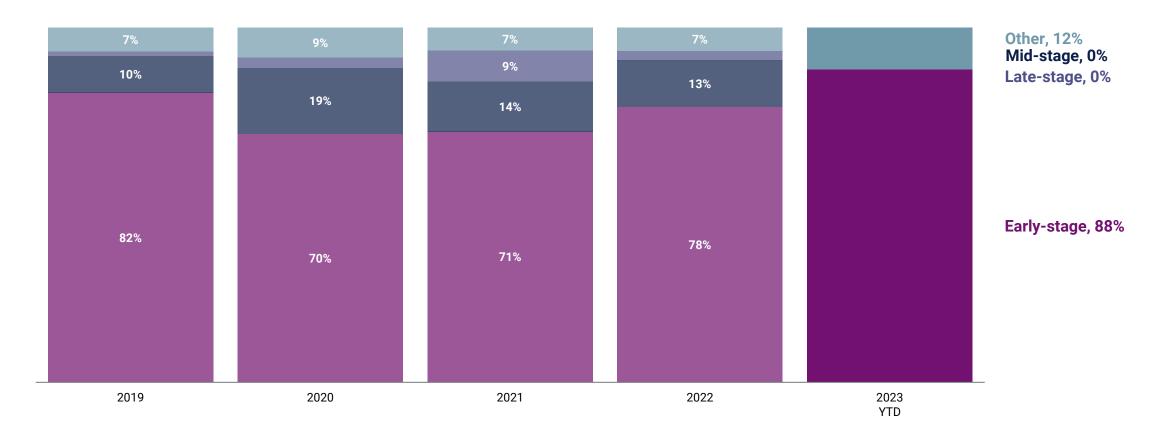


Canada AI deals tick up for the second quarter in a row





Nearly 9 out of 10 Al deals in Canada are early-stage rounds





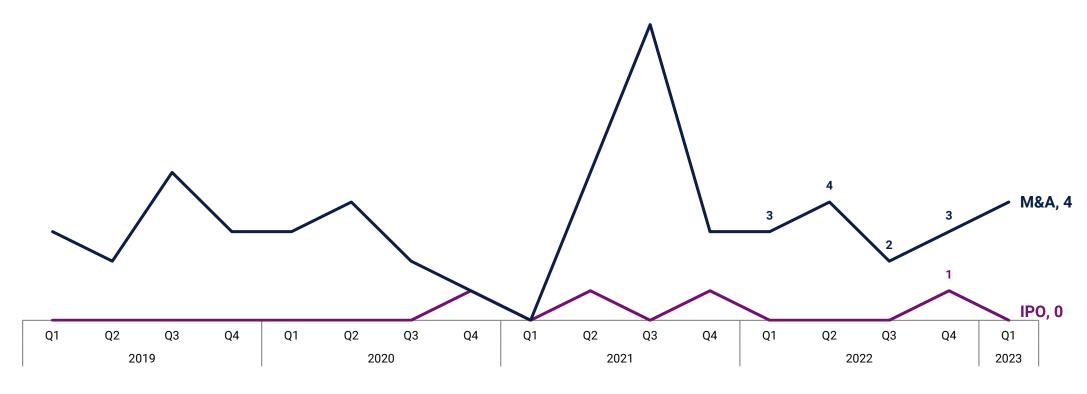
State of Al | Geographic Trends | Canada Trends

Canada: Top equity deals in Q1'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	% of Total Funding
1	Congruence Therapeutics	\$15M	Series A 2023-03-06	N/A BDC Capital, Amplitude Ventures, Fonds de Solidarite FTQ, Investissement Quebec, OrbiMed Advisors	29.1%
2	Raven	\$12M	Series A 2023-01-26	N/A Chartline Capital Partners, Momenta, Celtic House Venture Partners, Export Development Canada	23.3%
3	ReelData	\$8M	Series A 2023-01-11	N/A Buoyant Ventures, S2G Ventures, The Nest	15.5%
4	Brainbox Al	\$5M	Undisclosed 2023-02-17	N/A Sustainable Development Technology Canada	9.3%
5	Mercator Al	\$4M	Seed VC 2023-03-21	N/A Builders VC, Freestyle Capital, StandUp Ventures, The51, Zacua Ventures	7.3%
6	SiftMed	\$3M	Seed VC 2023-02-07	N/A Sandpiper Ventures, Pelorus Venture Capital	5.2%
7	Hippoc	\$2M	Seed VC 2023-01-31	N/A Colvest Holdings, Distinction Capital	4.3%
7	NovaResp Technologies	\$2M	Seed VC 2023-02-01	N/A Concrete Ventures, Nova Scotia Business	3.9%
9	Glowstick	\$1M	Pre-Seed 2023-03-02	N/A Cleo Capital, Jean-Francois Gagné, Mike Janzen, Nicolas Chapados, Saumil Mehta	1.9%



Canada sees 4 Al M&A exits, a slight QoQ increase





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- Geographic Trends | Q1 2023
- Asia Trends

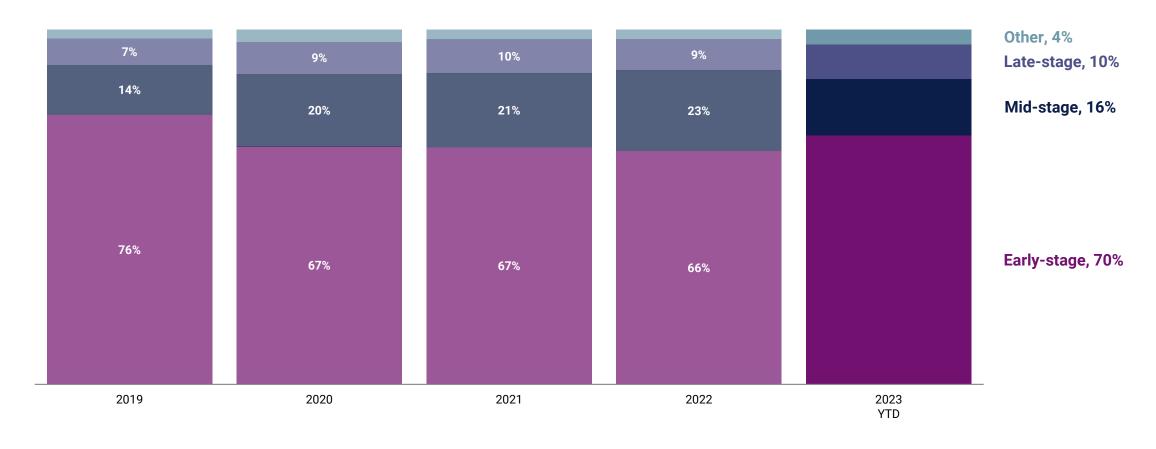


Asia AI funding sinks to its lowest level since Q4'16 as deals tumble





Asia early-stage deal share increases 4 percentage points in 2023 so far





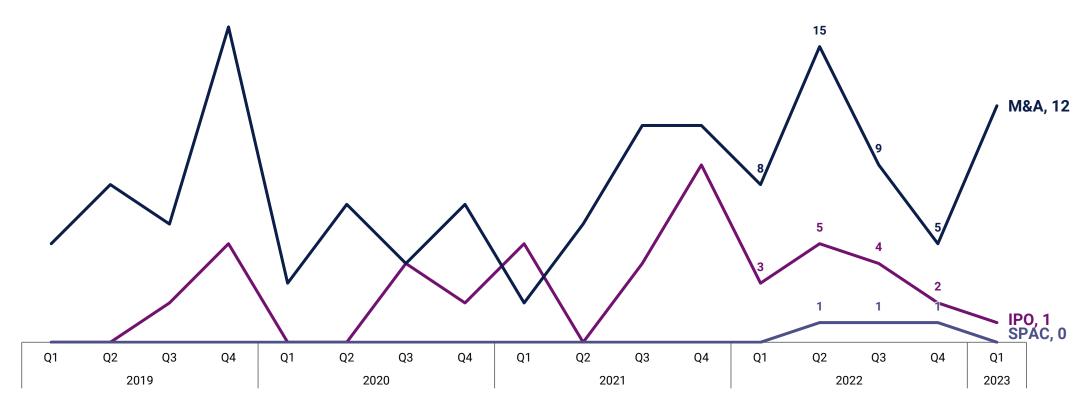
State of Al | Geographic Trends | Asia Trends

Asia: Top equity deals in Q1'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	Country	% of Total Funding
1	Cardinal Operations	\$73M	Series C 2023-03-31	National Manufacturing Transformation and Upgrade Fund, N/A Angang Steel, CICC Huirong, CICC Pucheng, Huasui Food Venture Capital	China	11.3%
2	Holmusk	\$45M	Series B 2023-01-09	N/A Veradigm, Health Catalyst Capital Management, Heritas Capital, Northwell Holdings & Ventures, dRx Capital	Singapore	7.0%
3	Liquidity	\$40M	Corporate Minority 2023-02-20	\$1.4B Bank of Tokyo-Mitsubishi UFJ	Israel	6.2%
4	Greenlabs	\$38M	Convertible Note 2023-03-20	N/A BlueRun Ventures, SK Square, Skylake Investment	South Korea	6.0%
5	TandemAI	\$35M	Series A 2023-03-01	N/A Qiming Venture Partners, OrbiMed Advisors, Eight Roads Ventures, F-Prime Capital	China	5.4%
6	Witinmem Technology	\$29M	Series B 2023-01-06	N/A LH Ventures, SDIC Venture Capital, Moom Capital	China	4.6%
7	SpotDraft	\$26M	Series A 2023-03-02	N/A Premji Invest, 021 Capital, Arkam Ventures, Prosus Ventures, Riverwalk Holdings	India	4.0%
8	Entropik	\$25M	Series B 2023-02-08	N/A Bessemer Venture Partners, SIG Venture Capital, Bharat Fund, Trifecta Capital, Alteria Capital	India	3.9%
9	Quantit	\$23M	Series A 2023-03-07	N/A Smilegate	South Korea	3.5%
10	MDI Health	\$20M	Series A 2023-02-14	N/A Intel Capital, JumpSpeed Ventures, Arc Impact, Basad Venture, Fresh.Fund	Israel	3.1%



Al M&A exits rebound in Asia

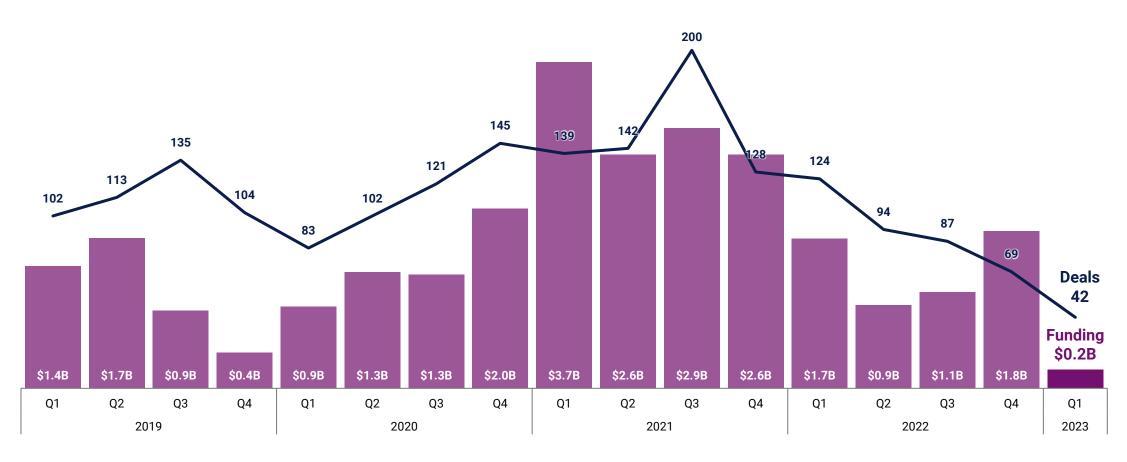




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- Asia | Q1 2023
- China

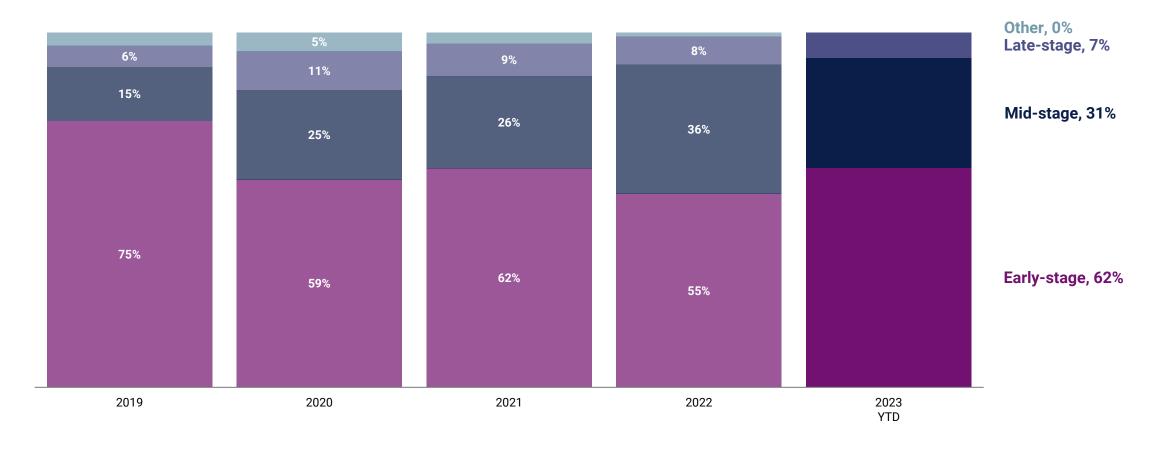


Al investment activity in China collapses





Early-stage deal share increases 7 percentage points in China





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China: Top equity deals in Q1'23

	Company	Round Amount	Round Rou	nd Valuation Select Investors	% of Total Funding
1	Cardinal Operations	\$73M	Series C 2023-03-31	National Manufacturing Transformation and Upgrade Fund, N/A Angang Steel, CICC Huirong, CICC Pucheng, Huasui Food Venture Capital	34.4%
2	TandemAl	\$35M	Series A 2023-03-01	N/A Qiming Venture Partners, OrbiMed Advisors, Eight Roads Ventures, F-Prime Capital	16.6%
3	Witinmem Technology	\$29M	Series B 2023-01-06	N/A LH Ventures, SDIC Venture Capital, Moom Capital	13.9%
4	BranD New Data	\$15M	Series A 2023-03-10	N/A Gongshu Government Investment, Xingan Shiye Investment	6.9%
4	CVA Chip	\$15M	Series B 2023-02-01	N/A Pivot Capital, Huiyou Capital, Tsinghua-LH, Hony Capital, Virtue Capital Management	6.9%
4	KaolaUran	\$15M	Series A 2023-01-30	N/A Ceyuan Ventures, Sichuan Development Holding, Shushan Capital	7.0%
4	Motion G	\$15M	Seed 2023-01-03	N/A New Wheel Capital	7.1%



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- Geographic Trends | Q1 2023
- **Europe Trends**

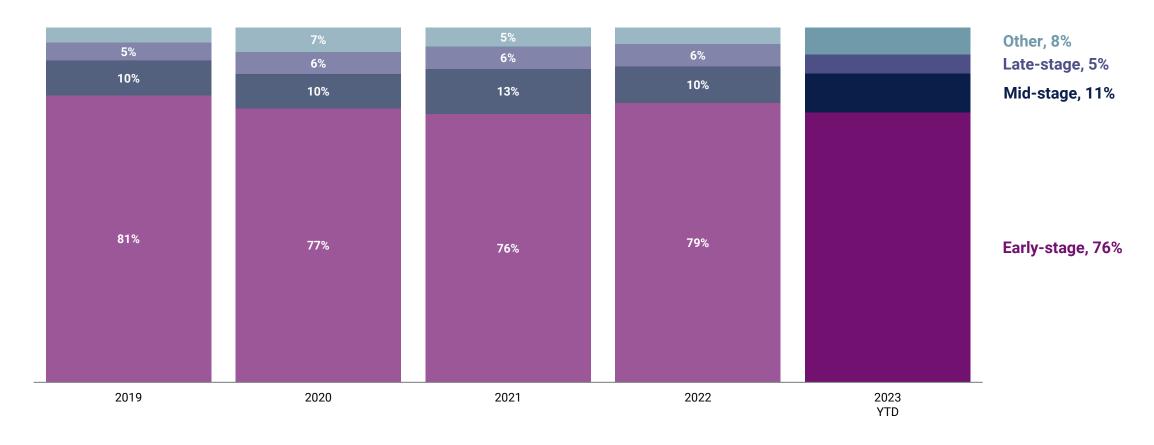


Europe deals and funding fall toward pre-pandemic levels





Early-stage deal share in Europe dips slightly





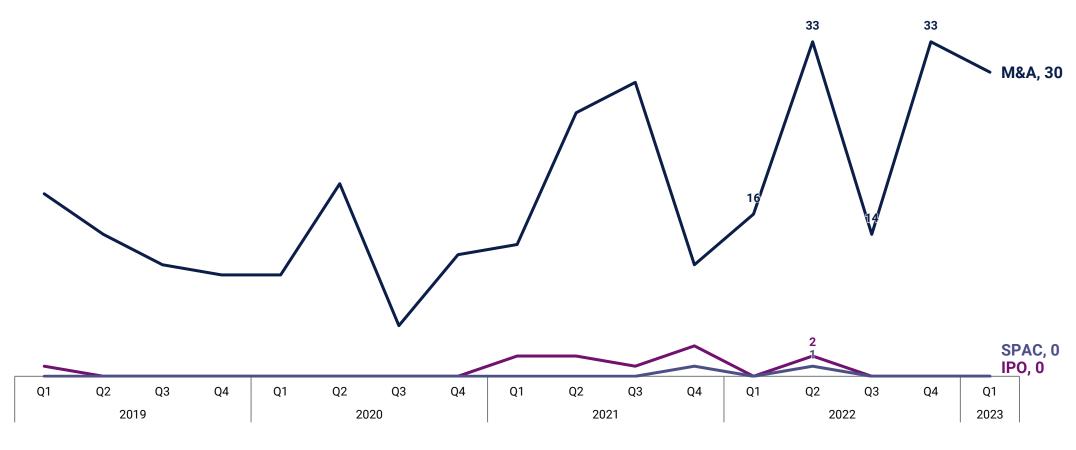
State of Al | Geographic Trends | Europe Trends

Europe: Top equity deals in Q1'23

	Company		Round Date	Round Valuation Select Investors	Country	% of Total Funding
1	Oxbotica	\$140M	Series C 2023-01-11	N/A BGF, BP Ventures, Halma, Hostplus, IP Group	United Kingdom	13.8%
2	DeepL	\$100M	Venture Capital 2023-01-11	\$1.0B Institutional Venture Partners, Benchmark, Bessemer Venture Partners, Atomico, World Innovation Lab	Germany	9.9%
3	Fetch.ai	\$40M	Series B 2023-03-29	N/A DWF Labs	United Kingdom	3.9%
4	Volta Medical	\$38M	Series B 2023-01-05	N/A Vensana Capital, Gilde Healthcare, Lightstone Ventures	France	3.8%
5	SESAMm	\$37M	Series B 2023-03-01	N/A Elaia Partners, Opera Tech Ventures, Carlyle, NewAlpha, AFG Partners	France	3.7%
6	Anyfin	\$32M	Series C 2023-01-18	N/A Northzone, Accel, Augmentum Fintech, EQT Ventures, FinTech Collective	Sweden	3.2%
6	Verity	\$32M	Series B 2023-03-14	N/A AP Moller Holding, EXOR Seeds, Lingotto	Switzerland	3.2%
8	Snyk	\$25M	Corporate Minority 2023-01-24	N/A ServiceNow	United Kingdom	2.5%
9	1X	\$24M	Series A 2023-03-23	N/A OpenAl Startup Fund, Alliance Ventures, Sandwater, Skagerak Capital, Tiger Global Management	Norway	2.3%
9	XXII Group	\$24M	Series A 2023-03-21	N/A Bpifrance, 574 Invest, Colas, Le Groupe Duval, Techmind	France	2.3%



M&A exit activity edges down QoQ but remains elevated





Europe: Top investors by company count in Q1'23

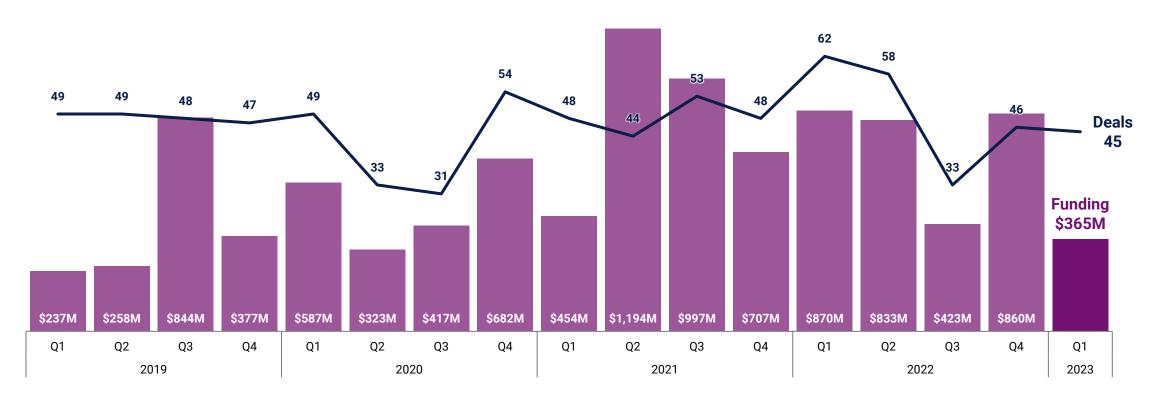
Investor	Company Count	Investor Group	Country
1 EQT Ventures	3	VC	Sweden
¹ Sofinnova Partners	3	VC	France



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- Europe | Q1 2023
- United Kingdom

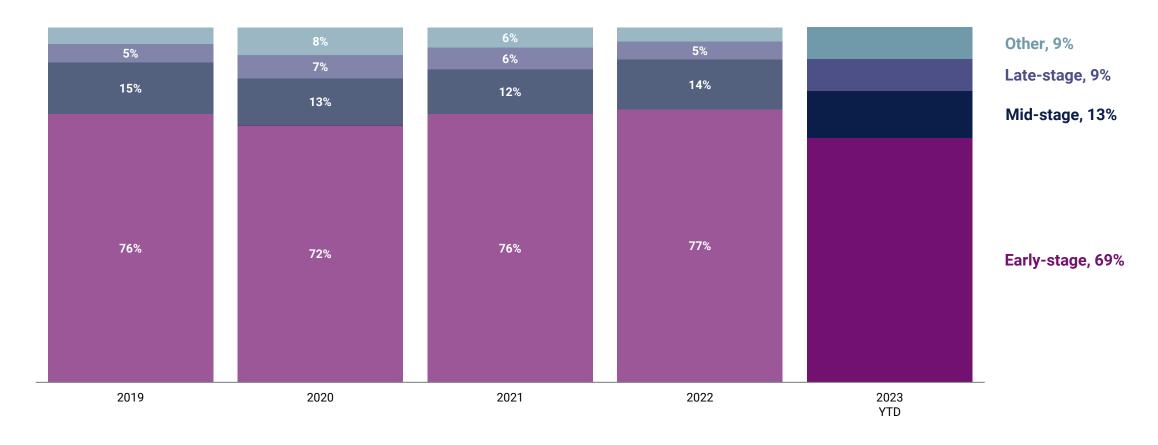


UK AI funding falls QoQ, deals hold up





UK early-stage deal share drops 8 percentage points





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United Kingdom: Top equity deals in Q1'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	% of Total Funding
1	Oxbotica	\$140M	Series C 2023-01-11	N/A BGF, BP Ventures, Halma, Hostplus, IP Group	38.4%
2	Fetch.ai	\$40M	Series B 2023-03-29	N/A DWF Labs	11.0%
3	Snyk	\$25M	Corporate Minority 2023-01-24	N/A ServiceNow	6.9%
4	Seldon	\$20M	Series B 2023-03-16	N/A AlbionVC, Bright Pixel Capital, Amadeus Capital Partners, Cambridge Innovation Capital	5.5%
5	Recycleye	\$17M	Series A 2023-02-02	N/A DCVC, Atypical Ventures, Creator Fund, MMC Ventures, Playfair Capital	4.7%



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- Europe | Q1 2023
- Germany

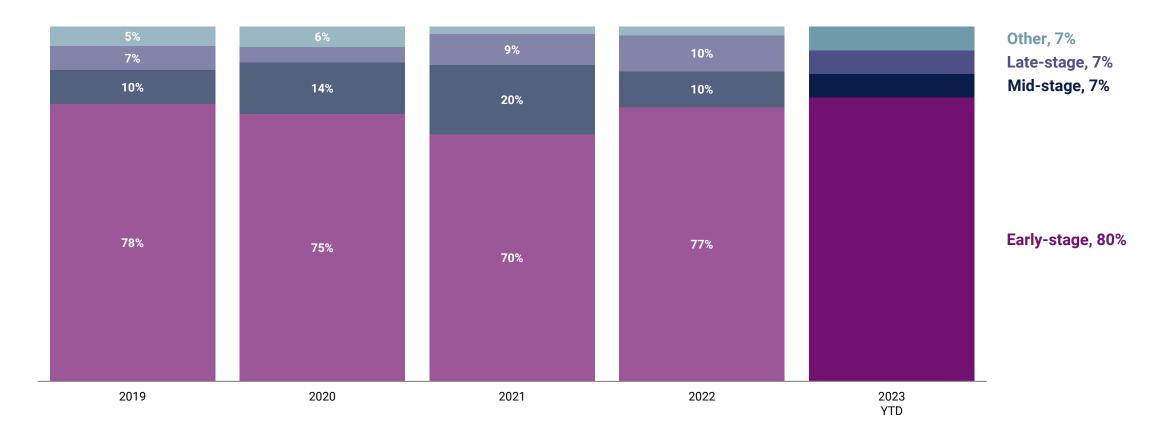


Germany AI deals fall for the third consecutive quarter





The vast majority of AI deals in Germany are early-stage





State of Al | Geographic Trends | Germany

Germany: Top equity deals in Q1'23

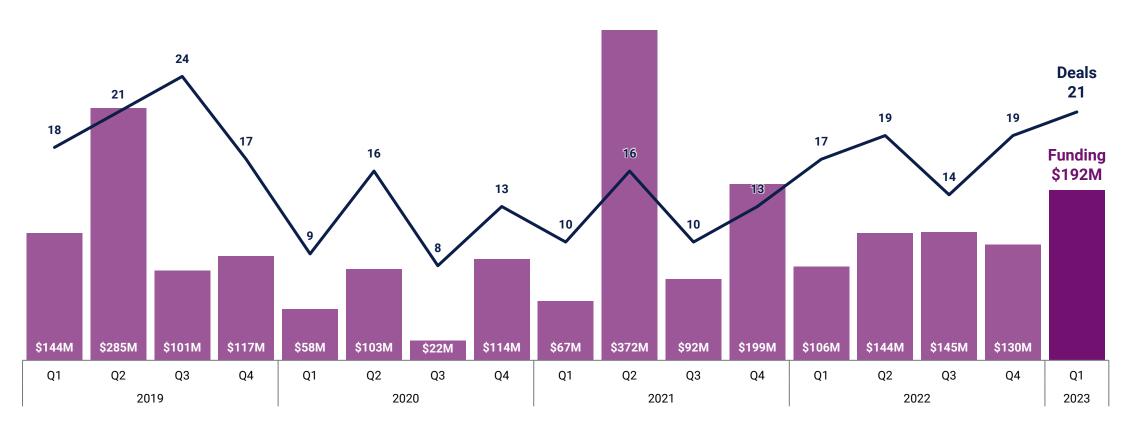
	Company	Round Amount	Round Date	Round Valuation Select Investors	% of Total Funding
1	DeepL	\$100M	Venture Capital 2023-01-11	\$1.0B Institutional Venture Partners, Benchmark, Bessemer Venture Partners, Atomico, World Innovation Lab	58.4%
2	Parloa	\$22M	Series A 2023-03-30	N/A EQT Ventures, Newion Partners, Senovo	12.7%
3	Hawk:Al	\$17M	Series B 2023-01-26	N/A Sands Capital, BlackFin Capital Partners, Picus Capital, Coalition, DN Capital	9.9%
4	deepc	\$13M	Series A 2023-03-28	N/A Sofinnova Partners, Bertelsmann Investments, Winning Mindset Ventures	7.6%
5	aimpower	\$7M	Growth Equity 2023-03-13	N/A Nordwind Growth	4.1%



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- Europe | Q1 2023
- France

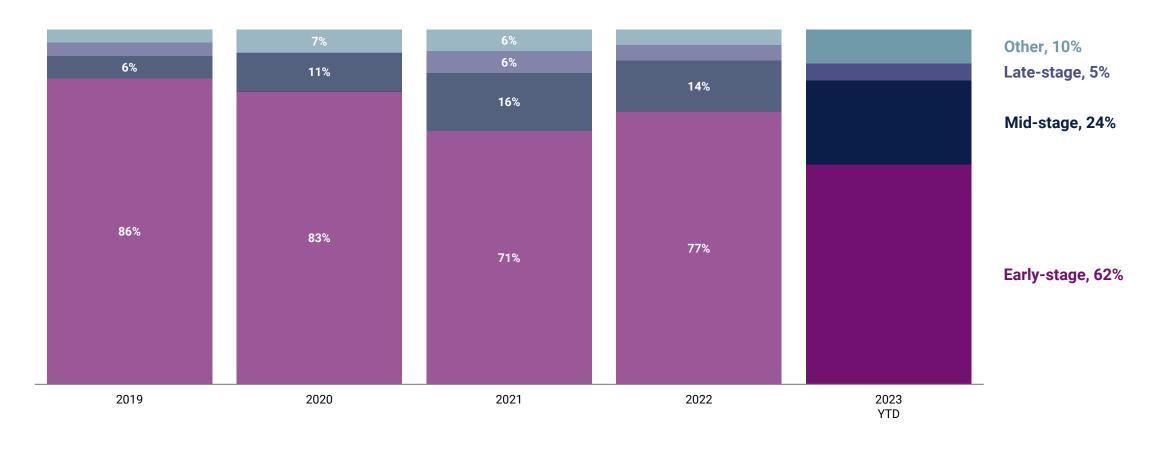


France AI deals rise to their highest point since Q3'19





Early-stage deal share falls in France as mid-stage deal share ascends





$\textbf{State of Al} \ | \ \mathsf{Geographic Trends} \ | \ \mathsf{France}$

France: Top equity deals in Q1'23

Company	Round Amount	Round Date	Round Valuation Select Investors	% of Total Funding
1 Volta Medical	\$38M	Series B 2023-01-05	N/A Vensana Capital, Gilde Healthcare, Lightstone Ventures	19.9%
² SESAMm	\$37M	Series B 2023-03-01	N/A Elaia Partners, Opera Tech Ventures, Carlyle, NewAlpha, AFG Partners	19.5%
3 XXII Group	\$24M	Series A 2023-03-21	N/A Bpifrance, 574 Invest, Colas, Le Groupe Duval, Techmind	12.3%
4 GreenWaves Technologies	\$22M	Series B 2023-02-02	N/A Innovacom, Soitec, Thales Corporate Ventures, Zepp Labs, Bpifrance	11.3%
5 Inato	\$20M	Series A 2023-03-29	N/A Cathay Innovation, Obvious Ventures, Top Harvest Capital, La Maison	10.4%



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Report Methodology

You can download the underlying data found in this report here: https://www.cbinsights.com/reports/CB-Insights_Artificial-Intelligence-Report-Q1-2023.xlsx.

If you have questions about the definitions or methodological principles used, or if you feel that your firm has been underrepresented, please reach out to info@cbinsights.com.

What is included:

Equity financings into private companies only. Funding rounds raised by public companies of any kind on any exchange (including Pink Sheets) are excluded from our numbers, even if they received investment from a venture firm.

Only includes the investment made in the quarter for tranched investments. If a company does a second closing of its Series B round for \$5M and previously had closed \$2M in a prior quarter, only the \$5M is reflected.

Round numbers reflect what has closed, not what is intended. If a company indicates the closing of \$5M out of a desired raise of \$15M, our numbers reflect only the amount which has closed.

Only verifiable fundings are included. Fundings are verified via (1) various federal and state regulatory filings; (2) direct confirmation with firm or investor; (3) press release; or (4) credible media sources.

Equity fundings to joint ventures and spinoffs/spinouts are included.

Unicorn data includes private companies valued at \$1B or more in the private markets globally, per the same 4 sources listed above and relied on for funding events, which include valuations disclosed in credible media sources. The list is maintained publicly and updated in real time at https://www.cbinsights.com/research-unicorn-companies.

Geography notes: Israel funding figures are classified in Asia; Caribbean region figures included in Latin America, or "LatAm"; funding to Australia and Africa is included in global figures but not spotlighted in this report.

Rounds to private companies that may be majority- or minorityowned subsidiaries of other private companies.

Valuation data includes estimates to calibrate median and average valuations based on current and previous quarter disclosed valuations gathered from the aforementioned four sources. The estimating method will control for the oversampling of large rounds that are reported quickly versus a comparative lag in valuations obtained from other sources. Valuation data reflects post-money valuations.

Exits include IPOs, SPACs, publicly announced M&A deals, and other liquidity events; only first exits are counted.

Headquarters are determined by publicly available sources including company-owned websites and profiles, legal filings, and press releases.

All figures in the report are in USD.

US financing trends follow the combined statistical area (CSA) methodology. Silicon Valley refers to the San Jose-San Francisco-Oakland CSA.

What is excluded:

No contingent funding. If a company receives a commitment for \$20M subject to hitting certain milestones but first gets \$8M, only the \$8M is included in our data.

No business development/R&D arrangements, whether transferable into equity now, later, or never. If a company signs a \$300M R&D partnership with a larger corporation, this is not equity financing nor is it from venture capital firms. As a result, it is not included.

No buyouts, consolidations, or recapitalizations. All three of these transaction types are commonly employed by private equity firms and are tracked by CB Insights. However, they are excluded for the purposes of this report.

No private placements. These investments, also known as PIPEs (Private Investment in Public Equities), are not included even if made by a venture capital firm.

No debt/loans of any kind (except convertible notes). Venture debt or any kind of debt/loan issued to emerging, startup companies, even if included as an additional part of an equity financing, is not included. If a company receives \$3M with \$2M from venture investors and \$1M in debt, only the \$2M is included in these statistics.

No non-equity government funding. Grants or loans by the federal government, state agencies, or public-private partnerships to emerging, startup companies are not included.

No fundings to subsidiaries of a larger parent corporation unless that subsidiary is a private entity and meets other criteria for inclusion.

Accelerators, incubators, business-plan competitions, economicdevelopment entities are excluded from rankings of most active investors, even if making equity financings.

Rankings for top investors are calculated according to "company count," or the number of unique companies an investor funds in a quarter, and so excludes follow-on deals.

