

Case study



Israel Ministry of Defense (MOD)



Background

The Israeli Ministry of Defense is responsible for defending the State of Israel from internal and external threats. The MOD has more than 20,000 external authorized suppliers and contractors. It oversees most of the Israeli security forces, including the Israel Defense Forces (IDF), IMI- the Israel Military Industries, IAI- Israel Aircraft Industries and more.

The Challenge

Provide a solution for the external contractors of the MOD to engage their daily contractual communication with the MOD, starting with issuing the tenders with an e-signature solution.

Transform the old manual tender system to an online one and train all contractors to work with the new system as mandatory for doing business with the MOD.

The Solution

ComSignTrust provided the MOD with a complete solution including:

- Software for verifying the signature details during the signing process (contractor details vs. their suppliers' internal system).
- More than 20,000 qualified e-signature certificates for the MOD contractors and suppliers so they can work with e-government systems in their day-to-day transactions (RFI/ RFP).

The new system enables the contractors to receive emails about new tenders, view its content, receive alert notifications, make online payments, add attachments, sign digitally and get confirmation on document receipt and RFP responses. The overall responses are saved in an electronic safe (e-Safe) and the tender committee has a secure access to it, in order to evaluate the different proposals and determine the winner.

Results

- Using ComSign certificate, enables vendors to become approved suppliers of the MOD
- Both MOD and its contractors discontinued printing and delivery of very large quantities of documents
- Reduction of time and costs related to tender processes
- Streamline of work at tenders' committees
- Verification of document and signature integrity
- Increase in contractors' access to RFI's and tenders
- Green environment policy implementation

