



# 2019 Buick Encore Essence

AutoNation No-Haggle Price  
**\$17,995**



### No-Haggle Price

It means that the price you see on the sticker is the price you pay. No games. No uncomfortable negotiations.



### Money-Back Guarantee

Our pre-owned vehicles are backed by a 5 day, 250 Mile Money-Back Guarantee. No questions asked.



### No Worries, We've Inspected It

Thanks to a rigorous inspection process and a vehicle history report, you can rest assured that this vehicle is Worry Free.



### No-Hassle Financing

We make financing easy by making your options clear and simple.



### We Offer SmartCare®

With expert technicians, upfront pricing, repair guarantees and more, we give you a smart way to care for your car.

### VEHICLE DETAILS

VIN:	KL4CJCSM8KB812448	Interior:	Shale
Mileage:	25,640	Engine:	1.4L 4 Cylinder Engine ...
MPG:	26 City / 31 Hwy	Transmission:	6-Speed A/T
Condition:	USED	Drive Train:	FWD
Exterior:	Summit White	Stock:	KB812448

Scan for more details



### FEATURES

- Leather Seats
- LANE DEPARTURE WARNING (Included and only available with (PCL) Safety Package II.)
- FRONT AND REAR PARK ASSIST, ULTRASONIC (Included and only available with (PCL) Safety Packa...
- FORWARD COLLISION ALERT (Included and only available with (PCL) Safety Package II.)
- AIR IONIZER (Included and only available with (PCL) Safety Package II.)
- Keyless Start

### STANDARD EQUIPMENT

#### EXTERIOR

- acoustic
- Antenna
- blackwall
- body-color
- body-color with chrome strips

#### INTERIOR

- 120-volt located on the rear of center console
- 2-way adjustable
- 4.2" multi-color display
- active noise cancellation
- adjustable

The features and equipment listed above are reflective of the date of manufacturer. Some features may have been removed. Please consult with your sales associate to verify vehicle equipment and features.

### SAMPLE MONTHLY PAYMENTS

BUY FOR **\$295** / month with excellent credit for **60** months at **8.5%** APR with **\$3,600** down payment with approved credit.

(Price and Payment excludes tax, tag, license, title, registration fees, government fees, electronic filing fee and \$499.00 DEALER PROCESSING CHARGE.)

APR	Credit Rating	Payment
8.5%	Excellent	<b>\$295</b> / mo
9.8%	Good	<b>\$304</b> / mo
12.3%	Average	<b>\$322</b> / mo
16.5%	Fair	<b>\$354</b> / mo

#### Estimates based on

\* Vehicle priced at \$17,995 \* 60-month term / \$3,600 down payment  
Price and payments subject to change without notice to correct errors or omissions.

### PRICE COMPARISON

AutoNation Price



Kelley Blue Book®  
Suggested Retail Value

**\$17,995**

**\$19,870**

Lower by: \$1,875

## PROTECTION PLANS ARE AVAILABLE FOR THIS VEHICLE

We offer various protection plans to help with mechanical breakdowns, maintenance, and unexpected emergencies.

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