

1
PRICE

No-Haggle Price

It means that the price you see on the sticker is the price you pay. No games. No uncomfortable negotiations.



Money-Back Guarantee

Our pre-owned vehicles are backed by a 5 Day, 250 Mile Money-Back Guarantee. No questions asked.



No Worries, We've Inspected It

Thanks to a rigorous inspection process and a vehicle history report, you can rest assured that this vehicle is Worry Free.



No-Hassle Financing

We make financing easy by making your options clear and simple.



We Offer SmartCare®

With expert technicians, upfront pricing, repair guarantees and more, we give you a smart way to care for your car.

2011 Ford Focus SE

VEHICLE DETAILS

VIN:	1FAHP3FN7BW197306	Interior:	Charcoal Black
Mileage:	87,772	Engine:	2L 4 Cylinder Engine
MPG:	25 City / 34 Hwy	Transmission:	M/T
Condition:	USED	Drive Train:	FWD
Exterior:	Sterling Grey Metallic	Stock:	BW197306

Scan for more details



FEATURES

- Rear Spoiler
- CRUISE CONTROL
- SEDAN SE APPEARANCE PKG -inc: 15" alloy wheels w/unique finish, decklid spoiler, fog lamps *GROSS*
- CHARCOAL BLACK, CLOTH SEAT TRIM
- STERLING GREY METALLIC
- 200A RAPID SPEC ORDER CODE -inc: base vehicle
- 2.0L DOHC 16-VALVE I4 DURATEC ENGINE (STD)

STANDARD EQUIPMENT

EXTERIOR

- 2-speed fixed intermittent wipers
- Black door handles
- Body-color bumpers
- Chrome 2-bar grille
- Halogen headlamps

INTERIOR

- (1) rear cupholder
- (2) 12V pwr points
- (2) front cupholders
- 2-way passenger seat
- 60/40 split rear bench seat

The features and equipment listed above are reflective of the date of manufacturer. Some features may have been removed. Please consult with your sales associate to verify vehicle equipment and features.

Price

\$6,981

SAMPLE MONTHLY PAYMENTS

BUY FOR **\$167** / month with excellent credit for **48** months at **7.0%** APR with **\$0** down payment with approved credit.

(Price and Payment excludes tax, tag, license, title, registration fees, government fees and \$150.00 dealer documentary fee.)

APR	Credit Rating	Payment
7.0%	Excellent	\$167 / mo
9.0%	Good	\$174 / mo
12.0%	Average	\$184 / mo
15.0%	Fair	\$194 / mo

Estimates based on

* Vehicle priced at \$6,981 * 48-month term / \$0 down payment
Price and payments subject to change without notice to correct errors or omissions.

PRICE COMPARISON

Price



\$6,981

Kelley Blue Book®
Suggested Retail Value

\$7,385

See for Yourself, Our Price is Low.

PROTECTION PLANS ARE AVAILABLE FOR THIS VEHICLE

We offer various protection plans to help with mechanical breakdowns, maintenance, and unexpected emergencies.

© 2019 Kelley Blue Book Co., Inc. All rights reserved. 04/29/19 - 05/05/19 Edition for 75209. Values and pricing are the opinions of Kelley Blue Book, and the actual price of a vehicle may vary. The value and pricing information displayed for a particular vehicle is based upon the specification, mileage and/or condition information provided by the person generating this report. Kelley Blue Book assumes no responsibility for errors or omissions. The Kelley Blue Book Suggested Retail Price is representative of dealers' asking prices. It assumes that the vehicle has been fully reconditioned and takes into account the dealers' profit and costs for advertising. The final sale price will likely be less, depending on the car's actual condition, popularity, warranty and local market factors. Some used vehicles may have unrepaired safety recalls. You can check recall status by VIN at <https://www.safercar.gov>

© AutoNation, Inc.

Updated As Of 05/04/2019