

# 2018 Ford Focus SEL

### **No-Haggle Price**

It means that the price you see on the sticker is the price you pay. No games. No uncomfortable negotiations.

# **Money-Back Guarantee**

Our pre-owned vehicles are backed by a 5 day, 250 Mile Money-Back Guarantee. No questions asked.



# No Worries, We've Inspected It

Thanks to a rigorous inspection process and a vehicle history report, you can rest assured that this vehicle is Worry Free.



### **No-Hassle Financing**

We make financing easy by making your options clear and simple.

# **VEHICLE DETAILS**

FEATURES

Sun/Moonroof

- VIN: 1FADP3H22JL275461 31.720 Mileage: MPG: 24 City / 34 Hwy USED Condition: Exterior: Oxford White
- Interior: Charcoal Black Engine: 2L 4 Cylinder Engine Transmission: 6-Speed A/T Drive Train: FWD JL275461 Stock:



(Price and Payment excludes tax, tag, title, registration fees, government fees, tag agency/electronic filing fee and \$995.00 dealer service fee.)		
APR	Credit Rating	Payment
8.5%	Excellent	<b>\$278</b> / mo
9.8%	Good	<b>\$287</b> / mo
12.3%	Average	<b>\$303</b> / mo

#### Estimates based on

Fair

16.5%

• Vehicle priced at \$16,950 • 60-month term / \$3,400 down payment Price and payments subject to change without notice to correct errors or omissions.

The features and equipment listed above are reflective of the date of manufacturer. Some features may have been removed.

inc: 6-way manual driver (up/down, fore/aft, recline), 4-

way manual passenger (fore/aft, recline) and removable

- EXTERIOR Auto On/Off Reflector Halogen Daytime Running
- Headlamps w/Delay-Off Black Grille w/Chrome Accents

STANDARD EQUIPMENT

adjustable head restraints (2-way)

- Black Side Windows Trim and Black Front Windshield
- Trim

- 1 Seatback Storage Pocket
- 2 12V DC Power Outlets

#### You've found the Perfect Vehicle.

See how easy and affordable it is to protect it over the long term.Ask how our optional Service Contract coverage will protect you down the road.

We Offer SmartCare®

With expert technicians, upfront pricing, repair guarantees and more, we give you a smart way to care for your car.

# **PROTECTION PLANS ARE AVAILABLE FOR THIS VEHICLE**

CHARCOAL BLACK. CLOTH FRONT BUCKET SEATS - • EQUIPMENT GROUP 250A \*GROSS\*

We offer various protection plans to help with mechanical breakdowns, maintenance, and unexpected emergencies.

Some used vehicles may have unrepaired safety recalls. You can check recall status by VIN at https://www.safercar.gov

Please consult with your sales associate to verify vehicle equipment and features

\$333 / mo



SAMPLE MONTHLY PAYMENTS

BUY FOR **\$278** / month with excellent credit for **60** months

at 8.5% APR with \$3,400 down payment with approved credit.

## INTERIOR

OXFORD WHITE

shifter (STD)

- · 2 smart charging USB ports
- 60-40 Folding Bench Front Facing Fold Forward Seatback Cloth Rear Seat

TRANSMISSION: 6-SPEED POWERSHIFT

AUTOMATIC -inc: SelectShift w/thumb switch on gear