

**ATTACHMENT D: FIRE APPARATUS PRICING SCHEDULE****PRICING METHODOLOGY**

Pierce Manufacturing Inc. submission is based on a fixed percentage of 5.5% off List price.

The below is a listing of the base specifications within each category and the advertised price for each base configuration (after discount). Each proposal ID has the detailed specification along with a drawing included for reference. The Pierce product portfolio offers depth and breathe within each category.

Option pricing to modify and/or customize the base specifications follows the same pricing methodology with 5.5% off List price.

**1.0 AERIAL PRODUCTS**

Bid	ID #	Description	2020 Pricing
222	1.01	Enforcer, Alum, Single, 1500 Pump, 75' HAL Aluminum Ladder	\$ 883,042.00
235	1.02	Enforcer, Alum, Single, 1500 Pump, 107' ASL Steel Ladder	\$ 993,171.00
236	1.03	Arrow XT, Alum, Single, 1500 Pump, 107' ASL Steel Ladder	\$ 1,067,167.00
223	1.04	Enforcer, Alum, Tandem, 1500 Pump, 107' ASL Steel Ladder	\$ 1,069,611.00
224	1.05	Arrow XT, Alum, Tandem, 1500 Pump, 107' ASL Steel Ladder	\$ 1,123,929.00
225	1.06	Arrow XT, Alum, Tandem, 1500 Pump, 100' Platform Steel Ladder	\$ 1,305,232.00
226	1.07	Arrow XT, Alum, Tandem, 2000 GPM, 100' Steel Tower	\$ 1,359,457.00
227	1.08	Arrow XT, Alum, Tandem, NPNT, 100' Steel Tower	\$ 1,282,823.00
228	1.09	Enforcer, Alum, Tandem, 1500 Pump, 105' HDL Steel Ladder	\$ 1,065,581.00
242	1.10	Enforcer, Alum, Single, 2000 GPM, 110' Platform	\$ 1,081,768.00
260	1.11	Enforcer, Alum, Tandem, 2000 GPM, 110' Platform	\$ 1,188,287.00
243	1.12	Enforcer, Alum, Single, NPNT, Tiller	\$ 1,302,007.00
264	1.13	Enforcer, Alum, Single, 2000 GPM, Sky boom	\$ 946,057.00

**2.0 AIRCRAFT RESCUE & FIRE-FIGHTING VEHICLES**

Bid	ID #	Description	2020 Pricing
Please Contact Oshkosh Airport Products			

**3.0 PUMPER PRODUCTS**

Bid	ID #	Description	2020 Pricing
229	3.01	Enforcer, 750 Gallon, 1500 GPM CSU, Husky 3	\$ 553,364.00
230	3.02	Arrow XT, 750 Gallon, 1500 GPM CSU, Husky 3	\$ 634,151.00
234	3.03	Saber FR, 750 Gallon, 1500 GPM CSU, Husky 3	\$ 506,735.00
265	3.04	Freightliner, 1000 Gallon, 1250 GPM, Husky 3	\$ 292,622.00
231	3.05	Enforcer, 500 Gallon, 1500 GPM, Husky 3, PUC	\$ 601,331.00
232	3.06	Arrow XT, 500 Gallon, 1500 GPM, Husky 3, PUC	\$ 691,907.00
248	3.07	Freightliner, 1000 Gallon, 1250 GPM, FXP	\$ 255,194.00
247	3.08	Enforcer, 1500 GPM, Husky 3, Rescue Pumper	\$ 602,513.00
249	3.09	Ford, 250 Gallon, 1500 GPM, Mini Pumper	\$ 254,931.00
263	3.10	Enforcer, Alum, 2000 GPM, HDRP	\$ 736,641.00

**4.0 TANKER PRODUCTS**

Bid	ID #	Description	2020 Pricing
237	4.01	Freightliner, Tandem, 3000 Gallon, 1000 GPM, FXT	\$ 276,371.00
266	4.02	Enforcer, 2000 Gallon, 1500 GPM, PUC	\$ 271,560.00
250	4.03	Freightliner, Tandem, 3000 Gallon, 1000 GPM, Dry side	\$ 880,639.00
252	4.04	Arrow XT, Tandem, 2500 Gallon, 1250 GPM, Pumper/Tanker	\$ 764,931.00

**5.0 SPECIAL SERVICE APPARATUS**

Bid	ID #	Description	2020 Pricing
238	5.01	Enforcer, Single, Non-Walk-In, HDR	\$ 535,268.00
239	5.02	Arrow XT, Single, Non-Walk-In, HDR	\$ 611,038.00
256	5.03	Enforcer, Tandem, Combination, HDR	\$ 773,937.00
255	5.04	Enforcer, Single, Walk-In, HDR	\$ 755,003.00
254	5.05	Freightliner, Single Axle, ENCORE	\$ 291,410.00

**6.0 WATERCRAFT RESCUE & FIRE-FIGHTING VEHICLES**

Bid	ID #	Description	2020 Pricing
No Watercraft Rescue Vehicles submitted to RFP			

**7.0 WILDLAND FIRE APPARATUS (BRUSH FIRE)**

Bid	ID #	Description	2020 Pricing
258	7.01	Freightliner, 500 Gallon, 1000 GPM, Wildland	\$ 377,633.00

**8.0 OTHER**

Bid	ID #	Description	2020 Pricing
	8.01	Ford, Critical Response Unit, CRU-22	\$ 221,766.00
	8.02	Pierce Situational Awareness - Fotokite Modem Portable	\$ 43,475.00
	8.03	Pierce Situational Awareness - Fotokite - Compartment Mounted	\$ 48,450.00
*	8.04	Pierce Situational Awareness - Fotokite - Roof Mount	\$.....52,778.00
*	8.05	HAAS R2V: Responder-to-Vehicle	\$ 2,499.00
*	8.06	HAAS R2R: Responder-to-Responder - R2R (Add on to R2V)	\$ 3,399.00
*	8.07	HAAS R2V + R2R	\$ 3,999.00
*	8.08	HAAS R2V: Responder-to-Vehicle 10 Year	\$ 1,999.00
*	8.09	HAAS R2V + R2R 10 Year	\$ 2,799.00

**9.0 OPTION PRICING**

Bid	ID #	Description	2020 Pricing
All available options will follow the pricing methodology of 5.5% off list			

\* Equipment added 06.01.20 as new product



# PIERCE INNOVATIONS

## Collision Mitigation

**HAAS R2V: Responder-to-Vehicle** - HAAS Alert's collision mitigation technology sends both visual and audible alerts to a motorist's device if they are in the vicinity of an emergency vehicle that is in route or positioned at the scene with warning lights engaged. The alerts are timed in accordance with the speed of the car, providing plenty of time for the motorist to react and avoid the emergency situation. A 5-year subscription to the HAAS Safety Cloud is included with the purchase and is required for service to work.

**HAAS R2R: Responder-to-Responder** - R2R is an apparatus collision mitigation upgrade via a plug-in peripheral to the R2V System. Blinking red LED lights installed on the A-pillars of the cab alert the driver engineer and officer that another responding emergency vehicle, activated on HAAS Alert's Safety Cloud, is approaching. Both vehicles must be activated on Safety Cloud to receive alerts.

**HAAS R2V + R2R** - HAAS Alert's collision mitigation technology sends both visual and audible alerts to a motorist's device if they are in the vicinity of an emergency vehicle that is in route or positioned at the scene with warning lights engaged. The alerts are timed in accordance with the speed of the car, providing plenty of time for the motorist to react and avoid the emergency situation. R2R is an apparatus collision mitigation upgrade via a plug-in peripheral to the R2V System. Blinking red LED lights installed on the A-pillars of the cab alert the driver engineer and officer that another responding emergency vehicle, activated on HAAS Alert's Safety Cloud, is approaching. Both vehicles must be activated on Safety Cloud to receive alerts. A 5-year subscription to the HAAS Safety Cloud is included with the purchase and is required for service to work.

**HAAS R2V: Responder-to-Vehicle 10 Year** - HAAS Alert's collision mitigation technology sends both visual and audible alerts to a motorist's device if they are in the vicinity of an emergency vehicle that is in route or positioned at the scene with warning lights engaged. The alerts are timed in accordance with the speed of the car, providing plenty of time for the motorist to react and avoid the emergency situation. A 10-year subscription to the HAAS Safety Cloud is included with the purchase and is required for service to work.

**HAAS R2V + R2R 10 Year** - HAAS Alert's collision mitigation technology sends both visual and audible alerts to a motorist's device if they are in the vicinity of an emergency vehicle that is in route or positioned at the scene with warning lights engaged. The alerts are timed in accordance with the speed of the car, providing plenty of time for the motorist to react and avoid the emergency situation. R2R is an apparatus collision mitigation upgrade via a plug-in peripheral to the R2V System. Blinking red LED lights installed on the A-pillars of the cab alert the driver engineer and officer that another responding emergency vehicle, activated on HAAS Alert's Safety Cloud, is approaching. Both vehicles must be activated on Safety Cloud to receive alerts. A 10-year subscription to the HAAS Safety Cloud is included with the purchase and is required for service to work.



## Camera System Fotokite

**Pierce Situational Awareness System Pelican Case** - Live stream and document mission-critical aerial views of the scene with total operational freedom from up to 150 ft. in the air. The Pierce Situational Awareness System by Fotokite tethers to and integrates with the fire apparatus - so there's no need for a piloting license\* (\*Requires adherence to FAA facility maps; not to be flown above non-participating persons; operated within visual sight of operator; and operated in a manner that does not interfere with and gives way to any other aircraft.) or certificate of authorization and no battery life limitations to work around. With fully autonomous flight, this system does not take away valuable team resources to pilot during an operation and can be taught to any member of a team within a day of training. Control wirelessly inside/outside the truck via included tablet. A single button-push rapidly deploys the unit while a backup battery and controlled descent features protect the system from ground power interruptions. Leverage the video stream for thermal surveillance, live transmission to in-transit responders, scene documentation and critical training. This version of the system deploys out of a portable Pelican case which requires 110v power to operate.

**Pierce Situational Awareness System Slide Out Tray** - Live stream and document mission-critical aerial views of the scene with total operational freedom from up to 150 ft. in the air. The Pierce Situational Awareness System by Fotokite tethers to and integrates with the fire apparatus - so there's no need for a piloting license\* (\*Requires adherence to FAA facility maps; not to be flown above non-participating persons; operated within visual sight of operator; and operated in a manner that does not interfere with and gives way to any other aircraft.) or certificate of authorization and no battery life limitations to work around. With fully autonomous flight, this system does not take away valuable team resources to pilot during an operation and can be taught to any member of a team within a day of training. Control wirelessly inside/outside the truck via included tablet. A single button-push rapidly deploys the unit while a backup battery and controlled descent features protect the system from ground power interruptions. Leverage the video stream for thermal surveillance, live transmission to in-transit responders, scene documentation and critical training. This version would be installed on a slide-out tray of an apparatus and requires tie-in to the truck's power to operate.

**Pierce Situational Awareness System Roof Mount** - Live stream and document mission-critical aerial views of the scene with total operational freedom from up to 150 ft. in the air. The Pierce Situational Awareness System by Fotokite tethers to and integrates with the fire apparatus - so there's no need for a piloting license\* (\*Requires adherence to FAA facility maps; not to be flown above non-participating persons; operated within visual sight of operator; and operated in a manner that does not interfere with and gives way to any other aircraft.) or certificate of authorization and no battery life limitations to work around. With fully autonomous flight, this system does not take away valuable team resources to pilot during an operation and can be taught to any member of a team within a day of training. Control wirelessly inside/outside the truck via included tablet. A single button-push rapidly deploys the unit while a backup battery and controlled descent features protect the system from ground power interruptions. Leverage the video stream for thermal surveillance, live transmission to in-transit responders, scene documentation and critical training. This version of the system is installed on the top of an apparatus and deploys through an autonomously opening and closing enclosure. This unit will require 12v power from the truck to operate.