

# Components of the Doctor's Report

1. **Make It Mandatory...the First Half Of Your Report Of Findings**
2. **Permission To Introduce A New Paradigm...the Big Idea**
3. **Healthcare Crisis...Shock – Frustration – Solution**
4. **Outside-in With Drugs**
5. **Health Defined**
6. **Innate Intelligence**
7. **Role Of Nervous System**
8. **Subluxation Defined**
9. **Quantifying Subluxation – Core Score**
10. **The Adjustment – Techniques**
11. **Research**
12. **Children**
13. **Correction Of Structure**
14. **Testimonials/Pre & Post**
15. **Wellness Care & Benefits**
16. **Show Your Most Extreme Care Program**
17. **Office Policy**
18. **Strong Emotional Close**
19. **Care to Share Handouts/Brochures / Health Passes**
20. **Check Guests**