



## Director of Product Development

Location: San Francisco, CA

Terms: Full-time with up to 30% international travel

D-Rev is seeking an energetic and mission-driven product development expert as we bring high quality medical technologies to low-resource environments around the world. You will lead D-Rev's product development function to bring products from users' needs all the way through to manufacturing. Reporting to the COO, you will be a key member of the leadership team and critical to the future success of the organization. The ideal candidate is a hands-on lifelong learner who integrates broad technical, design, and business expertise and thrives working in a fast-paced startup environment. We look for those unique individuals who will join with us to unabashedly and relentlessly close urgent healthcare gaps with medical technology.

### Responsibilities

D-Rev plans to rapidly expand its portfolio through in-house development, technology acquisitions, and partnerships that promise to address key global health issues. You will be instrumental in executing this strategy by:

- Collaborating with D-Rev's CEO and leadership team to define and implement product vision. Coordinating with all departments in D-Rev's integration product development process.
- Identifying and resolving key technical challenges across mechanical and electrical.
- Managing and growing the engineering team, including doubling the team's size within the next 18 months.
- Owning product roadmaps - define, document, prioritize, and communicate product and customer requirements.
- Evaluating the assets and liabilities of a potential target acquisitions from the product point of view.
- Building relationships with customers and expert advisors, as well as managing external partnerships globally.

### Requirements

- Demonstrated experience bringing at least two successful physical products from need identification through post-launch commercialization and scale. Experience with medical technologies is strongly preferred.
- Background in engineering (preferably mechanical or biomedical).
- Skilled in human-centered design, particularly need-finding in cross-cultural settings.
- Track record of identifying, hiring, managing, engaging, and retaining great people, as well as effectively managing external partners.
- Excellent analytical and communication skills—both oral and written.
- Knowledge of relevant emerging market segments, with an understanding of technologies and operational challenges related to working in global health, is a plus.

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[www.d-rev.org](http://www.d-rev.org)



## About D-Rev

D-Rev believes that good health is a human right. The need for quality healthcare spans the economic spectrum. Regardless of where you are from and what you do, health is critical to well-being, productivity, and autonomy. For people to live their best lives, they must be healthy. We exist to design and deliver medical technologies that close the quality healthcare gap for underserved populations.

We are a portfolio design company that prioritizes the user in the development of products, and have been recognized by Fast Company as one of the World's Most Innovative organizations and the World Economic Forum as a Technology Pioneer. The scaling of our first product, Brilliance, is monumental in global health - it is one of the earliest examples of a nonprofit-developed global health product scaling through the market and impacting the world's poorest patients. D-Rev now has a portfolio addressing four critical health issues. To date, over [700,000](#) patients have been treated with a D-Rev device, and we have had sales in 60+ countries.

Over the next three years, D-Rev is expanding our product portfolio to 6+ product lines that will address critical health needs and close the quality gap in newborn health. After that, we will accelerate portfolio expansion to close ten globally critical health gaps by the year 2030, the target year of the UN's Sustainable Development Goals.

## How to Apply

Please send a cover letter and resume to [jobs@d-rev.org](mailto:jobs@d-rev.org), and indicate "Director of Product Development" in the subject line of the email.

*D-Rev is an equal opportunity employer. We value a diverse workforce and an inclusive culture. D-Rev encourages applications from all qualified individuals without regard to race, color, religion, gender, sexual orientation, age, national origin, marital status, citizenship, disability, or veteran status.*