

L.E.A.D. Fall 2019 Incentive

This competition starts **October 1, 2019**, and ends midnight (HST) **December 31, 2019**.

Prizes

4 Days and 3 Nights in beautiful Cabo San Lucas, Mexico at a family-friendly resort!

Tier 1: Hotel (7,500+ pts.)

Tier 2: Flight and Hotel (10,000+ pts.)

Tier 3: Upgrade your room to a suite (15,000+ pts)

Tier 4: Flight, Hotel, and Exclusive Excursion (Top 10 winners)

Ways to get Points:

- 1. Complete your Blue Number Meeting:** 500pts
- 2. Become a licensed Tranont Life agent:** 200 pts
- 3. Refer or write* a life policy and it closes:** 0.31 pts/
(*Your name must be on the split form) policy point
- 4. Refer or write an annuity and it closes:** 0.25 pts/
(*Your name must be on the split form) policy point*
- 5. Personally preregister for the April Salt Lake City Convention:***
(*One time points are given for preregistration)
 - Preregister at Phoenix Convention: 750 pts
 - Preregister after Phoenix Convention: 500 pts
 - Register during your new Associate sign-up: 750 pts
- 6. A direct sponsor preregisters for Convention:** 200 pts
- 7. All open line* registrations for Convention:** 20 pts/ea.
(*No open line preregistration for any position above Diamond)
- 8. Achieve Customer Point (CP) volume tiers each month:**
 - 200-999 CP: 250 pts
 - 1000-1499 CP: 750 pts
 - 1500-2499 CP: 1500 pts
 - 2500+ CP: 2000 pts
- 9. Change the date of your autoship subscription:***
(*One time points are given for autoship, max 500 points awarded)
 - 1st - 7th: 500 pts
 - 8th - 15th: 250 pts
- 10. Personally sponsor a new Associate**
 - With 100 PV in their first month: 350 pts
 - With less than 100 PV in their first month: 100 pts
- 11. Rank Advance:** 1,500 pts*
(*Counted on work completed October - December. Rank advancement is calculated on the 1st day of the following work month)



*You could
be here!*

Task	Point Value	October	November	December
Complete your Blue Number Meeting	500 pts	200	200	200
Become a licensed Tranont Life agent	200 pts			
Refer or write a life policy and it closes ¹	0.31 pts / policy point			
Refer or write an annuity and it closes ¹	0.25 pts / policy point			
Personally preregister for the April Salt Lake City Convention: ²				
Preregister at Phoenix Convention	750 pts			
Preregister after Phoenix Convention	500 pts			
Register during your new Associate sign-up	750 pts			
A direct sponsor preregisters for the Convention	200 pts			
All open line ³ registrations for the Convention	20 pts/ ea.			
Achieve Customer Point (CP) volume tiers each month:				
200-999 CP	250 pts			
1000-1499 CP	750 pts			
1500-2499 CP	1500 pts			
2500+ CP	2000 pts			
Change the date of your autoship subscription:⁴				
1st - 7th	500 pts			
8th - 15th	250 pts			
Personally sponsor a new Associate:				
With 100 PV in their first month	350 pts			
With less than 100 PV in their first month	100 pts			
Rank Advance⁵	1,500 pts			
Total Points				

1. Your name must be on the split form

2. One time points are given for preregistration

3. No open line preregistration for any position above Diamond

4. One time points are given for autoship

5. Counted on work completed October - December. Rank advancement is calculated on the 1st day of the following work month

Additional Rules:

- Only one position can win per household. Each Associate position counts as one person. Points between positions cannot be combined or transferred. If competing between Tranont Life and Tranont, the position with the most points only will count toward the incentive and all other exclusions apply.
- A winning position will be offered their reward for one person and one guest. Any responsibility or cost associated with additional guests, such as children, (which includes, but is not limited to, the cost of travel, lodging, food, and transportation) lay solely with the winner of the incentive.
- Winners must be active Associates, in good standing (as defined by the Associate policy manual) throughout the duration of the competition and travel period to qualify. Trip attendees who are later deemed as not having been in good standing may be found responsible for costs and damages to Tranont.
- Points earned are no guarantee of winning a reward. Tranont reserves the sole right to select winners based on its discretion.