

Property Taxes in Illinois and Farm Brokerage / Farm Management

Wednesday, March 20, 2019
DoubleTree by Hilton
Bloomington, IL

These courses are sponsored by the Illinois REALTORS® in conjunction with the Heartland Association of REALTORS®, the Illinois Chapter of the REALTORS® Institute and the Illinois Society of Professional Farm Managers and Rural Appraisers.

Property Taxes in Illinois -- 3-Hour Course, Elective, Course ID # FI 1103 (RLI Approval Code 2018-190)

Time: 9 a.m. - Noon (Registration 8:30 a.m. - 9 a.m.) Instructor: Norm Willoughby -- License # 563-001630

DESCRIPTION: This course is an introduction to the basic principles and concepts of the Illinois property tax system. Property taxes in Illinois are the major source of revenues for local units of government, schools, and local taxing bodies and districts. Over the past 30 years, property taxes have become a major expense for property owners and can be an obstacle to ownership. The property tax system in Illinois is confusing, cumbersome and intimidating to most citizens. The purpose of this course is to give real estate agents a better understanding of the system and provide a simple approach to the basics of property taxes. The agent should then be able to better explain and provide information to their clients, when assisting them in a real estate transaction.

Farm Brokerage/Farm Management -- 3-Hour Course, Elective, Course ID # FM 802 (RLI Approval Pending)

Time: 1 p.m. - 4 p.m. Instructor: Norm Willoughby -- License # 563-001630

DESCRIPTION: This course is an introduction to the basic principles and concepts involved in farm brokerage and farm property management. The course will cover the issues of farm brokerage in listing and selling farm properties, including an open discussion of productivity, lease termination, government programs, recreational opportunities, tax issues, market trends and more. In addition, this course will provide a current discussion of market trends, types of farm leases, protection of the land owner's assets and more. The purpose is to provide real estate licensees a better understanding of farm brokerage and farm management in an interactive format. Like other real estate niches, farm brokerage can be rewarding, but nuanced, and the licensee must have the expertise to best represent their clients.

Property Taxes / Farm Management-Brokerage

[] \$ 105 ASFMRA/RLI Members, [] \$115 for non-members
(includes breaks and luncheon)

Note: Registration for these activities is separate from and DOES NOT include registration for the Illinois Land Values Conference

Name _____ License # _____

Company _____

City _____ State _____ ZIP Code _____

e-mail address _____

(Required for registration confirmation)

Telephone _____

Credit Card # _____ Exp. Date _____

Submit registration form to:

ISPFMRA
N78W14573 Appleton Ave., #287
Menomonee Falls, WI 53051

Registration Deadline is March 1

or Fax to: **262-253-6903**

Telephone: **262-253-6902**

ispfmra@countryside-marketing.com

<http://www.asfmra.org/education/education-calendar>

then scroll down to the March ISPFMRA Events and proceed from there

If you have any disabilities that require special accommodations, please identify those special needs: _____

Lodging: A block of rooms is reserved for Tuesday, March 19/20 at the DoubleTree by Hilton.

Room rate is \$120 plus taxes under "Illinois Society of Farm Managers" block.

Call **309-664-6446** or **1-800-333-FREE** to make reservations.

Room block expires on **February 26**.



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