

2019 Illinois Land Values Conference

8 a.m. - Noon, Thursday, March 21, 2019

DoubleTree by Hilton, Bloomington, IL

David Widmar

The Farm Economy in 2019 – How We Got Here & What Lies Ahead

The session will review the U.S. agricultural economy and key trends to monitor in 2019. He will focus on the impacts and trends that relate to farmland values and returns.

David Widmar is an agricultural economist specializing in agricultural trends and the farm economy. Through his research, he supports agribusinesses and farmers in their strategic and planning efforts. His work has been featured in several agricultural media publications, university publications, webinars, and conferences. David's current writings can be found at Agricultural Economic Insights, www.AgEconomists.com, where he contributes with co-founder Dr. Brent Gloy.

Brad Haight

Wind and Solar Lease Revenue Stream Analysis

A discussion regarding compensation elements and structures and revenue valuation analysis considering the property, lease, market, and project.

Brad Haight is the founder of LeaseGen, LLC which values wind and solar lease revenue streams for buyers and sellers of property where turbines or solar equipment are installed. LeaseGen also helps owners structure the economic provisions of their wind and solar leases, with a focus on long-term value creation.

Panel Discussion

Illinois Farmland Values and Lease Trends

A down-on-the-farm, localized look at what is driving farmland prices and rent rates from four ISPFMRA farm managers and appraisers representing different regions of the state along with one real estate professional specializing in timber and recreational properties

Todd Slock, Compeer Financial, Region 2

Luke Worrell, AFM, ALC, Worrell Land Services, Region 7

Bruce Huber, AFM, ARA, First Illinois Ag Group, Region 6

Dale Kellermann, AFM, First Illinois Ag Group, Region 8

Joe Gizdic, Whitetail Properties Real Estate, LLC, Region 3

Report Summary and Overview

A summary discussion of the overall 2019 Illinois Land Values and Lease Trends Report

David Klein, AFM, ALC

Vice President, Managing Broker, and Agricultural Asset Manager, First Mid Ag Services

Dr. Gary Schnitkey -- Farm Management Specialist in the Department of Agricultural and Consumer Economics, University of Illinois

Plus -- everyone attending receives a copy of the 2019 Illinois Land Values and Lease Trends Report

Registration is OPEN NOW!!

\$70 for ISPFMRA / RLI Members

\$85 for non-members

Advance registration is recommended but not required

Register online at

<http://www.asfmra.org/education-page/education-calendar>

then scroll down to the March ISPFMRA Events and proceed from there

Presented by the Illinois Society
of Professional Farm Managers
and Rural Appraisers

2019 Illinois Land Values Conference

Presented by the Illinois Society of Professional Farm Managers and Rural Appraisers

General Registration

(Includes 1 copy of 2019 Land Values and Lease Trends Report)

[] \$70 ASFMRA/RLI Members

[] \$85 Non-Members

Total \$ _____

Name _____ ASFMRA Member # _____

Company _____

City _____ State _____

E-mail address _____

(Required for registration confirmation)

Telephone _____

Credit Card # _____ Exp. Date _____

CE Credit Note: Attendance at the full program qualifies for 4 hours of ASFMRA CE and 4 hours of Appraisal CE for Illinois and Indiana for Thursday, March 21, 2019.

Submit registration form to: **ISPFMRA**

N78W14573 Appleton Ave., #287

Menomonee Falls, WI 53051

or Fax to: **262-253-6903**

OR

<http://www.asfmra.org/education-page/education-calendar>

then scroll down to the March ISPFMRA Events and proceed from there

IMPORTANT NOTICE: If you have any disabilities that require special accommodations, please identify those special needs: _____

Doubletree by Hilton

10 Brickyard Drive

Bloomington, IL

A block of sleeping rooms has been set aside at the Doubletree by Hilton. Rates for the Land Values Conference is \$120 per night. Reservations can be made by calling the hotel directly at **309-664-6446**. The room block is in the name of *Illinois Society of Farm Managers*.

Lodging Reservations must be made by February 26, 2019