PUBLIC PROCUREMENT AUTHORITY
Law Enforcement Equipment Solicitation Synopsis
Solicitation No. 1510

**Intent**

The Public Procurement Authority (PPA) served as Lead Agency to solicit proposals for Law Enforcement Equipment. PPA works in cooperation with National Purchasing Partners “NPP” and its Government Division dba NPPGov, dba FireRescue GPO, dba Law Enforcement GPO and dba Public Safety GPO (collectively hereinafter “NPPGov”), to service the PPA and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of PPA and NPPGov throughout the nation to “piggy-back” off the resulting Master Price Agreement.

**Determination for issuing RFP vs. Sealed Bid**

PPA has determined that it is advantageous for PPA to procure Law Enforcement Equipment using the competitive RFP process rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, prohibits revision of the offers, and uses price as the predominate deciding factor. Such limitations prevent PPA from awarding the most advantageous contract(s) for PPA and its members.

**Procedure**

PPA issued an RFP (1510) on January 14, 2015.

The RFP was published in the Daily Journal of Commerce on January 14, 2015.

The RFP was published in USA Today on January 19, 2015.

The RFP closed on March 4, 2015.

The RFP was awarded on May 26, 2015.

The RFP was posted to the following web sites: www.nppgov.com, www.procurementauthority.org, and www.findrfp.com

The text of the published notice of solicitation is as follows:

Public Procurement Authority (PPA)
NOTICE OF
SOLICITATION
PPA intends to enter into a master price agreement for the procurement of the following products and services to PPA members and available to all members of the national cooperative purchasing program NPPGov (www.nppgov.com):

- Public Safety Cameras and Related Equipment #1505
- Law Enforcement Equipment #1510
- Unmanned Vehicles and Related Equipment #1515
- Data and Communications Solutions, Applications, Related Equipment and Accessories #1520

Responses due 5:00 pm PST March 4, 2015.
For information or a copy of the Request for Proposal contact PPA, Heidi Arnold at 855-524-4572, questions@procurementauthority.org or download at www.procurementauthority.org.

PPA received proposals from the following vendors:

1. TASER
2. L.N. Curtis & sons dba Curtis Blue Line
3. Municipal Emergency Services dba Lawmen Supply
4. Crest Uniform Co./Aramark
5. Proforce
6. Safety Vision

A copy of the log for proposals received is attached hereto.

Proposals were evaluated by PPA based on the criteria contained in the RFP and the following successful proposers were selected:

- L.N. Curtis & sons dba Curtis Blue Line
- Municipal Emergency Services dba Lawmen Supply
- Proforce
- Safety Vision
- TASER

**Evaluation**

The evaluation was based on the following criteria as described in the RFP (weighted):
<table>
<thead>
<tr>
<th>Component Evaluated</th>
<th>Weight</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pricing: Product price analysis and discounts proposed including favorable pricing for cooperative purchasing</td>
<td>25</td>
</tr>
<tr>
<td>Product Line (by category): Breadth, variety, quality of product line and warranties available.</td>
<td>10</td>
</tr>
<tr>
<td>Availability: Product line offered in indicated coverage area, considering geographic distribution limitations, any sub-proposers and coordination of manufacturer and distribution in response.</td>
<td>10</td>
</tr>
<tr>
<td>Conformance: Completeness of proposal and the degree to which the Proposer responds to the terms and all requirements of the RFP requirements and specifications.</td>
<td>5</td>
</tr>
<tr>
<td>Marketing: The Proposer’s marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region.</td>
<td>15</td>
</tr>
<tr>
<td>Customer Service: Support dedicated to Lead Contracting and Participating Agencies. Ability to conduct e-commerce and meet promised delivery timelines. Additional services offered.</td>
<td>15</td>
</tr>
<tr>
<td>Coverage: Ability to provide products and services for indicated coverage region including distribution, retail &amp; service facilities and staff availability. *Note Exhibit 1 from PPW</td>
<td>10</td>
</tr>
<tr>
<td>Proven Experience &amp; References: Proposer’s success in providing products and services in a timely manner including Past Performance Information (PPI) review.</td>
<td>10</td>
</tr>
</tbody>
</table>

**TOTAL** 100
**Pricing Structure**

*L.N. Curtis & sons dba Curtis Blue Line*: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

*Municipal Emergency Services dba Lawmen Supply*: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

*Proforce*: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

*Safety Vision*: Proposer provided a discount off list price. See Price List Attachment in the resulting Master Price Agreement.

*TASER*: Proposer provided a fixed pricing structure. See Price List Attachment in the resulting Master Price Agreement.

**Additional Information**

National Purchasing Partners
1100 Olive Way
Suite #1020
Seattle, WA 98101

Bruce Busch, Senior VP and Legal Counsel
bruce.busch@mynpp.com
(206) 494-4556
www.nppgov.com
RFP PROPOSAL RECEIPT LOG

Solicitation # 1510 Law Enforcement Equipment
Due Date: March 4, 2015
Time: 5:00 pm

Public Procurement Authority (PPA) has received the following responses to the solicitation listed above.

✓ Name Taser
   Shipping Carrier FedEx
   Date & Time 3/2/15
   Notes 10:00 am

✓ Name LN Curtis
   Shipping Carrier FedEx
   Date & Time 3/3/15
   Notes 10:35 am

✓ Name Mes
   Shipping Carrier FedEx
   Date & Time 3/3/15
   Notes 10:35 am

✓ Name Crest Uniform Co.
   Shipping Carrier FedEx
   Date & Time 3/4/15
   Notes 11:10 am

✓ Name Preforce Law Enforcement
   Shipping Carrier FedEx
   Date & Time 3/4/15
   Notes 11:10 am

✓ Name Safety Vision
   Shipping Carrier FedEx
   Date & Time 3/4/15
   Notes 8:40 am

I hereby certify that the above proposals were received prior to the due date and time listed:

Signed Heidi Arnold
Printed Heidi Arnold
Date 3/4/15

Witnessed by ____________________
Printed ____________________
Date ____________________

Note: PPA Staff will initial each entry and note the last response received, lining out the remaining spaces.
# AFFIDAVIT OF MAILING

STATE OF Oregon  
COUNTY OF Washington  

I, Heidi Arnold, being first duly sworn on oath, depose and state that I am a Contract Manager for Public Procurement Authority, a government entity performing public procurement functions. On this 13th day of January, 2015, I caused to be deposited in the United States mail at Wilsonville, Washington County, Oregon, with first class postage prepaid, one each copy of the attached NOTICE OF SOLICITATION #1510 for the MASTER AGREEMENT FOR LAW ENFORCEMENT EQUIPMENT to the following addresses:

<table>
<thead>
<tr>
<th>Company</th>
<th>Contact Information</th>
<th>Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amtec Less-Lethal Systems</td>
<td>Dawn T Irons, Director, Distribution Development</td>
<td>4700 Providence Road, Perry, FL 32347</td>
</tr>
<tr>
<td>Iforce Patrol Bicycles</td>
<td>L.N. Curtis &amp; Sons, Director, Special Programs</td>
<td>912 Pittsburgh Road, Butler, PA 16002</td>
</tr>
<tr>
<td>Police Bike Store</td>
<td>Michael Espejo, President</td>
<td>179 RT 46W STE 9-278, Rockaway, NJ 07866</td>
</tr>
<tr>
<td>Chiefsupply.com</td>
<td>Jeff Tousa, President &amp; CEO</td>
<td>8604 Cliff Cnrm Drive 105, Charlotte, NC 28269</td>
</tr>
<tr>
<td>PoliceOne.com</td>
<td>James E. Jones, President</td>
<td>200 Green St., 2nd Floor, San Francisco, CA 94111</td>
</tr>
<tr>
<td>CopQuest, Incorporated</td>
<td>Shridhar Shah, Marketing Manager</td>
<td>75 Glen Road, Suite 207, Sandy Hook, CT 06482</td>
</tr>
<tr>
<td>Quantico Tactical</td>
<td>T.J. Gilroy, VP of Government Sales</td>
<td>8750 Aberdeen Rd., Aberdeen, NC 28315</td>
</tr>
<tr>
<td>CopsPlus.com</td>
<td>Eric Johnson, Executive Vice President</td>
<td>4352 N.E. 40th Terrace, Gainesville, FL 32609</td>
</tr>
<tr>
<td>The Safariland Group</td>
<td>Jerry Peludat, Director, Domestic Sales</td>
<td>13386 International Parkway, Jacksonville, FL 32218</td>
</tr>
<tr>
<td>Phalanx Defense Systems</td>
<td>Steven M Abboud, International Sales</td>
<td>808 N. Hoagland Blvd, Kissimmee, FL 34741</td>
</tr>
<tr>
<td>TASER</td>
<td>Mandy Duffy, Sales Operations Manager</td>
<td>17800 North 85th Street, Scottsdale, AZ 85255</td>
</tr>
<tr>
<td>Galls</td>
<td>James M. Armellino, Chief Operating Officer</td>
<td>16433 Valley View Ave, Cerritos, CA 90703</td>
</tr>
<tr>
<td>U.S. Armor</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
SUBSCRIBED AND SWORN TO before me this 12th day of January 2015 by Heidi Arnold.

Heidi Arnold

ASHLEY MALSON
NOTARY PUBLIC in the State of Oregon
Residing at Wilsonville, Oregon
My commission expires: 1/1/18
STATE OF OREGON, COUNTY OF MULTNOMAH—ss.
I, Betty Oden, being first duly sworn, depose and say that I am a Project Center Manager of the Daily Journal of Commerce, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.010 and 193.020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the Goods and Services notice described as

Multiple Goods and Services
Public Procurement Authority; Bid Location Wilsonville, OR, Clackamas County; Due 03/04/2015 at 05:00 PM

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper for 1 time(s) in the following issues:

1/14/2015

State of Oregon
County of Multnomah

SIGNED OR ATTESTED BEFORE ME
ON THE 3rd DAY OF February, 2015

Betty Oden

Betty Oden
Notary Public-State of Oregon

PUBLIC PROCUREMENT AUTHORITY (PPA)

MULTIPLE GOODS AND SERVICES

Bids due 5:00 PM, March 4, 2015

NOTICE OF SOLICITATION

PPA intends to enter into a master price agreement for the procurement of the following products and services to PPA members and available to all members of the national cooperative purchasing program National Purchasing Partners, LLC (NPPGov), Public Safety Cameras and Related Equipment #1505 Law Enforcement Equipment #1510 Unmanned Vehicles and Related Equipment #1515 Data and Communications Solutions, Applications, Related Equipment and Accessories #1520

Responses due 5:00 PM March 4, 2015

FOR INFORMATION OR A COPY OF THE REQUEST FOR PROPOSAL CONTACT PPA, Heidi Arnold at 855-554-4572, questions@procurementauthority.org or download at www.procurementauthority.org

Published Jan. 14, 2015

Order No.: 10668098
Client Reference No:
To Whom It May Concern:

I am a duly authorized representative of Russell Johns Associates LLC, company handling the advertising matters for USA TODAY, a daily newspaper distributed within the US.

The ad for Public Procurement Authority was published in said newspaper within the National Marketplace Today section of the January 19, 2015 edition of USA TODAY.

Mary-Lynn Scott
Executive Assistant

CAMIKA C. WINTER
Notary Public, State of Florida
My Comm. Expires Apr 07, 2016
No. FF 110232

State of Florida
County of Pinellas

On this 19th day of June, I attest that the attached document is a true, exact, complete, and unaltered tearsheet.

Camika C. Winter
Notary