

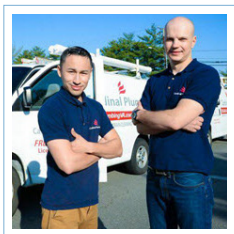


RICHMOND, VIRGINIA

# Cardinal Plumbing

“Samsara is the hub that we use to keep track of everything to do with our fleet. The system conveniently pulls in vehicle information we used to input by hand. We use the GPS 10+ times a day, checking on our technicians and knowing what’s going on.”

—Britt Peacock, Fleet Manager



Cardinal Plumbing launched in 2013 to serve the plumbing needs of the Northern Virginia community. To support their technicians, Cardinal Plumbing invested in Samsara vehicle gateways and dash cams

to gain visibility into their fleet operations, streamline maintenance, and protect brand reputation while on the road. Since then, the company has grown quickly, expanding its fleet from 10 to 14 vehicles, and adding heating and cooling services to its offerings.

## • ALL-IN-ONE PLATFORM

14 vehicle gateways and dash cams provide immediate insights into vehicle location, driver behavior, and maintenance needs.

## • LIVE TRACKING + DYNAMIC ROUTING & DISPATCH

Live GPS tracking makes it easy to dynamically dispatch technicians for emergency requests while routing tools increase operational efficiency.

## • DUAL-FACING DASH CAMS

The company promotes safe driving with dash cams, with the benefit of shielding both drivers and the company from liability in the case of an accident.



CM22 Dash Cam

For more information, visit us at [samsara.com](https://samsara.com)