



## CAMBRIDGE MINOR FOOTBALL ASSOCIATION 2022 ANNUAL GENERAL MEETING MINUTES

Tuesday, December 6, 2022

7 – 9 pm

Cambridge Centre for the Arts

- Call to Order 7:13 pm
- Roll Call, Verification of Voting Member: completed 33 present (1 late – arrived at the vote)
- Adoption of 2021 AGM Minutes: Bill Martindale motions, Tina Castelli seconds, all in favour, unanimous, motion carried
- No unfinished business from 2021 AGM
  
- President's Address
  - Year in review for 2022
  - Spring: busy but special year as first year since COVID and first year of OSSF (largest league in Canada), a massive undertaking to get it underway, huge success, Varsity U14/16/18 AAA/AA, all of our teams were AAA & all 3 Varsity teams made AAA playoffs this year, great season, 2 Minor teams: U10 won provincials, U12 won tier 2 provincials – congratulations to these teams
  - Ran flag house league every Sunday afternoon – 6 teams (3 U8/10 & 3 U12/14) converted 40% of these to tackle into fall season, will run flag again next year
  - Fall season: 2<sup>nd</sup> year in OFFL – league more challenging because of tiering, based on last year some teams dropped down to tier 2 and some teams were made to play tier 1 when they didn't want to, will be present at the OFFL AGM next week and going to recommend model of regionalization and tiering committee to determine tiering similar to the OSSF
  - Had U10, U12 Tier 1 & 2, U14 teams in fall – U10 made to championship but lost, U14 did not make playoffs but had a successful season, U12 Tier 2 success for them was their progress as a team and individuals, U12 Tier 1 talented and skilled team and undefeated in regular season made to championship but came up short, overall U12 division ended up being pretty good despite the rocky start
  - Financially had a very fiscally responsible year and need to continue to build on that, we will have a lot helmet expenditures as reaching 10 year limit on a lot of equipment, we have been very diligent with fields and other needs, plus did not have to purchase uniforms due to having them from 2020 cancelled spring season
  - Over due registration at an all time low at 1.4% of money outstanding

- Launch of online tuck shop for apparel, All Team Sports will run this for us moving forward and they will have merchandise at the location instead of the field
  - Equipment pick up and returns using scanned barcodes this year so we knew where our equipment was this year and inventory of what we have and what needs to be replaced, thank you for this
  - Unfortunately 2 incidents of vandalism – storage shed and damaged golf cart & cut electrical wire from press box to shop, put through an insurance, no power couldn't fully run the tuck-shop after this in the fall, will run cable underground with an electrician to do it properly in spring
  - Volunteers still a challenge, we need more volunteers to do the things we want to do to ensure the full Lions experience for our players
  - Next steps: as a result of our financial position will be reinvesting back into the program restock equipment helmets/shoulder pads, reimbursement program for coaching courses and Ontario Football registration fees, will be pushing fundraising this coming year as only so much registration money can do for us – we still want to keep our low fees and provide our premiere programming, need new strategies to get more volunteers
- Treasurer's Report
    - Motion to accept 2022 financials: Motion to accept , second XXX, all in favour, unanimous, motion carried
    - Did the budget very conservatively because of COVID with zero income and expenses don't stop, had a few grants from Ontario Football and Jumpstart to get through the last couple of years
    - Capital projects to invest in – helmets, pads, field equipment, headsets etc.
    - 2 practise days a week helped us with our field & athletic therapist costs down
    - Continue to try to keep our fees low but getting harder and harder
    - Can send out financials if anyone want to see more detail (we do not post to the website as there isn't a way to restrict this information to members only)
    - Registration \$228,096 far exceeded what we expected, Varsity did very well this year, did refunds for those who were cut as we had 70+ tryout
    - Tuck shop did well
    - Fundraising was Ontario Football dollars and 50/50 & gates game day revenue , we did better than expected
    - Expenses Therapists reduced, bussing a bit over budget, playoffs was impossible to transport kids to games, Ontario Football and OSSF need to come up with a group rate for varsity bussing next year
    - Fields could go up depending on number of teams as we need the space to practise and extend times to play so will have to monitor and account for this in the next budget
    - Helmets less than expected but many only have 1 year left and have to be replaced, so major upcoming expense
    - Online payment system new but very good for club and members

- Net Profit very healthy for 2022 (note still one month to go for final year-end numbers)
  - \$99,000 in the bank, three years ago we were \$50,000 owing for pants/jerseys, with no prospect of revenue due to COVID, but didn't have to buy anything or have significant expenses and did receive grant money therefore, everything is squared up now, we didn't know what to expect the grant money really helped us survive
  - Review Cash flow analysis – once all bills paid we will have \$105,000 seed money for next year, new board will form a budget committee and set for 2023 and we will determine our capital projects to determine next 5 years (i.e. tuck shop needs some upgrades etc.), we were in big trouble when COVID hit, recommend rainy day account to keep money aside for emergency instead of living day by day
  - Officials and gates were over stated as didn't know how many games we would have so overestimated
- Amendments to bylaws/constitution
  - Bylaws:
    - At last board meeting we added a couple bylaws to constitution easier way, these can be changed at the discretion of the board
      - BDO audit of financials, were confused that we didn't need to do tax returns but we did
      - Tiering we will have tier 1 & tier 2 and tier 1 team will be determined by tryout by head coach
  - Constitution Changes:
    - Coaches Selection Committee thought important to have Varsity and Minor committees, Varsity program is significantly different than the Minor program & must abstain from the vote if your child plays on the team if you are on the committee Motion to accept Bill, Anna seconds, all in favour, unanimous, motion carried
    - Varsity Director must have varsity experience Motion to accept Tina, Bill seconds, all in favour, unanimous, motion carried
    - No two executive members from family/household Motion to accept Tram, Melissa seconds, all in favour, unanimous, motion carried
    - Clerical changes review Motion to accept Bill, Anna seconds, all in favour, unanimous, motion carried
    - All changes to the Constitution have been passed, updated version will be posted on our website
  - 2023 Board Elections – Chad explained nomination & voting process per the constitution
    - President Chad Carriera entering year two of two year term, therefore no vote
    - Treasurer John Tsiliogianis entering year two of two year term, therefore no vote
    - VP – John Cadbury self-nominated, Stuart Player nominated by Paul Castelli

- John – one year in role, 6 years with Lions, U12 slowly learning role, big role to fill
- Stuart – first season as a Lion U12, came over from Brantford this year, 4 years old when son started, history of playing sports, being involved, coaching and high level track coach, thought long and hard what could do for the Lions, do want to be a part of it moving forward, spent a lot of time listening to parents, management experience with people, spent a lot of time managing people, excited to be a part of it any way he can
- Questions: What exactly is expected of the role, VP responsible for all programming, back up President, football operations, football directors
- Steve – from your experience in last year what comes to mind on what you want to do?
  - Stuart tried not to compare where came from here, so many more positives with Lions, two older boys in varsity, any level of football, passionate about sport and about the players, for org has a lot for ring to the table, try to make things better
  - John all teams in place faster, walked into a lot of drama, frustrating, stuck through it, understand the concept of program has been there, played football, still be able to help
- Melissa –Will you be able to set aside the needs of your specific child in the name of the program?
  - John when playing will be a parent, playing will be father
  - Stuart – not doing this for son, but for everyone else, has experienced when someone has their own agenda and didn't want to be a part of that, dedicated to son but willing and ready to put organization ahead of son
- Coach Guy – this is Cambridge, give back to the little kids, community outreach, end goal is we want success and great young people, President/VP – what would be your way and culture?
  - John we are Tier 1, Varsity stays there, Varsity kids helping with Minors
  - Stuart – vision have whole organization of children having fun/enjoying wanting to be there, board/parents happy asking for feedback, team thing, look out to others and listen ,want everyone to be equal versus Tier 1
- Denise - Would recognition help/awards/banquet?
  - Both John and Stuart would want to do this
- Dermot - Knowing what experienced with issues with U12 what would you do to avoid or prevent this in the future?
  - John – need two separate directors to bring concerns forward, want to have things set up as soon as possible
  - Stuart – feel the same communication levels could have been improved, organization did a good job trying to sort it out but confusion, direction unknown

- Vote for VP - John Cadbury 13 yay Stuart 12 yay, Abstain 6 (31 votes cast) therefore John Cadbury is the successful candidate and the 2023 VP
- Secretary – Tina Castelli nominated by Tricia Schmidt, Tina accepts the nomination, no one else is interested in the role, Tina Castelli is acclaimed
- Registration – Jason Cooper self- nominated, no one else is interested in the role, acclaimed
- Equipment – Paul Pederson self-nominated, no one else is interested in the role, acclaimed
- Concessions/Merchandising - Tram Nguyen self-nominated, no one else is interested in the role, acclaimed
- Brand – Kellie Figueiredo nominated by Tina Castelli, no one else is interested in the role, acclaimed
- Fundraising – Melissa Blaine self-nominated, no one else is interested in the role, acclaimed
- Special Events- Denise Roque self-nominated, Steve Allen self-nominated
  - Denise: would like to withdraw from the race and will concede to Steve, therefore Steve is acclaimed
- Questions:
  - Question: Will we have a Program director? Yes, we will be looking for Program Directors in the new year, will be a first order of business for new board (non-voting roles and are appointed by the Board of Directors), we will do a call out and will be looking for three now and another in fall
  - Question: struggled for years financially \$100,000 that's our money to spend on making our program better, looking forward to seeing what that looks like next year
- Adjournment – Paul motions to adjourn, Tram seconds, all in favour, unanimous, meeting adjourned at 8:46 pm