

# How to Sell Your *Clutter*

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# Getting Started

## **First things first, WHAT are you selling?**

As you go through your clutter you'll need to make sure an item is actually worth going through the trouble of selling.

Here are some questions you might want to ask:

- Is it in good condition?
- Is there any market for it?
- Can I make money on it?

If the answer is yes, move forward. If your answers are no, then you might want to consider either donating the item or throwing it out depending on what it is and the condition it's in.

## **Next, decide WHERE you're going to try to sell it.**

There are many options for selling your stuff. Some of them include:

- Garage Sales
- Post on your Facebook page
- Post in an online garage sale Facebook group
- Craigslist
- Ebay

## **Now, determine your price point.**

Some things to consider:

- Condition
- Going rate
- Ease of selling

## **Finding out the going rate.**

To find a good rate, there are a couple things you can try.

1. Find out the price new and deduct by a certain percentage.
2. Research online in Facebook groups, eBay, and Amazon what the going rate would be for the condition the item is in.

## **Another thing to consider is how easy you want the sale to be.**

Are you worried about getting as much as possible out of the item or do you just want to make a little bit of money off your clutter if possible?

This is a major point in determining the price of the item - the better deal you offer, the easier it will be to sell.

Now that you know what you're selling, where you're going to sell it, and how you're going to price it, let's move on to some more tips.

**But first, be sure to print the sale tracker on the next page!**



# Further Tips

## **More places to sell your stuff**

- ThredUp(for clothes)
- Amazon
- Decluttr.com
- Consignment/resale stores

## **Things that usually sell well or are easy to trade in online**

- Books
- DVDs
- CDs
- Games
- Electronics

## **Other things to consider trying to sell**

- Clothing
- Jewelry
- Art

## **Safety considerations**

- Always meet in a busy, well-lit place
- If the situation seems sketchy or makes you uncomfortable, walk away! It's not worth the risk