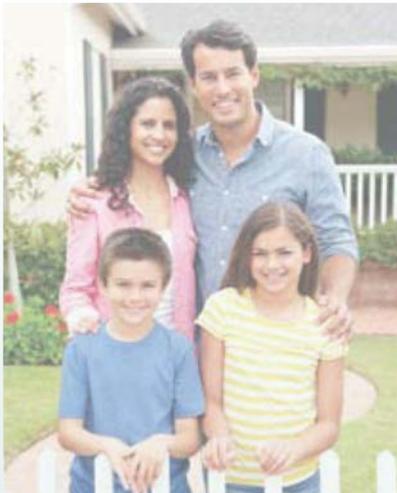




**Cy-Fair**  
Federal Credit Union



**Our Community  
Is Our Focus!**



**Strengthening Our Foundation Today,  
For A Brighter Future Tomorrow!**

**56 YEARS**

Providing Premier Service & Personalized Financial Solutions To Our Members Since 1956!

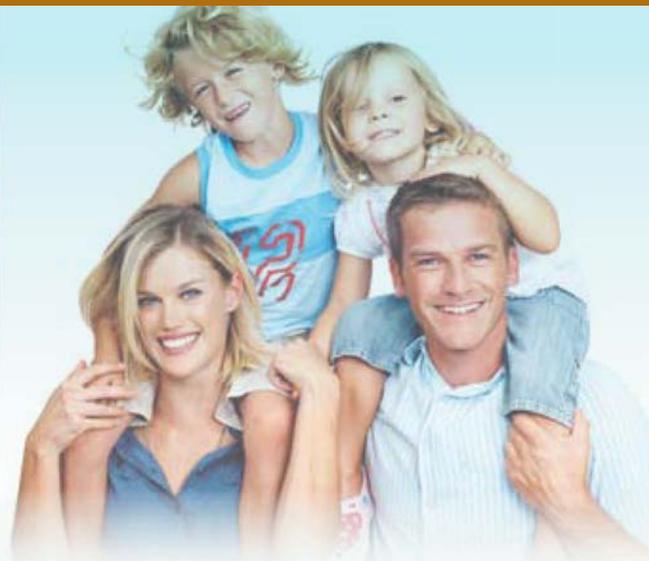
# Strengthening Our Foundation Today, For A Brighter Future Tomorrow!

A key building block in the success and stability of Cy-Fair Federal Credit Union has been our commitment to our community. In this ever-changing world of competitive financial services, being a trusted partner for our members and community, in good times and challenging times, has created a solid foundation for our continued growth and success.

In 2012, the credit union added products, services and paycheck-stretching value that proved invaluable for our members in this challenging economy. As we have for over five decades, we remain focused on delivering the best possible financial services experience and financial education to improve the quality of life in our community. And we can't wait to share several new innovations with you that will continue to add value for decades to come.

Our 2012 accomplishments reflect our commitment to "strengthening our members' financial lives and making our community stronger." Cy-Fair FCU is strategically well-positioned for great things to come in the years ahead.

Thank you for your continued support. We invite you to look forward with us to a bright future with Cy-Fair Federal Credit Union, as we build on a foundation 56 years strong and rise to new heights together.



## COMMITMENT TO OUR COMMUNITY

Throughout the years, Cy-Fair Federal Credit Union has made giving back to our community a top priority. Committed to the credit union philosophy of "People Helping People", we continue to make a difference in our community through volunteerism, financial education and financial support of community organizations.

### 2012 Cy-Fair FCU Scholarship Recipients



### Cy-Fair FCU Receives 2012 "Friend Of Children" Award



In 2012, Cy-Fair FCU worked with and contributed to the following charitable causes and programs:

#### Cy-Fair FCU Annual Scholarship Program

- Awarded \$8,000 in scholarships to 7 outstanding students in pursuit of higher education.

#### Cy-Fair Educational Foundation

- Scholarship Endowment
- Salute to the Stars
- Salute to Our Heroes
- B.F. Adam Golf Classic
- Cy-Hoops Basketball Tournament
- Board of Trustees

#### Lone Star College Cy-Fair

- Community Partners Day
- Cy-Fest
- Advisory Board

#### Cy-Fair Independent School District

- Cy-Fair FCU Academic Calendars
- FFA Livestock Show & Auction
- Cy-Fair FCU Extreme Makeover Classroom Edition
- Retirement Reception
- Bus Buddies
- Student Mentoring
- Credit Union Day at Elementary Schools
- Community Leadership Committee
- Cy-Fair FCU Ambassador Program
- Cy-Creek High School Business & Finance Advisory Board
- College Night

#### Boys and Girls Country

- Spring Festival Sponsor, Committees & Volunteers
- Food & School Supply Drives
- Day of Wonder & Senior Shower Sponsor
- Received "Friend Of Children" Community Partner Award

#### Community Programs & Events

- Cy-Fair FCU Annual Shred Day
- Reach Unlimited
- Langham Creek YMCA Miracle League
- American Heart Association - Heart Walk
- American Cancer Society - Relay for Life
- Holiday Toy Drive & Candy Sale

# 2013 PRESIDENT & CHAIRMANS' REPORT



**CAMERON DICKEY**  
*President / CEO*



**DEBORAH JACKSON**  
*Chairman / Board of Directors*

Cy-Fair Federal Credit Union just completed its 56th year of supporting and building brighter financial futures for our members and the Cypress-Fairbanks community.

Through 11 U.S. presidents, 9 economic recessions and nearly 6 decades of interest rate environments (from the highs of 18.45% fixed-rate 30-year mortgages in the 80's down to 3.35% fixed-rate 30-year mortgages as recently as November 2012)...It's been quite a ride.

Through it all, Cy-Fair FCU has been there, stretching paychecks and investing back into the households, schools, businesses and organizations of our community. As we've helped our members to achieve their financial dreams, our members have told their families, friends, and co-workers of the value of borrowing and saving at Cy-Fair Federal Credit Union. In fact, this is part of the "secret sauce" of our 56-years of steadfast growth and financial strength. As we grow, more members of our community experience the difference of owning their own not-for-profit financial institution, and the credit union adds new members who want lower fees, more control and a more personal service experience where they borrow and save money.

And this "secret sauce" is powerful. In 2012, membership in this once shoe-box sized credit union grew to over 20,190 members and \$185 million in assets.

## **COMMUNITY INVOLVEMENT**

In 2012, Cy-Fair Federal Credit Union donated over \$80,000 (including nearly \$20,000 raised from fundraisers with our members and employees) and benefiting community groups such as Boys & Girls Country, the Cy-Fair Educational Foundation, the American Heart Association, the American Cancer Society, Cy-Hope, Cy-Fair ISD schools & teachers, CFISD Student Mentoring, Reach Unlimited, Lone Star College Foundation, and Future Farmers of America (FFA). The credit union also awarded \$8,000 in college scholarships to graduating seniors in the Cy-Fair area.

Community, compassion and volunteerism are woven into the fabric of our organization. In addition to funds donated and raised, CFFCU employees, board members and committee members volunteered over 445 hours in the community in 2012 working with developmentally disabled adults, providing food for hungry school-age children, reading and mentoring to students, and helping bright, hard-working high-school seniors to get a college education through our scholarship programs, financial and volunteer support.

## **THE NEXT 56 YEARS...**

As we start the next 56 years, we are excited about what comes next.

Brand new technologies including a new interactive website, check deposits from the convenience of your smart phone or tablet computer, new groundbreaking financial products with creative smart-phone and social media integration and increased ease of use and value in your life-long relationship with CFFCU.

Additionally, in 2013, we are increasing our emphasis on loans and the borrowing needs of our members and the community. We want to become the first choice for auto loans, mortgage loans, home equity loans and the best credit card in our member's wallets. So whether you are purchasing a new home, refinancing your current home, buying a new car or consolidating several loans to one low payment, we hope you will make Cy-Fair FCU your first stop.

## **THANK YOU...**

2012's growth and financial performance are the result of Cy-Fair FCU doing what Cy-Fair FCU has always done...Proactively listening to our members and our community. Your input and our combined expertise is a powerful combination. We are the product of your shared values, and an uncommon heart for this community...the belief that we are stronger together. For 56 years, we've been building a successful, secure credit union that adds value for you, our member-owners, and our community. Each day, we continue that mission.

Thank you to our board of directors, executive leadership team, employees and loyal members for a successful 2012!

*Sincerely,*

A handwritten signature in blue ink, appearing to read "Cameron Dickey".

**Cameron Dickey, President / CEO**

A handwritten signature in blue ink, appearing to read "Deborah Jackson".

**Deborah Jackson, Chairman / Board of Directors**

## TREASURER'S REPORT



### ISIAH SPIKES

Treasurer

It takes great commitment to succeed in today's financial world, as our nation continues to recover from historic economic challenges.

Despite our distressed economic environment, your Credit Union remains in a strong financial position, while focusing on the needs of our members and delivering premier service.

In a low rate environment, where margin spreads are thin, the Board of Directors, Executive Leadership Team and staff have worked diligently to reduce operating expenses without sacrificing their level of service and commitment to our members.

At the end of 2012, the Credit Union had a NCUA net worth ratio of 7.37%, which is above the well capitalized level established by the National Credit Union Administration. Cy-Fair FCU continued to experience strong share and asset growth. Share growth increased by 9.87% over the previous year, bringing total credit union shares to \$169,847,288. 2012 was a good loan growth year, with member loan demand increasing by 2.44%, since 2011. By December 2012, member loans totaled \$97,646,783. Total credit union assets increased by 9.64% to \$185,347,719, while total capital reached \$13,659,683. I am happy to report, we ended the year with \$920,207 in net income and a return on assets of .50%.

Cy-Fair FCU remains committed to providing premier service and value to you, our members. Thank you for the opportunity to serve you.

Sincerely,

Isiah Spikes, Treasurer



## 2012 STATEMENT OF CONDITION

### FINANCIAL STATEMENT

#### ASSETS

Loans to Members	\$97,646,783
Allowance for Loan Loss	(\$974,001)
Other Receivables	\$3,527,174
Cash on Hand	\$26,968,734
Investments	\$48,316,049
All Other Assets	\$9,862,980

**TOTAL ASSETS** **\$185,347,719**

#### LIABILITIES & EQUITY

Accounts Payable	\$1,480,024
Member Shares	\$169,847,288
Equity & Capital	\$14,020,407

**TOTAL LIABILITIES & EQUITY** **\$185,347,719**

### STATEMENT OF INCOME

#### INCOME

Loan Income	\$6,074,095
Investment Income	\$863,917
Non-Interest Income	\$3,258,157

**TOTAL INCOME** **\$10,196,169**

#### EXPENSES

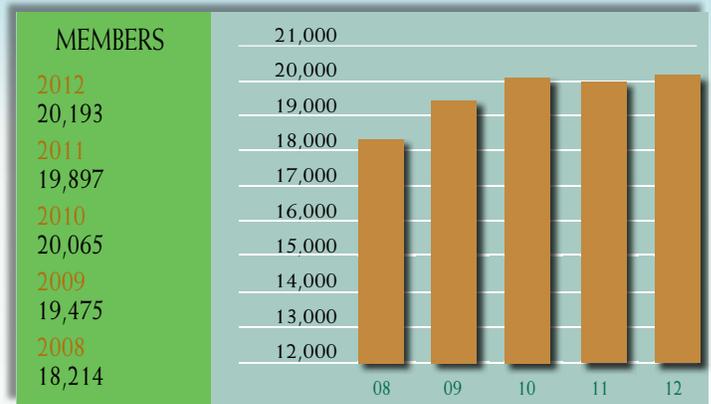
Operating Expenses	\$8,673,070
Loan Loss Provision	\$220,036
Other Expenses	\$48,550
Member Dividends	\$381,013
Non-Operating Inc/Exp	(\$46,707)

**TOTAL EXPENSES** **\$9,275,962**

**NET INCOME** **\$920,207**

# CREDIT UNION GROWTH

## OUR GROWTH OVER 5 YEARS



## 2011 vs 2012 FINANCIAL COMPARISON

	DECEMBER-11	DECEMBER-12	DIFFERENCE	CHANGE
ASSETS	\$169,058,305.00	\$185,347,719.00	\$16,289,414.00	9.64%
SHARES	\$154,595,908.00	\$169,847,288.00	\$15,251,380.00	9.87%
LOANS	\$95,317,325.00	\$97,646,783.00	\$2,329,458.00	2.44%
CAPITAL	\$12,739,476.00	\$13,659,683.00	\$920,207.00	7.22%
MEMBERS	19,897	20,193	296	1.49%
NET INCOME	\$574,960.00	\$920,207.00	\$345,247.00	37.52%



# SUPERVISORY COMMITTEE REPORT



**GARY KINNINGER**

*Chairman*

The Cy-Fair Federal Credit Union Supervisory Committee is comprised of three volunteer members. The role of the committee is to work with the Board of Directors and Executive Leadership Team to ensure the Credit Union adheres to the regulations and policies established to safeguard members' assets. The supervisory committee oversees internal and external audit activities. For 2012, the independent external audits were conducted by Doeren Mayhew, a certified public accounting and consulting firm.

The National Credit Union Administration conducts our regulatory examinations. Based on the findings of our internal and external audits and examinations, the supervisory committee concludes that the 2012 financials for Cy-Fair FCU are fairly presented and comply with credit union regulations.

*Sincerely,*

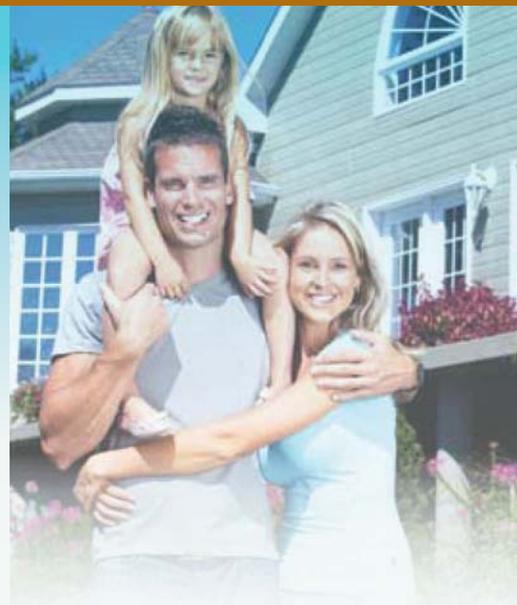
Gary Kinninger, Chairman

**ALICE ARECHIGA-WIMBERLY**

*Supervisory Committee Member*

**DAWN TRISKA**

*Supervisory Committee Member*



## Mission Statement

Cy-Fair Federal Credit Union is dedicated to building life-long relationships, while providing premier service and personalized financial solutions to enrich each member's life.

## Vision Statement

Cy-Fair Federal Credit Union is committed to being a trusted partner within our community, supporting the financial and educational enrichment of our members.

## Our Service Promises

### *We promise to...*

- Protect your privacy.
- Treat each member with respect and dignity.
- Provide every member with our undivided attention.
- Strive to provide the best solution for your financial needs.
- Provide service in a consistent, prompt and timely manner.
- Greet every member courteously, professionally and with a smile.
- Take ownership of any concern and handle it with our highest priority.
- Strive to provide you with a positive experience and exceed your expectations.
- Ensure a knowledgeable staff by development of employees through exceptional training.

## BOARD OF DIRECTORS

Debbie Jackson..... Chairman  
 Tom Danish..... Vice Chairman  
 Isiah Spikes..... Treasurer  
 Tony Barcelona, III ..... Secretary  
 Alice Arechiga-Wimberly..... Director

Richard Gilbert ..... Director  
 Ray Miller..... Director  
 Jerry Roberts..... Director  
 Harold Rowe..... Director

## SUPERVISORY COMMITTEE

Gary Kinninger ..... Chairman  
 Alice Arechiga-Wimberly..... Committee Member  
 Dawn Triska ..... Committee Member

## EXECUTIVE LEADERSHIP TEAM



Cameron C. Dickey  
*President / CEO*

Ray Finnegan  
*Vice President of Information Technology*



Rue'l Larson  
*Executive Vice President*

Valarie Brittain  
*Vice President of Human Resources*



Teri Edge  
*Vice President of Branch Operations*

Johnette Norman  
*Vice President of Lending*



Tiffany R. Sylvester  
*Vice President of Marketing*





Our Community. Our Focus.

## LOCATIONS AND CONTACT INFORMATION

### SKINNER



### JONES - MAIN OFFICE



### STONE CREEK



**JONES - MAIN OFFICE**  
9601 Jones Road, Suite 100  
Houston, Texas 77065

**STONE CREEK BRANCH**  
16727 FM 529 Road  
Houston, Texas 77095

**SKINNER BRANCH**  
13525 Skinner Road  
Cypress, Texas 77429

**RANCHSTONE DRIVE-THRU**  
11002 Ranchstone Drive  
Houston, TX 77064

### HOURS OF OPERATION

#### Lobby Hours

Monday-Thursday  
9:00 am - 5:00 pm

#### Friday

9:00 am - 6:00 pm

#### Saturday

9:00 am - 1:00 pm

#### Drive-Thru Hours

Monday-Friday: 8:00 am - 6:00 pm

Saturday: 9:00 am - 1:00 pm

### CONTACT INFORMATION

Office: 281.890.7676 | Fax: 281.955.3120 | Member Line: 281.897.TALK (8255)  
Internet: [www.cyfairfcu.org](http://www.cyfairfcu.org) | Email: [cffcu@cyfairfcu.org](mailto:cffcu@cyfairfcu.org)



Your savings are federally insured to at least \$250,000 and backed by the full faith and credit of the United States Government.

**NCUA**