

Of Counsel ▪ kelly.johnson@dgslaw.com ▪ 303.892.7447



EXPERTISE

Real Estate, Hospitality, Banking & Lending, Construction & Real Estate Litigation

EDUCATION

University of San Diego Law School, J.D., *Order of Barristers*, 2009

University of Delaware, B.A., *Dean's List*, 2005

ADMITTED IN

California, Colorado, New Jersey, and Pennsylvania

Ms. Johnson's practice encompasses all aspects of acquiring, financing, entitling, developing, leasing, selling, and operating residential, commercial, mixed-use, and industrial real estate projects nationwide. Ms. Johnson has extensive experience closing multi-million dollar residential, commercial, and office space transactions in several states.

Ms. Johnson's leasing experience includes drafting and negotiating leases and subleases for retail, office, and industrial space, as well as ground leases and build-to-suit agreements. Her leasing practice includes both landlord and tenant representations.

Ms. Johnson was named among the "Ones to Watch" in the area of Litigation – Construction law by *Best Lawyers*, an annual guide by publisher Woodward/White Inc. She is part of the Empowerment Council for the Women's Foundation of Colorado.

Prior to joining DGS, Ms. Johnson was an associate for many years at Fox Rothchild LLP in New Jersey. While there, her practice focused on land use, zoning, related prerogative writs litigation between developers and municipalities, tax appeals, and real estate finance. Ms. Johnson was a law clerk at a California-based compliance and legal services firm serving investment advisers and broker dealers and was also an intern at NBC News and Late Night with Conan O'Brien in New York City.

REPRESENTATIVE EXPERIENCE

- Transactional work for commercial and residential property acquisitions, dispositions, title issues, and leasing
- Real estate finance, including negotiating high value mortgage and security agreements for lenders and borrowers
- Applications to government entities for construction and environmental permits, land use approvals, variances, and related litigation

REPRESENTATIVE MATTERS

- Represented a national hospitality company in the sale of a multimillion-dollar, multistate hotel portfolio.
- Represented multiple landlords in negotiating the acquisition and lease-up of retail, office, and medical office complexes in the Southwest.
- Assisted with a multistate ranch acquisition, including the assignment of state land board grazing and livestock leases, permits, and brand applications.
- Represented origination counsel to a savings bank subsidiary of a publicly traded New York based financial institution in connection with hundreds of commercial mortgage and mezzanine loans secured by multi-family, commercial, and office properties in the Northeast.