PUBLIC PROCUREMENT AUTHORITY
GOVERNMENT AUCTION SERVICES
Solicitation Synopsis
Solicitation No. 1730

**Intent**

The Public Procurement Authority (PPA) served as Lead Agency to solicit proposals for Government Auction Services. PPA works in cooperation with National Purchasing Partners “NPP” and its Government Division dba NPPGov, dba FireRescue GPO and dba Law Enforcement GPO (collectively hereinafter “NPPGov”), to service the PPA and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of PPA and NPPGov throughout the nation to “piggy-back” off the resulting Master Price Agreement.

**Determination for issuing RFP vs. Sealed Bid**

PPA has determined that it is advantageous for PPA to procure Government Auction Services using the competitive RFP process rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, prohibits revision of the offers, and uses price as the predominate deciding factor. Such limitations prevent PPA from awarding the most advantageous contract(s) for PPA and its members.

**Procedure**

PPA issued an RFP (1730) on December 20, 2017.

The RFP was published in the Daily Journal of Commerce on December 20, 2017.

The RFP was published in USA Today on December 27, 2017.

The RFP closed on February 5, 2018.

The RFP was awarded on April 13, 2018.

The RFP was posted to the following web sites: www.nppgov.com, www.ppa-or.gov, and www.findrfp.com

The text of the published notice of solicitation is as follows:
Public Procurement Authority (PPA)
NOTICE OF SOLICITATION

PPA intends to enter into a master price agreement for the procurement of the following products and services to PPA members and available to all members of the national cooperative purchasing program NPPGov (www.nppgov.com):

- Utility Vehicles #1705
- Public Safety Radio Communications Equipment #1710
- Consulting Services for Public Organizations #1715
- Park and Playground Equipment, Surfaces and Amenities #1720
- Public Safety Response Simulation Training Equipment #1725
- Government Auctions Services #1730

Responses due 5:00 pm PST February 5, 2018.
For information or a copy of the Request for Proposal contact PPA, Teila Leighton at 855-524-4572, questions@ppa-or.gov or download at www.ppa-or.gov

PPA received proposals from the following vendors:

1. Bidcorp.com, Inc.
2. GovDeals, Inc.
3. Ritchie Bros Auctioneers Inc. - GovPlanet
4. J.J. Kane Auctioneers
5. PropertyRoom.com, Inc.

A copy of the log for proposals received is attached hereto.

Proposals were evaluated by PPA based on the criteria contained in the RFP and the following successful Proposers were selected:

**National:**

- GovDeals, Inc.
- J.J. Kane Auctioneers
- PropertyRoom.com, Inc.

**Evaluation**

The evaluation was based on the following criteria as described in the RFP (weighted):
<table>
<thead>
<tr>
<th>Component Evaluated</th>
<th>Weight</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Pricing:</strong> Product price analysis and discounts proposed including favorable</td>
<td>25</td>
</tr>
<tr>
<td>pricing for cooperative purchasing</td>
<td></td>
</tr>
<tr>
<td><strong>Product Line (by category):</strong> Breadth, variety, quality of product line and</td>
<td>15</td>
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<tr>
<td>warranties available.</td>
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<tr>
<td><strong>Marketing:</strong> The Proposer’s marketing plan to promote the resulting</td>
<td>15</td>
</tr>
<tr>
<td>contractual agreement and ability to incorporate use of agreement in their sales</td>
<td></td>
</tr>
<tr>
<td>system throughout indicated coverage region.</td>
<td></td>
</tr>
<tr>
<td><strong>Customer Service:</strong> Support dedicated to Lead Contracting and Participating</td>
<td>15</td>
</tr>
<tr>
<td>Agencies. Ability to conduct e-commerce and meet promised delivery timelines.</td>
<td></td>
</tr>
<tr>
<td>Additional services offered.</td>
<td></td>
</tr>
<tr>
<td><strong>Coverage:</strong> Ability to provide products and services for indicated coverage</td>
<td>15</td>
</tr>
<tr>
<td>region including distribution, retail &amp; service facilities, coordination of</td>
<td></td>
</tr>
<tr>
<td>manufacturer and distribution, and staff availability.</td>
<td></td>
</tr>
<tr>
<td>*Note Exhibit 1 from PPW</td>
<td></td>
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<tr>
<td><strong>Proven Experience &amp; References:</strong> Proposer’s success in providing products and</td>
<td>10</td>
</tr>
<tr>
<td>services in a timely manner including Past Performance Information (PPI) review.</td>
<td></td>
</tr>
<tr>
<td><strong>Conformance:</strong> Completeness of proposal and the degree to which the Proposer</td>
<td>5</td>
</tr>
<tr>
<td>responds to the terms and all requirements of the RFP requirements and specifications.</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>100</td>
</tr>
</tbody>
</table>

**Pricing Structure**

*GovDeals:* Proposer provided discounted flat rate fee. See Attachment A in the resulting Master Price Agreement.
*J.J. Kane Auctioneers:* Proposer provided range rate pricing. See Attachment A in the resulting Master Price Agreement.

*PropertyRoom.com:* Proposer provided a combination of percentage pricing and fixed pricing. See Attachment A in the resulting Master Price Agreement.

**Additional Information**

NPPGov
1100 Olive Way
Suite #1020
Seattle, WA 98101

Bruce Busch, Senior VP and Legal Counsel
bruce.busch@nppgov.com.com
(206) 494-4556
www.nppgov.com
AFFIDAVIT OF MAILING

STATE OF Oregon

COUNTY OF Washington

I, Teila Mullins, being first duly sworn on oath, depose and state that I am a Contract Manager for Public Procurement Authority, a government entity performing public procurement functions. On this 20th day of December, 2017, I caused to be deposited in the United States mail at Wilsonville, Washington County, Oregon, with first class postage prepaid, one each copy of the attached NOTICE OF SOLICITATION #1730 for the MASTER AGREEMENT FOR GOVERNMENT AUCTION SERVICES to the following addresses:

<table>
<thead>
<tr>
<th>Ken Porter Auctions</th>
<th>PropertyRoom.com</th>
<th>Mobile Start Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gene Govoreau</td>
<td>Claude Arnold</td>
<td>Glenn Barron</td>
</tr>
<tr>
<td>21140 S. Avalon Blvd</td>
<td>8831 Seapray Drive</td>
<td>8440 Woodfield Crossing Blvd</td>
</tr>
<tr>
<td>Carson, CA 90745</td>
<td>Huntington Beach, CA 92646</td>
<td>Suite 500</td>
</tr>
<tr>
<td>J.J. Kane Auctioneers</td>
<td>GovDeals</td>
<td>Indianapolis, IN 46240</td>
</tr>
<tr>
<td>Tony Chang</td>
<td>Steve Kranzusch/ Christy Logan</td>
<td>GovPlanet</td>
</tr>
<tr>
<td>P.O. Box 4170</td>
<td>6931 Arlington Road</td>
<td>3825 Hopyard Road</td>
</tr>
<tr>
<td>Seal Beach, CA 90740</td>
<td>Ste. 200</td>
<td>Suite 250</td>
</tr>
<tr>
<td>Municibid</td>
<td>GovPlanet</td>
<td>Pleasant, CA 94588</td>
</tr>
<tr>
<td>1608 Walnut Street</td>
<td>3825 Hopyard Road</td>
<td></td>
</tr>
<tr>
<td>Floor 12</td>
<td>Ste. 200</td>
<td></td>
</tr>
<tr>
<td>Philadelphia, PA 19103</td>
<td>Bethesda, MD 20814</td>
<td></td>
</tr>
<tr>
<td>Public Surplus</td>
<td>Richie Brothers Auctioneers</td>
<td>Iron Planet, Inc.</td>
</tr>
<tr>
<td>PO Box 530861</td>
<td>Logan Mellott</td>
<td>Will Brawley/ Kevin O’Donnell</td>
</tr>
<tr>
<td>Henderson, NV 89053</td>
<td>P.O. Box 6429</td>
<td>3825 Hopyard Road</td>
</tr>
<tr>
<td></td>
<td>Lincoln, NE 68506</td>
<td>Suite 250</td>
</tr>
<tr>
<td></td>
<td>Government Liquidation</td>
<td>Pleasant, CA 94588</td>
</tr>
<tr>
<td></td>
<td>15051 N. Kierland Blvd.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Scottsdale, AZ 85254</td>
<td></td>
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<tr>
<td></td>
<td>US GovBid</td>
<td></td>
</tr>
<tr>
<td></td>
<td>P.O. Box 1216</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Eatontown, NJ 07724</td>
<td></td>
</tr>
</tbody>
</table>

Signed:

Teila Mullins

SUBSCRIBED AND SWORN TO before me this 20th day of December, 2017 by Teila Mullins.

NOTARY PUBLIC in the State of Oregon
Residing at Tualatin, OR
My commission expires: 03-23-19
STATE OF OREGON, COUNTY OF MULTNOMAH—ss.

I, Nick Bjork, being first duly sworn, depose and say that I am a Publisher of the Daily Journal of Commerce, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.010 and 193.020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the Goods and Services notice described as

Case Number: NOT PROVIDED
Products and Services
Public Procurement Authority (PPA); Bid Location Wilsonville, OR, Clackamas County; Due 01/29/2018 at 05:00 PM

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper for 1 time(s) in the following issues:

12/20/2017

State of Oregon
County of Multnomah

SIGNED OR ATTESTED BEFORE ME
ON THE 20th DAY OF December, 2017

[Signature]

Nick Bjork

Notary Public-State of Oregon

PUBLIC PROCUREMENT AUTHORITY (PPA)
PRODUCTS AND SERVICES
Responses due 5:00 pm, February 5, 2018
NOTICE OF SOLICITATION
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• Public Safety Response Simulation Training Equipment #1735
• Government Auctions Services #1730

Responses due 5:00 pm PST February 5, 2018.
For information or a copy of the Request for Proposal contact PPA, Teila Leighton at 855-624-4572, questions@ppa-or.gov or download at www.ppa-or.gov
Published Dec. 20, 2017.

[Signature]

Teila Leighton
Public Procurement Authority
25030 SW Parkway Ave Ste 330
Wilsonville, OR 97070-9609

Order No.: 11458622
Client Reference No:
To Whom It May Concern:

I am a duly authorized representative of MCA Russell Johns Associates LLC, company handling the advertising matters for USA Today, a daily newspaper distributed within the United States.

A public notice was placed by Public Procurement Authority and was published in said newspaper within the Marketplace section of the USA Today daily weekday edition on the following date:

December 27, 2017

__________________________
Kim Ridgeway

Professionals Department Manager

State of Florida
County of Pinellas

On this 27th day of December, I attest that the attached document is a true, exact, complete, and unaltered tearsheet.

__________________________
Notary

CAMIKA C. WINTER
Notary Public, State of Florida
My Comm. Expires Apr 07, 2016
No. FF 110232

Russell Johns Associates 17110 Gunn Hwy, Odessa Florida 33556
buried in the parts of Rupert Murdoch’s Fox media mogul just sold to Disney Corp. for $52 billion.


It’s a complex life, and the book is practically a primer on New York theater

practically a primer on New York theater
died in 1952.

bankruptcy, prison (he served nearly six months for bribing a bankruptcy judge and for perjury) and, later, obscurity. He died in 1952.

It’s a complex life, and the book is practically a primer on New York theater
RFP PROPOSAL RECEIPT LOG

Solicitation # 1730
Due Date 2/5/18
Time 5:00 PM PST

Public Procurement Authority (PPA) has received the following responses to the solicitation listed above.

Name: Gov Deals
Shipping Carrier: FedEx
Date & Time: 2/1/18 @ 10:21 AM
Notes: Teila

Name: Propertyroom.com
Shipping Carrier: FedEx
Date & Time: 2/1/18 @ 10:21 AM
Notes: Teila

Name: BioCorp
Shipping Carrier: USPS
Date & Time: 2/1/18 @ 8:21 AM
Notes: Retrieved from mailbox by Lauren

Name: J.J. Kane Auction
Shipping Carrier: FedEx
Date & Time: 2/5/18 @ 10:04 AM
Notes: Teila

Name: GovPlanet
Shipping Carrier: FedEx
Date & Time: 2/5/18 @ 10:00 AM
Notes: Teila

Name: /n
Shipping Carrier: /n
Date & Time: /
Notes: /

I hereby certify that the above proposals were received prior to the due date and time listed:

Signed: Teila Leigh
Printed: Teila Leighson
Date: 2/5/18

Witnessed by: Anne Kazo
Printed: Anne Kazo
Date: 2/5/18

Note: PPA Staff will initial each entry and note the last response received, lining out the remaining spaces.