

## 2018 Ford Focus SE

AutoNation No-Haggle Price  
**\$12,399**



### No-Haggle Price

It means that the price you see on the sticker is the price you pay. No games. No uncomfortable negotiations.



### Money-Back Guarantee

Our pre-owned vehicles are backed by a 5 day, 250 Mile Money-Back Guarantee. No questions asked.



### No Worries, We've Inspected It

Thanks to a rigorous inspection process and a vehicle history report, you can rest assured that this vehicle is Worry Free.



### No-Hassle Financing

We make financing easy by making your options clear and simple.



### We Offer SmartCare®

With expert technicians, upfront pricing, repair guarantees and more, we give you a smart way to care for your car.

### VEHICLE DETAILS

<b>VIN:</b>	1FADP3K21JL206365	<b>Interior:</b>	Charcoal Black
<b>Mileage:</b>	35,533	<b>Engine:</b>	2L 4 Cylinder Engine
<b>MPG:</b>	26 City / 38 Hwy	<b>Transmission:</b>	A/T
<b>Condition:</b>	USED	<b>Drive Train:</b>	FWD
<b>Exterior:</b>	Oxford White	<b>Stock:</b>	JL206365

Scan for more details



### FEATURES

- Bluetooth Connection
- Rear Spoiler
- CHARCOAL BLACK, CLOTH FRONT BUCKET SEATS - inc: 6-way manual driver (up/down, fore/aft, recline), 4-way manual passenger (fore/aft, recline) and removab...
- OXFORD WHITE
- EQUIPMENT GROUP 200A
- ENGINE: 2.0L I-4 GDI TI-VCT (STD)

### STANDARD EQUIPMENT

#### EXTERIOR

- Black Grille w/Chrome Accents
- Black Side Windows Trim and Black Front Windshield Trim
- Body-Colored Door Handles
- Body-Colored Front Bumper

#### INTERIOR

- 1 Seatback Storage Pocket
- 1 smart charging USB port
- 2 12V DC Power Outlets
- 4.2" LCD display in center stack
- 60-40 Folding Bench Front Facing Flip Forwa...

The features and equipment listed above are reflective of the date of manufacturer. Some features may have been removed. Please consult with your sales associate to verify vehicle equipment and features.

### SAMPLE MONTHLY PAYMENTS

BUY FOR **\$234** / month with excellent credit for **60** months at **5.0% APR** with **\$0** down payment with approved credit.

(Price and Payment excludes tax, tag, title, registration fees, government fees, tag agency/electronic filing fee and \$799.00 dealer service fee.)

APR	Credit Rating	Payment
5.0%	Excellent	<b>\$234</b> / mo
7.0%	Good	<b>\$245</b> / mo
9.0%	Average	<b>\$257</b> / mo
14.0%	Fair	<b>\$288</b> / mo

Estimates based on

\* Vehicle priced at \$12,399 \* 60-month term / \$0 down payment  
 Price and payments subject to change without notice to correct errors or omissions.

### PRICE COMPARISON

AutoNation Price

Kelley Blue Book  
**KBB.COM**  
 The Trusted Source  
 Kelley Blue Book®  
 Suggested Retail Value

**\$12,399**

\$14,023

Lower by: \$1,624

## PROTECTION PLANS ARE AVAILABLE FOR THIS VEHICLE

We offer various protection plans to help with mechanical breakdowns, maintenance, and unexpected emergencies.