

Local Market Update for June 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Castle Pines / Castle Pines North

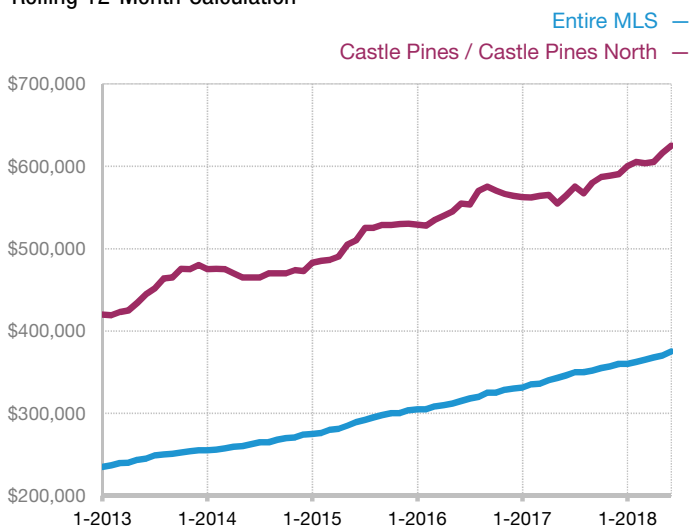
| Single Family | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2017 | 2018 | Percent Change from Previous Year | Thru 06-2017 | Thru 06-2018 | Percent Change from Previous Year |
| Inventory of Active Listings | 59 | 52 | - 11.9% | -- | -- | -- |
| Under Contract | 16 | 29 | + 81.3% | 126 | 127 | + 0.8% |
| New Listings | 26 | 33 | + 26.9% | 159 | 167 | + 5.0% |
| Sold Listings | 31 | 17 | - 45.2% | 118 | 102 | - 13.6% |
| Days on Market Until Sale | 47 | 35 | - 25.5% | 49 | 39 | - 20.4% |
| Median Sales Price* | \$602,000 | \$680,000 | + 13.0% | \$587,000 | \$650,000 | + 10.7% |
| Average Sales Price* | \$723,968 | \$733,841 | + 1.4% | \$672,048 | \$737,552 | + 9.7% |
| Percent of List Price Received* | 98.6% | 98.8% | + 0.2% | 98.5% | 98.8% | + 0.3% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2017 | 2018 | Percent Change from Previous Year | Thru 06-2017 | Thru 06-2018 | Percent Change from Previous Year |
| Inventory of Active Listings | 1 | 0 | - 100.0% | -- | -- | -- |
| Under Contract | 5 | 2 | - 60.0% | 11 | 7 | - 36.4% |
| New Listings | 3 | 2 | - 33.3% | 11 | 7 | - 36.4% |
| Sold Listings | 1 | 1 | 0.0% | 7 | 6 | - 14.3% |
| Days on Market Until Sale | 18 | 4 | - 77.8% | 10 | 14 | + 40.0% |
| Median Sales Price* | \$347,000 | \$430,000 | + 23.9% | \$376,800 | \$398,000 | + 5.6% |
| Average Sales Price* | \$347,000 | \$430,000 | + 23.9% | \$374,329 | \$399,317 | + 6.7% |
| Percent of List Price Received* | 99.7% | 97.7% | - 2.0% | 98.6% | 98.4% | - 0.2% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

